# SIR ROYALTY INCOME FUND

2017 ANNUAL INFORMATION FORM

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### SIR ROYALTY INCOME FUND

### 2017 ANNUAL INFORMATION FORM

for the period ended December 31, 2017

March 14, 2018

### **GENERAL**

The information in this Annual Information Form is given as of March 14, 2018 unless otherwise indicated. All dollar amounts are stated in Canadian currency, unless otherwise stated. Certain terms beginning with capital letters that are used in this Annual Information Form are defined under "Glossary" or directly following the initial use of the term.

### FORWARD-LOOKING INFORMATION

Certain statements contained in this report, or incorporated herein by reference, including the information set forth as to the future financial or operating performance of the Fund or SIR, that are not current or historical factual statements may constitute forward-looking information within the meaning of applicable securities laws ("forward-looking statements"). Statements concerning the objectives, goals, strategies, intentions, plans, beliefs, expectations and estimates, and the business, operations, financial performance and condition of the Fund, the Trust, the Partnership, SIR, the SIR Restaurants or industry results, are forward-looking statements. The words "may", "will", "should", "would", "expect", "believe", "plan", "anticipate", "intend", "estimate" and other similar terminology and the negative of such expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of Fund, the Trust, the Partnership, SIR, the SIR Restaurants or industry results, to differ materially from the anticipated results, performance, achievements or developments expressed or implied by such forward-looking statements. These statements reflect Management's current expectations, estimates and projections regarding future events and operating performance and speak only as of the date of this document. Readers should not place undue importance on forward-looking statements and should not rely upon this information as of any other date. Risks related to forward-looking statements include, among other things, challenges presented by a number of factors, including: market conditions at the time of this filing; competition; changes in demographic trends; weather; changing consumer preferences and discretionary spending patterns; changes in consumer confidence; changes in national and local business and economic conditions; changes in foreign exchange; changes in availability of credit; legal proceedings and challenges to intellectual property rights; dependence of the Fund on the financial condition of SIR; legislation and governmental regulation including the cost and/or availability of labour as it relates to changes in minimum wage rates or other changes to labour legislation; accounting policies and practices; and the results of operations and financial condition of SIR. The foregoing list of factors is not exhaustive. Many of these issues can affect the Fund's or SIR's actual results and could cause their actual results to differ materially from those expressed or implied in any forward-looking statements made by, or on behalf of, the Fund or SIR. There can be no assurance that SIR will remain compliant in the future with all of its financial covenants under the Credit Agreement and imposed by the lender. Given these uncertainties, readers are cautioned that forward-looking statements are not guarantees of future performance, and should not place undue reliance on them. The Fund and SIR expressly disclaim any obligation or undertaking to publicly disclose or release any updates or revisions to any forward looking statements, except as required by securities legislation. Forward-looking statements are based on Management's current plans, estimates, projections, beliefs and opinions, and the Fund and SIR do

not undertake any obligation to update forward-looking statements should assumptions related to these plans, estimates, projections, beliefs and opinions change, except as expressly required by applicable securities laws.

In formulating the forward-looking statements contained herein, Management has assumed that business and economic conditions affecting SIR's restaurants and the Fund will continue substantially in the ordinary course, including without limitation with respect to general industry conditions, competition, general levels of economic activity (including in downtown Toronto), regulations (including those regarding employees, food safety, tobacco and alcohol), weather and the potential effects of seasonal variations and climate change, taxes, foreign exchange rates and interest rates, that there will be no pandemics or other material outbreaks of disease or safety issues affecting humans or animals or food products, and that there will be no unplanned material changes in its facilities, equipment, customer and employee relations, or credit arrangements. Recent changes in employment law, including announced increases in minimum wage, are factored into management's assumptions. These assumptions, although considered reasonable by Management at the time of preparation, may prove to be incorrect. In particular, Management has assumed that the tax effects on distributions will remain consistent with current regulations or pronouncements, and also in estimating the revenue for new restaurants, Management has assumed that they will operate consistent with other similar SIR restaurants, and has assumed that SIR will remain compliant in the future with all of its financial covenants under the Credit Agreement and imposed by the lender.

All of the forward-looking statements made in this report are qualified by these cautionary statements and other cautionary statements or factors contained herein, and there can be no assurance that the actual results or developments will be realized or, even if substantially realized, that they will have the expected consequences to, or effects on, the Fund or SIR. See "Risk Factors".

### **NON-GAAP MEASURES**

### **EBITDA**

References to EBITDA are to the net earnings (loss) and comprehensive income (loss) for the period before provision for (recovery of) income taxes, interest expense, interest on loan payable to SIR Royalty Income Fund, depreciation and amortization and change in amortized cost of Ordinary LP Units and Class A LP Units of the Partnership.

References to Adjusted EBITDA are to SIR's EBITDA plus (less) interest income and other expense (income) – net, impairment of non-financial assets, impairment of goodwill and intangible assets, loss on disposal of property and equipment, and pre-opening costs. Pre-opening costs are added back to EBITDA because Management views these costs as investments in new restaurants and not as on-going costs of operations.

Management believes that, in addition to net earnings or loss, EBITDA and Adjusted EBITDA are useful supplemental measures in evaluating SIR's performance, as these are useful estimates of the core business' contribution to cash flow from operations and approximate the funds generated by SIR which are available to meet its financing obligations and capital expenditure requirements. Management interprets trends in EBITDA and Adjusted EBITDA as indicators of relative operating performance. EBITDA and Adjusted EBITDA are non-GAAP financial measures and do not have standardized meanings prescribed by IFRS. Management cautions investors that EBITDA and Adjusted EBITDA should not replace net earnings or loss or cash flows from operating, investing and financing activities (as determined in accordance with IFRS), as an indicator of SIR's performance. SIR's method of calculating EBITDA and Adjusted EBITDA may differ from the methods used by other issuers. Therefore, SIR's EBITDA and Adjusted EBITDA may not be comparable to similar measures presented by other issuers.

# **Adjusted Net Earnings (Loss)**

References to Adjusted Net Earnings (Loss) are to the net earnings (loss) and comprehensive income (loss) for the period excluding the change in amortized cost of Ordinary LP Units and Class A LP Units of the Partnership.

Adjusted Net Earnings (Loss) is a non-GAAP financial measure that does not have a standardized meaning prescribed by IFRS. However, the Fund believes that in addition to net earnings (loss) and comprehensive income (loss), Adjusted Net Earnings (Loss) is a useful supplemental measure to evaluate SIR's performance. The change in amortized cost of Ordinary LP Units and Class A LP Units of the Partnership is a non-cash transaction and varies with changes in the market price of the Fund units. Management cautions investors that Adjusted Net Earnings (Loss) should not replace net earnings (loss) and comprehensive income (loss) or cash flows from operating, investing and financing activities (as determined in accordance with IFRS) as an indicator of SIR's performance. SIR's method of calculating Adjusted Net Earnings (Loss) may differ from the methods used by other issuers. Therefore, SIR's method of calculating Adjusted Net Earnings (Loss) may not be comparable to similar measures presented by other issuers.

# Same Store Sales and Same Store Sales Growth

Same Store Sales Growth ("SSSG") is the percentage increase in Same Store Sales ("SSS") over the prior comparable period.

SSS and SSSG are non-GAAP financial measures and do not have standardized meanings prescribed by IFRS. However, the Fund believes that SSS and SSSG are useful measures and have provided investors with an indication of the change in year-over-year sales. The Fund's method of calculating SSS and SSSG may differ from those of other issuers and, accordingly, SSS and SSSG may not be comparable to measures used by other issuers.

For the year ended December 31, 2017, SSS includes revenue from all SIR Restaurants except for five new Scaddabush restaurants (in Oakville, Vaughan, Scarborough, Toronto, and Etobicoke, Ontario), because these restaurants were not open for the entire year of both 2016 and 2017, which would allow a comparison of the full 2017 year of operations against the comparable period in 2016. SSS excludes revenue from two Alice Fazooli's restaurants (in Oakville and Vaughan, Ontario) and one Canyon Creek restaurant (in Etobicoke, Ontario) as these restaurants were closed during 2017. SSS and SSSG also excludes Duke's Refresher & Bar and one seasonal restaurant: Abbey's Bake House, located in Muskoka, Ontario, as they are not included in Royalty Pooled Restaurants.

Effective January 1, 2018, SSS includes revenue from all SIR Restaurants except for three Scaddabush restaurants that opened in Oakville, Ontario on April 5, 2017, Vaughan, Ontario on July 5, 2017, and Etobicoke, Ontario on November 28, 2017, as these restaurants were not open for the entire year of 2017 and therefore would not allow a comparison of the full 2018 year of operations against the comparable period in 2017, Duke's Refresher & Bar and one seasonal restaurant, Abbey's Bake House, located in Muskoka, Ontario, as they are not included in Royalty Pooled Restaurants.

### Distributable Cash

References to "distributable cash" and "payout ratio" in this Annual Information Form are the amount of money which the Fund expects to have available for distribution to unitholders of the Fund (each, a "Unitholder") and the cash distributed for the period as a percentage of the distributable cash for the period, respectively. Distributable cash and payout ratio are non-GAAP financial measures and do not have standardized meanings prescribed by IFRS. However, the Fund believes that distributable cash and payout ratio are useful measures as they provide investors with an indication of cash available for distribution. Investors should be cautioned, however, that distributable cash and payout ratio should not be construed as an alternative to the statement of cash flows as a measure of liquidity and cash flows of the Fund. The Fund's method of calculating distributable cash and payout ratio may differ from that of other issuers and, accordingly, distributable cash and payout ratio may not be comparable to measures used by other issuers.

Although the Fund intends to make distributions to Unitholders of the Fund, these cash distributions are not assured. The ability of the Fund to make cash distributions will be dependent upon, among other things, the ability of SIR to meet its obligations pursuant to the License and Royalty Agreement and the SIR Loan. The actual amount distributed will be dependent upon, among other things, the amount of the Royalty. The market value of the Units of the Fund may deteriorate if the Fund is unable to meet its cash distribution targets in the future, and that deterioration may be material. An investment in the Units of the Fund is subject to a number of risks that should be considered by a prospective purchaser. See "Risk Factors". No stability rating for the Units of the Fund has been applied for or obtained from any rating agency.

### **ACCESS TO DOCUMENTS**

Any document referred to in this Annual Information Form and described as being filed is available on the System for Electronic Document Analysis and Retrieval ("SEDAR") at www.sedar.com under the Fund's profile.

While SIR is not owned by the Fund, the Fund is economically dependent upon SIR. SIR files its interim and annual consolidated financial statements and Management's Discussion and Analysis which can be found on SEDAR under the Fund's profile as "Other".

The Partnership's financial statements are also filed on SEDAR under the Fund's profile as "Other".

### **STRUCTURE**

# Name and Jurisdiction

## **SIR Royalty Income Fund**

The Fund is a trust established under the laws of the Province of Ontario by a declaration of trust, dated as of October 12, 2004, as amended and restated. Each Unitholder participates pro rata in any distributions from the Fund. The principal and head office of the Fund is located at 5360 South Service Road, Suite 200, Burlington, Ontario L7L 5L1.

### SIR Corp.

SIR is a corporation existing under the *Business Corporations Act* (Ontario) (the "OBCA"). The principal, registered and head office of SIR is located at 5360 South Service Road, Suite 200, Burlington, Ontario L7L 5L1. SIR, together with its subsidiaries that carry on business or own property in Canada, is in the business of creating, owning and operating full service restaurants in Canada, with a passion for service, food quality and guest experience.

# **SIR Holdings Trust**

The Trust is a trust established under the laws of the Province of Ontario pursuant to a declaration of trust dated as of October 1, 2004, as amended. The principal and head office of the Trust is located at 5360 South Service Road, Suite 200, Burlington, Ontario L7L 5L1.

### **SIR Royalty Limited Partnership**

The Partnership is a limited partnership formed under the laws of the Province of Ontario. SIR GP Inc. ("SIR GP") is the managing general partner of the Partnership. SIR is a general partner of the Partnership and is actively engaged in the business of the Partnership. The Trust is the sole limited partner of the Partnership.

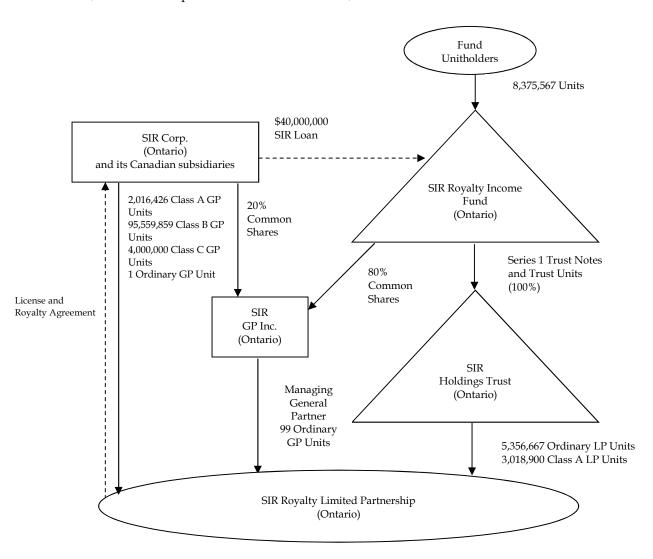
# SIR GP Inc.

SIR GP is a corporation incorporated under the OBCA. The principal, registered and head office of SIR GP is located at 5360 South Service Road, Suite 200, Burlington, Ontario L7L 5L1. SIR GP is the managing

general partner of the Partnership, with the authority to manage and control the business and affairs of the Partnership. The Fund owns 80% of SIR GP's common shares and is entitled to elect three of the five directors of SIR GP. SIR owns the remaining 20% of SIR GP's common shares and is entitled to elect two of the five directors of SIR GP.

# **Intercorporate Relationships**

The following diagram sets forth information concerning the relationships between the Fund, SIR, the Trust, the Partnership and SIR GP as at March 14, 2018.



# GENERAL DEVELOPMENT OF THE BUSINESS

On October 12, 2004, the Fund completed an initial public offering (the "IPO") of 5,356,667 units ("Units"), at a price of \$10.00 per Unit for aggregate gross proceeds of \$53,566,670. As at March 14, 2018, there are 8,375,567 Units of the Fund issued and outstanding.

The Fund acquired, indirectly through the Partnership and the Trust, certain trade-marks and licenses, the SIR Rights, from SIR used in connection with the operation by SIR and its subsidiaries or sub-licensees of the SIR Restaurants in Canada. Pursuant to a license and royalty arrangement with SIR, the Partnership is entitled to a Royalty based on the revenues generated by the SIR Restaurants.

The net proceeds of the IPO were used by the Fund to acquire a \$40 million loan from a Canadian chartered bank (the "Bank") between SIR and the Bank, and to subscribe for units of the Trust for \$1,116,660 and Series 1 Trust Notes of the Trust in the aggregate principal amount of \$10,050,000. The Trust used the net proceeds from the issuance of its units and Series 1 Trust Notes to the Fund to subscribe for ordinary limited partnership units of the Partnership for \$11,166,660. The Partnership used the net proceeds from the issuance of its ordinary limited partnership units to the Trust to pay its share of the underwriters' fees, certain expenses of the IPO and the cash portion of the Purchase Price (i.e., \$7,213,570) to acquire the SIR Rights from SIR.

The foregoing transactions occurred upon the Closing of the IPO on October 12, 2004. Other than as disclosed elsewhere in this Annual Information Form, since that time, the Fund, Trust, Partnership and SIR have not engaged in any significant acquisitions or dispositions.

As part of the consideration for the transfer of the SIR Rights, the Partnership issued to SIR 595,185 Class A GP Units, 100,000,000 Class B GP Units, 4,000,000 Class C GP Units and one Ordinary GP Unit. The Class A GP Units may be exchanged for Units of the Fund as set under Schedule "A" — Structure of the Fund — Exchange Rights". Additional SIR Restaurants will likely result in the conversion of Class B GP Units into Class A GP Units from time to time, which Class A GP Units are then also exchangeable for Fund Units. Under the Declaration of Trust, SIR is entitled to cast that number of votes equal to the number of Units of the Fund it could acquire upon exchange at such time of the Class A GP Units at any meeting of Voting Unitholders of the Fund. As the Pooled Revenue from additional SIR Restaurants is included in the Royalty Pooled Restaurants, SIR will acquire additional Class A GP Units of the Partnership as a result of conversions of Class B GP Units based on the resulting increase in the Royalty.

# **Changes in Restaurants**

One new Jack Astor's restaurant and one new Scaddabush opened during the period from February 18, 2014 through June 11, 2014 were added to the Royalty Pooled Restaurants effective January 1, 2015. The actual revenue for the 52 weeks ended December 31, 2015 from these two new restaurants was \$11.7 million, which was approximately 4.0% less than the amount originally estimated. This resulted in an increase in Royalties of approximately \$0.5 million based on actual annual revenue of \$11.7 million. The total amount paid by the Partnership to SIR for the additional Royalty stream was \$5.4 million, by conversion of 420,788 Class B GP Units into 420,788 Class A GP Units of the Partnership on a one-for-one basis (including the Second Incremental Adjustment of 70,245 Class A GP Units on January 1, 2016.

Two new Jack Astor's restaurants opened during the period from March 24, 2015 through September 8, 2015 were added to Royalty Pooled Restaurants effective January 1, 2016. The actual revenue for the 52 weeks ended December 31, 2016 from these two new restaurants was \$7.0 million, which was approximately 20.1% less than the amount originally estimated. This resulted in SIR effectively returning 317 Class A GP Units to the Partnership. The total amount paid by the Partnership to SIR for the additional Royalty stream was \$3.3 million, by conversion of 252,114 Class B GP Units into Class A GP Units of the Partnership on a one-for-one basis (including the Second Incremental Adjustment refund of 317 Class A GP Units on January 1, 2017).

Effective October 15, 2016, SIR permanently closed Far Niente/FOUR/Petit Four in downtown Toronto as it was unable to negotiate a lease extension with the landlord with sufficient term to ensure a suitable return on its planned investment in the location and therefore decided to allow its lease for the site at 187 Bay Street to terminate on the expiry date of October 31, 2016. Far Niente/FOUR/Petit Four were considered as one restaurant under the Fund's Royalty Pooled Revenue accounting structure. Under the terms of the License and Royalty Agreement between SIR and the Partnership, SIR was obligated to indirectly pay the Fund, via the Partnership, a "Make-Whole Payment", subject to certain terms, initially equal to the amount of the Royalty that otherwise would have been paid to the Partnership by Far Niente/FOUR/Petit Four from their date of closure until December 31, 2016. On January 1, 2017, SIR converted the same number of Class A GP units that it received for this restaurant when it was added to the Royalty Pooled restaurants at the time of the Fund's initial public offering in October 2004 (which was 280,049)

Class A GP Units for the one closed restaurant in 2016), into Class B GP units. This had the net effect of increasing the Fund's future share of the Partnership's earnings. Far Niente/FOUR/Petit Four ceased to be a part of Royalty Pooled Restaurants on January 1, 2017.

One new Scaddabush restaurant, opened on July 12, 2016, was added to the Royalty Pooled Restaurants effective January 1, 2017. The actual revenue for the 52 weeks ended December 31, 2017 from this one new restaurant was \$4.7 million, which was approximately 33.1% less than the amount originally estimated. This resulted in SIR effectively returning 32,986 Class A GP Units to the Partnership. The total amount paid by the Partnership to SIR for the additional Royalty stream was \$2.4 million, by conversion of 167,900 Class B GP Units into Class A GP Units of the Partnership on a one-for-one basis (including the Second Incremental Adjustment refund of 32,986 Class A GP Units on January 1, 2018).

Effective March 19, 2017, SIR permanently closed the Alice Fazooli's restaurant in Oakville, Ontario. Effective June 18, 2017, SIR permanently closed the last remaining Alice Fazooli's restaurant in Vaughan, Ontario. Effective October 15, 2017, SIR permanently closed the Canyon Creek restaurant in Etobicoke, Ontario. Under the terms of the License and Royalty Agreement between SIR and the Partnership, SIR was obligated to indirectly pay the Fund, via the Partnership, a "Make-Whole Payment" subject to certain terms, initially equal to the amount of the Royalty that otherwise would have been paid to the Partnership by these three restaurants from their date of closure until December 31, 2017. On January 1, 2018, SIR converted the same number of Class A GP units that it received for these restaurants when they were added to the Royalty Pooled restaurants at the time of the Fund's initial public offering in October 2004 (which was 505,659 Class A GP Units for the three closed restaurants in 2017), into Class B GP units. This had the net effect of increasing the Fund's future share of the Partnership's earnings. The Alice Fazooli's restaurants in Oakville and Vaughan, Ontario, and the Canyon Creek restaurant in Etobicoke, Ontario, ceased to be a part of Royalty Pooled Restaurants on January 1, 2018.

Three new Scaddabush restaurants, opened on November 3, 2016, April 5, 2017, and July 5, 2017, were added to the Royalty Pooled Restaurants effective January 1, 2018. The Royalty pool is expected to receive, from these new restaurants, an estimated annualized net increase in Royalties of \$1.2 million based on the addition of the 6% Royalty on estimated annual revenue of \$20.5 million. The amount paid by the Partnership to SIR for the additional Royalty stream was \$8.4 million, by conversion of 573,455 Class B GP Units into Class A GP Units of the Partnership on a one-for-one basis. The 573,455 Class A GP Units represented 80% of the estimated Class A GP Units that SIR was estimated to receive. The remaining amount will be issued in the Second Incremental Adjustment based on the annual revenue, during the 52-week period ended December 31, 2018, for these three restaurants. The Second Incremental Adjustment will be on January 1, 2019.

Following the: i) 2018 Initial Adjustment, ii) 2018 Adjustment for Reduction, and iii) 2017 Second Incremental Adjustment, all effective January 1, 2018, SIR owned, controlled and held 2,016,426 Class A GP Units, representing the equivalent of 19.40% of the Units of the Fund on a fully diluted basis.

SIR believes that Duke's Refresher has multi-unit growth potential and has advised the Fund that Duke's Refresher should be considered as a potential New Concept Restaurant brand. As such, the earliest that any Duke's Refresher would be added to the Royalty pool would be the Adjustment Date following the earlier of: (i) the date that four Duke's Refresher restaurants are open for business at the same time, and (ii) 90 days following the end of the fiscal year in which revenues from all Duke's Refresher restaurants in Canada first exceed \$12.0 million (the "Trigger Event"). As neither of these events occurred in calendar year 2017, Duke's Refresher was not added to the Royalty Pool on January 1, 2018. The Duke's Refresher brand is currently being managed and developed by SIR's Signature group. Accordingly, the current Duke's Refresher location in downtown Toronto is classified as a Signature restaurant for reporting purposes, but is not part of Royalty Pooled Restaurants.

# **Changes in Units**

During March 2013, SIR exchanged 895,000 Class A GP Units into Fund Units and subsequently sold these Fund Units pursuant to a Short Form Prospectus dated March 7, 2013. The transaction closed on March

14, 2013. The sale generated net proceeds of approximately \$10 million, which were held in an account that is restricted by SIR's lender. Under an amendment to the Credit Agreement, the lenders released the security they held on 1,500,000 Class A GP Units (and any Units received upon exchange of Class A GP Units) under the condition that all proceeds received from the sale of the Units must be used to fund the costs associated with constructing new SIR restaurants or renovating existing restaurants. As a result of SIR exercising its right to exchange 895,000 such Class A GP Units into Units, the Fund issued 895,000 Units to SIR in exchange for 895,000 Class A LP Units being issued by the Partnership to the Trust. Accordingly, the transaction did not have a dilutive effect on Unitholders. The number of outstanding Units increased by 895,000 or approximately 15.2%, from 5,880,567 Units to 6,775,567 Units.

Following the sale of the 895,000 Units that closed on March 14, 2013, SIR owned, controlled and held 2,187,951 Class A GP Units, representing the equivalent of 24.4% of the Units of the Fund on a fully diluted basis.

On February 10, 2014, SIR exchanged 500,000 Class A GP Units into Fund Units and subsequently sold these Fund Units. The sale generated net proceeds of approximately \$7.0 million, which were held in an account that is restricted by SIR's lender. All proceeds received from the sale of the Units must be used to fund the costs associated with constructing new SIR restaurants or renovating existing restaurants. As a result of SIR exercising its right to exchange 500,000 such Class A GP Units into Units, the Fund issued 500,000 Units to SIR in exchange for 500,000 Class A LP Units being issued by the Partnership to the Trust. Accordingly, the transaction did not have a dilutive effect on Unitholders. The number of outstanding Units increased by 500,000 or approximately 7.4%, from 6,775,567 Units to 7,275,567 Units.

Following the sale of the 500,000 Units that closed on February 10, 2014, SIR owned, controlled and held 2,491,344 Class A GP Units, representing the equivalent of 25.5% of the Units of the Fund on a fully-diluted basis.

On November 19, 2014, SIR exchanged 350,000 Class A GP Units into Fund Units and subsequently sold these Fund Units. The sale generated net proceeds of approximately \$4.4 million, which were held in an account that is restricted by SIR's lender. All proceeds received from the sale of the Units must be used to fund the costs associated with constructing new SIR restaurants or renovating existing restaurants. As a result of SIR exercising its right to exchange 350,000 such Class A GP Units into Units, the Fund issued 350,000 Units to SIR in exchange for 350,000 Class A LP Units being issued by the Partnership to the Trust. Accordingly, the transaction did not have a dilutive effect on Unitholders. The number of outstanding Units increased by 350,000 or approximately 4.8%, from 7,275,567 Units to 7,625,567 Units.

Following the sale of the 350,000 Units that closed on November 19, 2014, SIR owned, controlled and held 2,141,344 Class A GP Units, representing the equivalent of 21.9% of the Units of the Fund on a fully-diluted basis.

On August 24, 2016, SIR exchanged 750,000 Class A GP Units into Fund Units and subsequently sold these Fund Units. The sale generated net proceeds of approximately \$10.3 million. All net proceeds received from the sale of the Units were used to fund the costs associated with constructing new SIR restaurants or renovating existing restaurants. As a result of SIR exercising its right to exchange 750,000 such Class A GP Units into Units, the Fund issued 750,000 Units to SIR in exchange for 750,000 Class A LP Units being issued by the Partnership to the Trust. Accordingly, the transaction did not have a dilutive effect on Unitholders. The number of outstanding Units increased by 750,000, or approximately 9.8%, from 7,625,567 Units to 8,375,567 Units.

Following the sale of the 750,000 Units that closed on August 24, 2016, SIR owned, controlled and held 2,061,097 Class A GP Units, representing the equivalent of 19.8% of the Units of the Fund on a fully-diluted basis.

# **Credit Arrangements**

As at December 31, 2017, SIR has a credit agreement (Credit Agreement) with a Schedule 1 Canadian chartered bank (the Lender). The original Credit Agreement provided for a three-year facility for a maximum principal amount of \$30.0 million consisting of a \$20.0 million revolving term facility (Credit Facility 1), and a \$10.0 million revolving term loan (Credit Facility 2). SIR and the Lender also entered into a purchase card agreement providing credit of up to an additional \$5.0 million. On December 8, 2017, SIR extended the Credit Agreement from July 6, 2018 to July 6, 2020 under substantially the same terms and conditions. The Credit Agreement as amended provides for a new \$2.2 million leasing facility.

Credit Facility 1 is for general corporate and operating purposes, including capital spending on new and renovated restaurants, bearing interest at the prime rate plus 2.25% and/or the bankers' acceptance rate plus 3.25%, principal repaid in one bullet repayment on July 6, 2018. A standby fee of 0.65% is charged on the undrawn balance of Credit Facility 1. Provided SIR is in compliance with the terms of the Credit Agreement, Credit Facility 1 can be repaid and reborrowed at any time during the term of the Credit Agreement. Credit Facility 2 bears interest at the prime rate plus 2.25% and/or the bankers' acceptance rate plus 3.25%. The initial advance on Credit Facility 2 is repayable in quarterly instalments of \$0.5 million, with the remaining outstanding principal balance due on July 6, 2020.

Under the amended Credit Agreement, subsequent advances on Credit Facility 2 may be requested (subject to availability and lender approval), in minimum multiples of \$1.0 million, to finance capital spending on new and renovated restaurants. Each subsequent advance will be repayable in equal quarterly instalments based on a five-year amortization, with the remaining outstanding principal balance due on July 6, 2020.

On December 15, 2017, SIR drew an additional \$4,500,000 on Credit Facility 2. This advance is repayable in quarterly instalments of \$225,000, with the remaining outstanding principal balance due on July 6, 2020.

The Credit Agreement is secured by substantially all of the assets of the Company and most of its subsidiaries, which are also guarantors. The Partnership and the Fund have not guaranteed the Credit Agreement.

The Credit Agreement contains certain financial and non-financial covenants. SIR believes and has advised the Fund that it expects to be able to comply with the covenants under the Credit Agreement and service the debt, as well as meet its other obligations. However, there can be no assurance of this. If SIR were to be unable to do so, this could have material adverse consequences on SIR and the Fund.

The Credit Agreement is "permitted indebtedness" within the meaning of the agreements between the Fund, the Partnership and SIR, and as a result, the Fund and the Partnership have, as contemplated in the existing agreements, subordinated and postponed their claims against SIR to the claims of the Lender. This subordination, which includes a subordination of the Partnership's rights under the License and Royalty Agreement between the Partnership and SIR whereby the Partnership licenses to SIR the right to use trademarks and related intellectual property in return for Royalty payments based on revenues, has been effected pursuant to the terms of the Intercreditor agreement.

### General

In 2004, the Fund acquired, indirectly through the Partnership and the Trust, the SIR Rights from SIR and, directly from the Bank, the SIR Loan. The Fund is entitled to receive interest on the SIR Loan and, indirectly through the Partnership, payments on the Royalty.

The cash flow of the Fund is derived primarily from interest on the SIR Loan, interest on the Trust Notes and distributions on the Trust Units. The Fund has adopted a policy to make monthly distributions to Unitholders of the Fund of its distributable cash after: (i) administrative expenses and other obligations of the Fund; (ii) amounts which may be paid by the Fund in connection with any cash redemptions of Units of

the Fund; (iii) any interest expense incurred by the Fund; and (iv) such reasonable reserves as may be established by the Trustees in their sole discretion, which reserves are currently expected to be nominal.

## **Business of the Partnership**

The business of the Partnership is the ownership of the SIR Rights in Canada, the taking of actions consistent with the License and Royalty Agreement to exploit, to the fullest extent possible, the use of the SIR Rights in Canada by SIR, the collection of the Royalty payable to the Partnership under the License and Royalty Agreement, and the administration of the Fund and the Trust pursuant to the Fund Administration Agreement, respectively.

The Partnership and SIR have entered into a License and Royalty Agreement whereby the Partnership granted SIR the right to use the SIR Rights in most of Canada for a period of 99 years, commencing October 12, 2004, in consideration for a Royalty payable to the Partnership of 6% of Pooled Revenue from the SIR Restaurants. The Royalty is not paid on the use of any trade-marks outside of Canada (since the SIR Rights do not include such rights) or in respect of Excluded Restaurants, and full ownership of such rights outside Canada and in respect of Excluded Restaurants is retained by SIR. The Royalty is required to be adjusted annually to reflect certain events, including SIR Restaurant closures and any increase in Pooled Revenue from additional SIR Restaurants. Payment of the Royalty is secured by a security interest, subject to certain exceptions, in all present and after acquired property of SIR (including, for greater certainty, each of its subsidiaries that carries on business or owns property in Canada). This security interest is subordinated to certain other obligations.

Subject to the License and Royalty Agreement, SIR may make and use any modifications to the SIR Rights, provided that SIR does not alter the distinctive character of the SIR Rights. SIR is required to notify the Partnership of any proposed modifications to the SIR Rights. If the Partnership does not object to such modifications within a period not to exceed 30 days (any such objections to which must be reasonable), the Partnership shall be deemed to have provided its consent. The Partnership's consent to any modifications to the SIR Rights shall not be unreasonably withheld. Any modifications to the SIR Rights shall be the property of the Partnership. The Partnership shall have the sole discretion and right to apply for registration of such modifications and SIR shall render all reasonable assistance in that regard.

The SIR Rights include, with certain exceptions, any future registered and unregistered trade-marks and certification marks that may be used in connection with the SIR Restaurants.

The SIR Rights do not include the rights in Canada to any trade-marks used by SIR in its business other than those relating to the SIR Restaurants.

The foregoing is only a summary of certain aspects of the License and Royalty Agreement (which was also summarized in greater detail in the Prospectus) and does not purport to be complete. Reference should be made to the License and Royalty Agreement, which has been filed on SEDAR under the Fund's profile, for the full text of the terms.

### **Business of SIR**

SIR, which stands for Service Inspired Restaurants, is a privately held Canadian corporation in the business of creating, owning and operating full service restaurants in Canada. As at the date hereof, SIR owns and operates a portfolio of 61 restaurants that have been characterized by SIR as Concept Restaurants and Signature Restaurants (including Duke's Refresher® & Bar in Toronto, Ontario and one seasonal restaurant: Abbey's Bakehouse® in Muskoka, Ontario).

Concept Restaurants (i.e., Jack Astor's® Bar and Grill, Canyon Creek® and Scaddabush Italian Kitchen & Bar®) are the brands that have been rolled out to multiple locations because of their broader appeal, earning potential and strategic growth opportunity.

Signature Restaurants, which currently include Reds® Wine Tavern, Reds® Midtown Tavern, Reds® Square One, and the Loose Moose® are unique brands that range in offerings from casual fine dining with award winning menus to a very active grill and event bar. Each of these restaurants are uniquely suited to its prime location. Management believes that the Signature Restaurants provide strategic advantages, especially through increased market penetration, culinary leverage, internal benchmarks for quality, and as a development area for new and innovative products and systems. SIR also owns and operates Duke's Refresher & Bar in downtown Toronto and one seasonal restaurant, Abbey's Bakehouse, which are not part of the royalty pool.

SIR believes that Duke's Refresher has multi-unit growth potential and has advised the Fund that Duke's Refresher should be considered as a potential New Concept Restaurant brand. As such, the earliest that any Duke's Refresher would be added to the Royalty pool would be the Adjustment Date following the earlier of: (i) the date that four Duke's Refresher restaurants are open for business at the same time, and (ii) 90 days following the end of the fiscal year in which revenues from all Duke's Refresher restaurants in Canada first exceed \$12.0 million (the "Trigger Event"). As neither of these events occurred in 2017, Duke's Refresher was not added to the Royalty pool on January 1, 2018. The Duke's Refresher brand is currently being managed and developed by SIR's Signature group. Accordingly, the current Duke's Refresher location in downtown Toronto will be classified as a Signature restaurant for reporting purposes, but is not part of Royalty Pooled Restaurants. For further information on the treatment of New Concept Brands refer to Schedule B of this AIF starting at page B-11.

On July 6, 2015, a third party, Competitive Foods Canada Ltd. ("CFC") acquired 3.2 million common shares of SIR, directly and indirectly, from certain of the existing minority common shareholders and common share option holders of SIR. At the time, this represented 26.46% of SIR's common shares on a fully diluted basis (29.90% of the currently issued and outstanding shares). Peter Fowler Enterprises Ltd. did not sell any of its holdings in SIR in this transaction and remains the majority shareholder of SIR.

SIR's growth strategy includes additions of new restaurants and increases in same store sales and restaurant profitability. Historically, SIR's portfolio of restaurants has grown from five restaurants with \$17 million in revenue in fiscal 1993 to 61 restaurants with \$293.3 million in revenue in SIR's fiscal 2017. SIR's vision continues to be to create, develop and operate "best-in-class" restaurants, defined as "mastering the Art of Hospitality by delivering an authentic, craveable experience for every guest, every time", while profitably increasing its position by expanding the number of SIR Restaurants in Canada. SIR continues to focus on sustaining and growing existing restaurant sales and profits while managing costs. SIR carefully monitors economic conditions and consumer confidence, and considers new restaurant growth and renovations when appropriate and subject to acceptable long-term financing or other available funds. To facilitate such strategy, SIR expects to reinvest earnings from operations, increase its existing credit facility and/or engage in additional sales of Units, as appropriate. This strategy is subject to change and is subject to availability of financing on reasonable terms and receipt of applicable third party consents and regulatory approvals, and is dependent on market conditions. There can be no assurance that such openings will occur or will be successful, or that restaurants will not need to be closed or service offerings adjusted.

### **Concept Restaurants**

Jack Astor's® Bar and Grill

The first Jack Astor's opened in 1990 and was targeted to fill a niche in the 'casual' theme restaurant segment. Since 1990, Jack Astor's has grown to a chain of 40 restaurants in Canada and is SIR's core brand. Jack Astor's restaurants range in size from approximately 5,600 to 15,000 square feet, with average licensed capacity of 319. Most Jack Astor's restaurants also have seasonal patios with additional seating capacity.

Jack Astor's is well known for its combination of a fun and energetic atmosphere with quality, bold and tasty food. The restaurant offers guests a wide variety, from the ever-popular to new and innovative recipes from around the world. It has a timeless back-drop, which is combined with a modern audio-visual experience and irreverent humour making guests feel both entertained and comfortable across a wide variety of dining occasions.

Jack Astor's is able to attract business in three distinct day parts, namely lunch, dinner and late night. Jack Astor's has also developed a strong bar business.

2017 saw renovations to an updated look and menu of ten restaurants (Mississauga, Pickering, Etobicoke, Kingston, St. Catharines, Barrie, Whitby, Front Street in downtown Toronto, Vaughan, and Brampton, Ontario). Management expects to continue renovation plans at existing locations in 2018. Looking ahead, Management expects to find new sites to open additional Jack Astor's restaurants strategically located in existing markets. Five additional Jack Astor's renovations have been completed in 2018 prior to the filing date of this AIF (Dartmouth, Nova Scotia, two locations in London, Ontario, the location at 10 Dundas East entertainment complex in Toronto, Ontario, and Kingston, Ontario). Renovations will be completed at other locations through 2018.

Key competitors of Jack Astor's include JOEY, 'The Landings', Bier Market, Beertown, Kelsey's, Montana's, East Side Mario's, Boston Pizza, Moxie's, and Earls.

# The following is a list of all current Jack Astor's locations:

1.	Ancaster, Ontario	21. Mississauga, Ontario (3047 Vega Blvd.)
2.	Barrie, Ontario	22. Mississauga, Ontario (Argentia Road)
3.	Boisbriand, Quebec	23. Mississauga, Ontario (Square One Shopping Centre)
4.	Brampton, Ontario	24. Newmarket, Ontario
5.	Burlington, Ontario	25. Ottawa, Ontario (W Hunt Club Rd)
6.	Calgary, Alberta	26. Ottawa, Ontario (Lansdowne Park)
7.	Dartmouth, Nova Scotia	27. Pickering, Ontario
8.	Dorval, Quebec	28. Richmond Hill, Ontario
9.	Etobicoke, Ontario (near Pearson International Airport)	29. Scarborough, Ontario
10.	Etobicoke, Ontario (Sherway Gardens)	30. St. Catharines, Ontario
11.	Greenfield Park, Quebec	31. St. John's, Newfoundland
12.	Halifax, Nova Scotia	32. Toronto, Ontario (Bloor St. & Yonge St.)
13.	Hamilton, Ontario	33. Toronto, Ontario (Don Mills Rd. & Lawrence Ave.)
14.	Kanata, Ontario	34. Toronto, Ontario (Dundas St. & Yonge St.)
15.	Kingston, Ontario	35. Toronto, Ontario (Front St. & University Ave.)
16.	Kitchener, Ontario	36. Toronto, Ontario (John St. & Richmond St.)
17.	Laval, Quebec	37. Toronto, Ontario (St. Lawrence Market)
18.	London, Ontario (1070 Wellington Road South)	38. Toronto, Ontario (North York)
19.	London, Ontario (88 Fanshawe Park Road East)	39. Vaughan, Ontario
20.	London, Ontario (Richmond Street)	40. Whitby, Ontario

# Canyon Creek Chop House®

Canyon Creek, which opened its first location in 1997, offers an integrated dinner experience of food, service and ambiance that together are designed to exceed expectations not through over-the-top flair, but solid substance. Canyon Creek restaurants range in size from approximately 6,800 to 10,000 square feet, with average licensed capacity of 284.

The menu emphasizes classic items with a twist that add impact without becoming overwhelming or intimidating. Canyon Creek has a comfortable yet classic décor that is a combination of warm woods and an extensive use of booths. Canyon Creek's menu not only provides great steaks and prime rib, but other high demand options including ribs, chicken, salads and fresh fish.

The targeted dinner house menu allows for the high level of execution that is necessary to meet the needs of the target audience. This is coupled with a service style focused on execution and professionalism with a level of friendliness that still makes it comfortable and inviting. As a result, Canyon Creek is positioned at the top end of the casual dinner house segment, providing many of the benefits of fine dining without formality.

SIR did not open any new Canyon Creek restaurants in 2016 or 2017. One Canyon Creek location, near Sherway Gardens shopping centre in Etobicoke, Ontario, was closed in 2017. A Scaddabush restaurant was opened at this location in November 2017.

Principal competitors of Canyon Creek include The Keg, Milestones, Baton Rouge, Moxie's, JOEY, and Earls.

The following is a list of all current Canyon Creek locations:

- 1. Burlington, Ontario
- 2. Etobicoke, Ontario (near Pearson International Airport)
- 3. Mississauga, Ontario (Square One Shopping Centre)
- 4. Niagara Falls, Ontario (Fallsview Casino Resort)
- 5. Scarborough, Ontario (Scarborough Town Centre)
- 6. Toronto, Ontario (Front St. & University Ave.)
- 7. Vaughan, Ontario (Vaughan Mills)

Scaddabush Italian Kitchen & Bar®

The Scaddabush brand is the result of SIR undertaking a program to re-brand the Alice Fazooli's concept, offering guests a new, refreshing take on Italian dining. Scaddabush is more refined than Alice Fazooli's, inspired by Italian passion and generosity.

SIR began this rebranding with the conversion of the Square One location in Mississauga, Ontario in 2013. In 2014, SIR opened a new Scaddabush location in downtown Toronto, Ontario and during December 2015, SIR converted the Alice Fazooli's located in Richmond Hill to Scaddabush. In 2016, SIR opened two more Scaddabush restaurants, one located in Scarborough, Ontario and the second on Front Street in downtown Toronto, Ontario.

In 2017, SIR closed the two remaining Alice Fazooli's restaurants in Oakville and Vaughan, Ontario, and opened new Scaddabush restaurants at these locations. SIR also opened a new Scaddabush restaurant at the site of the former Canyon Creek restaurant near the Sherway Gardens shopping center in Etobicoke, Ontario.

Scaddabush restaurants range in size from approximately 6,800 to 9,200 square feet, with average licensed capacity of 360. All have seasonal patios with additional seating capacity.

Principal competitors of Scaddabush include Il Fornello, Jamie's Italian Kitchen, Milestones, Earls, JOEY, Terroni, as well as local independent operators.

The following is a list of all current Scaddabush locations:

- 1. Mississauga, Ontario (Square One Shopping Centre) 5. Toronto, Ontario (Front & Simcoe St.)
- 2. Toronto, Ontario (Yonge & Gerrard St.) 6. Oakville, Ontario
- 3. Richmond Hill, Ontario 7. Vaughan, Ontario (Vaughan Mills)
- 4. Scarborough, Ontario (Scarborough Town Centre) 8. Etobicoke, Ontario (Sherway Gardens)

### Signature Restaurants

REDS® Wine Tavern — 77 Adelaide Street West, First Canadian Place, Toronto

Located in First Canadian Place, REDS Wine Tavern offers a warm and welcoming social dining experience. The inviting two-level atmosphere with a focus on well-crafted food and expertly mixed cocktails makes REDS Wine Tavern the perfect spot whether it's a power lunch, after work drinks, or enjoyable dinner – including their popular prix fixe menu on Saturdays. At REDS Wine Tavern, guests are encouraged to loosen their ties, relax, and maybe play a game of shuffleboard or two while listening to a live DJ Thursday to Saturday nights.

Known for its expansive wine inventory, REDS Wine Tavern offers more than 100 wines by the bottle and 25 by the glass, and was named one of blog TO's 'Best Wine Bars' (January 2013). REDS Wine Tavern also features 16 draught beers on tap.

Favoured by Toronto's Bay Street enclave, the two-level restaurant has ample space for 300 guests, including a bar both upstairs and downstairs, outdoor patio, and two private dining areas.

REDS<sup>®</sup> Midtown Tavern − 382 Yonge Street, Unit 6, Toronto

Located on the ground floor of the new condominium building at Yonge and Gerrard Streets, REDS Midtown Tavern offers an upbeat social dining experience. A spacious restaurant that features two levels, it boasts a unique bar area and a private dining room. Exposed brick and unique lighting are highlights to the warm and fun atmosphere.

REDS Midtown Tavern has become a popular destination spot for many travelling and living in the area, offering 30 draught beers on tap and a wine list with 22 wines offered by the glass. The sophisticated gin program at REDS Midtown Tavern is one of its kind, boasting over 30 types of gin carefully selected from around the world, making REDS Midtown Tavern a destination spot for after work drinks or a special night out on the town.

Guests are encouraged to unwind and relax over a delicious meal featuring REDS' famous homemade apple pie and a daily prix fixe dinner menu, or play in a game of shuffleboard while listening to a live DJ on Thursday and Friday nights.

REDS® Square One

Located at the Square One Shopping Centre in Mississauga, Ontario, the largest shopping centre in Ontario and the premier fashion and lifestyle destination in the Greater Toronto Area, REDS Square One is the newest restaurant in the SIR portfolio, drawing on the success of the other two REDS locations.

At just over 7,700 square feet, REDS Square One features all of the sophistication of upbeat social dining experiences while boasting a scratch kitchen and bakery. A beautiful new restaurant located inside the shopping mall also features a bakery door where house made double bite butter tarts and apple pies are sold to dessert aficionados.

Upon entering the restaurant, expect to be greeted with beautifully restored furnishings, sparkling chandeliers, walls lined with eye-catching décor elements like haute couture shoes, a 600-bottle wine display, and a mosaic-inspired floor. Guests can look onto an open kitchen where bakery items are being made from scratch or enjoy a modern bar and cocktail experience.

REDS Square One offers a multitude of draught beers on tap, sparkling wine on tap and hand crafted gin cocktails. An extensive wine list appeals to both the novice wine consumer and the worldly wine drinker. At Reds the sophisticated gin program is one of its kind, boasting over 30 types of gin, local artisanal gins, and gins from around the world.

Guests are encouraged to unwind with a fun game of shuffleboard and relax over a delicious meal featuring REDS' sharing menu with house made specialties like fresh roasted chicken and double bite butter tarts. Available Saturday and Sunday, the brunch menu serves up an array of pancakes and savoury items such as lobster avocado toast and traditional eggs benedict.

REDS Square One is the perfect destination spot after a day of shopping, a special night out on the town, or a relaxing weekend brunch.

*The Loose Moose® Tap & Grill — 146 Front Street West, Toronto* 

For more than 25 years, The Loose Moose has been an iconic downtown Toronto, favoured by locals and out-of-towners. The renovated space boasts a uniquely shaped bar featuring two large peninsulas designed to create a sociable and lively atmosphere.

For lovers of craft beer or a fan of the old tried and true, The Loose Moose has a beer for everyone, with 65 varieties of draught on tap. The staff is well-versed in beer lore and is happy to answer any questions or make recommendations. The menu goes above and beyond typical bar food fare, with inventive plates and generous portions perfect for sharing amongst friends.

Located at 146 Front St. W., and above sister live music bar The Antler Room, The Loose Moose is a stone's throw from the city's financial district and both of Toronto's major concert and sports venues. With an impressive guest capacity, The Loose Moose can easily accommodate a wide variety of social and corporate events for as many as 800 guests.

The Antler Room — 146 Front Street West, Toronto

Nestled underneath the Loose Moose, The Antler Room is a live music and craft beer bar that plays host to an eclectic mix of local musical talent. The Antler Room boasts a raised stage and sophisticated sound system. Every week, a wide variety of Toronto-based bands take the stage, covering every genre from classic and alternative rock, to Indy and Top 40, making it a worthy destination for after work tie-loosening or a weekend jaunt downtown.

At the bar, a robust draught list features 15 local and imported beers on tap, in addition to a constantly rotating craft list that is updated daily and broadcast on the main television screen at the bar.

Abbey's Bakehouse® — 1112 Juddhaven Rd., Minett (Muskoka)

Located on the shores of Lake Rosseau, Abbey's Bake House offers delicious bake goods, baked daily from scratch. Abbey's is located in a charming white 19th Century church, rebuilt and repurposed from its original location of Digby, Nova Scotia.

Offering a variety of fresh breads, breakfast delights and decadent treats, Abbey's fulfills sweet-tooth cravings for cottage classics (signature butter tarts, blueberry muffins, Chelsea buns, and fruit pies) and introduces savoury focaccia loaves and stuffed chocolate chip cookies.

After a successful test of a small satellite outlet during the 2013 season, SIR also operated a seasonal satellite outlet to sell Abbey's baked goods in nearby Port Carling, Ontario for the 2014 and 2015 seasons.

Neither of the Abbey's locations were opened during the 2016 season. Both locations were open for the 2017 season, and SIR plans to open both locations for the 2018 season.

Duke's Refresher & Bar® - 382 Yonge Street, Unit 8, Toronto

Located on the ground floor of the new condominium building at Yonge and Gerrard Streets, Duke's Refresher & Bar offers a high-energy, eclectic atmosphere. With over 40 draught beers on tap, mouthwatering dishes, fun weekly events such as Tuesday night Trivia, and a staff like no other in the city, Duke's has become a popular destination spot to unwind, have a great time, and keep coming back for more.

The second level, known as the Nosebleed Lounge, is a great place for private events or large groups to socialize and mingle.

### **Revenue Contribution**

SIR's combination of distinctive and multiple brands, evidenced by its blend of Concept Restaurants and Signature Restaurants, also allows SIR to compete in various segments of the market. Jack Astor's is SIR's largest concept, generating 74.7% of SIR's Pooled Revenue in fiscal 2017, as illustrated by the table below.

Concept and Signature Restaurants	Percentage of SIR's Pooled Revenue in Fiscal 2017	Percentage of SIR's Pooled Revenue in Fiscal 2016
Jack Astor's	74.7%	74.2%
Canyon Creek	9.4%	9.9%
Scaddabush	8.8%	7.5%
Signature	7.1%	8.4%

# **Competitive Strengths**

Management believes that SIR has the following competitive strengths:

Multiple brand diversity and broad demographic appeal

Management believes that SIR benefits from its presence in three categories of the full service restaurant segment by gaining valuable market intelligence not otherwise available to a number of competitors of SIR. Multiple brands permit SIR to target a spectrum of guests in the casual and fine dining sector, enabling it to capture a greater portion of that market. Moreover, the spectrum of price points available to guests at the SIR Restaurants allows SIR to further diversify its risk associated with economic and environmental changes. Local knowledge acquired from one brand provides SIR with market intelligence prior to the introduction of other SIR concepts into a particular market. Management also believes that multiple-brand diversity allows SIR to adapt to changing consumer tastes by modifying menus and pricing within existing brands, or developing new brands in order to capture changing consumer tastes and preferences. See "Risks Related to the Casual and Fine Dining Restaurant Industries" for additional information on the competitive conditions of SIR's principal markets and SIR's business.

### Corporate system focus

Competitors in the Canadian restaurant industry tend to be franchised across a wide group of franchisees. Management believes that SIR's high average per restaurant and per square foot sales in comparison to major chain restaurant competitors is a direct result of its corporate ownership model and that such strength could not have been attained within a franchise model. When decisions for change are made in any aspect of the business, SIR has benefited from the ability to implement quickly wherever desired, without having to persuade franchisees of the merits, or to require them to spend their own funds against the specific initiatives. SIR also does not have to negotiate with franchisees to implement initiatives such as menu changes and capital projects, including major renovations and repositionings, where SIR has been able to be proactive and timely in adjusting to market conditions. SIR has historically spent approximately 1% of sales on maintenance capital expenditures and can make decisions and fund and implement additional project capital as required. Such emphasis on corporate ownership, although uncommon with Canadian competitors of SIR, is a common ownership model in the United States, such as Red Lobster, Olive Garden and Outback Steakhouse.

### Adaptability

SIR has enjoyed success in a range of market sectors and has been able to evolve, reposition and convert certain restaurants as Management sees changes and developments in the market. The strength of SIR's corporate focus is particularly evident in SIR's proactive steps to seek to refresh its brands, as opposed to simply reacting to changes and trends. Management believes that SIR's distinctive ability to adapt has not only helped to facilitate growth, but has also been a key reason for SIR's sustainability.

# Support for restaurants

According to the Restaurants Canada's Foodservice Facts 2017, during 2016, sales at full-service restaurants (includes licensed and unlicensed fine-dining, casual and family restaurants, as well as restaurant-bars) reached more than \$28 billion in 2016, accounting for 43.4% of total commercial foodservice sales in Canada. Historically, independently operated restaurants have a higher failure rate than chain operators because they lack the resources available to chain restaurants. Management believes that its inhouse capabilities with respect to finance, human resources, purchasing, marketing, development, legal services and information technology services, allow it to operate more efficiently than, and compete more effectively against, independently operated restaurants.

SIR's support for its restaurants, and its dedication to food quality and distinctive menu offerings, also includes the use of a network of chefs both internally and externally who can be consulted when new menu items are being developed or existing items are being enhanced at any of the SIR Restaurants. SIR's Chief Operating Officer and its Vice President of Culinary request recipes from the network and select only the best ones provided. This broadens the creative input available to SIR, while also maintaining control over the process. In addition to this culinary expertise, the SIR Restaurants benefit from dedicated training programs for our team members, test restaurants for new ideas and in-market testing.

## Employee Engagement and Retention

Employee engagement directly influences the guest experience, and that experience drives business results. Team member engagement at SIR is leading to the retention of key employees who continue to deliver exceptional guest experiences and drive guest engagement. SIR's integrated Talent Management Model, which focuses on the attraction, development, deployment and retention of team members, is the foundation for sustaining SIR's team member engagement levels. This attraction and development of top talent at all levels of the Company will continue to drive and elevate guest engagement levels.

### Strength and experience of Management

SIR's ability to attract and retain quality management has always been a cornerstone of its success as a restaurant company. A core group of long-term executives and shareholders have grown the business over the years - some since its inception in 1992. Recent senior level additions to the management group bring additional diversity, strength and experience to the Company. It is this mix which provides SIR with the capabilities to meet business requirements now and in the future.

### Design and development

SIR has a development team responsible for on-going concept review, refurbishment and repositioning, when necessary. This process is led by Peter Fowler (Chief Executive Officer ("CEO") of SIR), supported by the development team, marketing and operations, and guided by market research and post-implementation measurement. Mr. Fowler was a part of a team that created, designed and developed every restaurant in SIR's portfolio. He is active in the daily management of SIR and his creative approach has been actively instilled in various other SIR leaders to help ensure that a consistently strong creative philosophy is firmly entrenched as a cornerstone of SIR's business. Management believes that an internal hands-on creative team is important to SIR's ability to continue to evolve in the marketplace.

Internal Marketing Agency

SIR has recently added an in-house content team that includes graphic designers, a digital content manager, animator, videographer and a web content designer. Previously, SIR relied on traditional media and marketing agencies to develop the majority of marketing content. This shift provides a competitive advantage with increased efficiencies, budgets and speed to market campaigns within a rapidly evolving consumer marketplace that demands relevance and engaging content of marketing communications.

Award-winning restaurants

SIR has been the recipient of numerous awards for achievements in the restaurant industry, including outstanding service, food quality, wine lists and restaurant design.

In 2017, the Jack Astor's in Kingston, Ontario was awarded the Tourism/Hospitality Award at the Kingston Ontario Chamber of Commerce Business Achievement Awards.

Strong Balance Sheet

The Fund has a strong balance sheet with no bank lines of credit or any other third party debt. The Fund relies on the payments of the Royalty and interest from SIR to meet its obligations to pay the distributions. The Fund believes that the Royalty and interest payments will be sufficient to meet its current distribution obligations. However, the actual amounts distributed will depend upon numerous factors, including the payment of the Royalty and interest by SIR, and could fluctuate based on performance. The Fund intends, with the assistance of SIR, to seek to maintain even distributions in order to reduce the effect of seasonal fluctuations in revenue and, if possible, allow the Fund to maintain consistent monthly distributions to Unitholders.

## Seasonality

The restaurant industry is subject to seasonal fluctuations. Favourable summer weather generally results in increased revenues during SIR's fourth quarter (ending the last Sunday in August) when patios have been open for an extended period. Additionally, certain holidays and observances also affect guest dining patterns both favourably and unfavourably. Guest patronage is typically lower in the winter months. This reduced patronage may impact SIR's revenues and the ability of the Fund to make cash distributions to Unitholders or the amount of such distributions, if any. The seasonality of SIR's operations must be considered when reviewing and evaluating its quarterly results. While SIR may be able to off-set the seasonal fluctuations by using funds from other sources, there is no assurance that such funds will continue to be available.

# **Employees**

The Fund does not have any employees. As at March 14, 2018, SIR employed approximately 5,500 individuals at SIR Restaurants and its corporate office.

# **Management Agreement**

SIR entered into a management agreement with a company controlled by Peter Fowler in order to secure Mr. Fowler's services to SIR. The term of the agreement was for an initial three years following the Closing (subject to extension). In 2007, it was extended for an additional two year period subject to extension by the parties. In 2011, it was again extended for an additional two year period subject to extension by the parties. On January 5th, 2015 it entered into a new agreement for a two year period subject to extension based on similar terms. The agreement is deemed renewed (annually) for an additional one year period if notice of non-renewal is not provided by either party at least 90 days prior to the end of the renewal period. No such notice was received in 2017. The agreed confidentiality, non-solicitation and non-competition covenants in favour of SIR (which are subject to certain limited exceptions) will continue to apply for 12 months following termination. Mr. Fowler's company will also receive a termination payment equal to 18 months'

compensation following termination by SIR without cause. SIR agreed in the Governance Agreement not to amend the term or provisions of the confidentiality, non-solicitation and non-competition covenants contained in this agreement without the consent of the Partnership, and to enforce these covenants at the request of the Partnership in a commercially reasonable manner. There are no other management contracts upon which SIR is substantially dependent.

# Consolidation of the Partnership

Effective January 1, 2011, the Fund has presented its financial statements in accordance with IFRS. Under IFRS, the rules for consolidation are based on "control". Control is the ability to direct or dominate an entity's ability to affect the returns of the investor through its power over the investee. The Fund has reviewed the legal agreements in respect of the Partnership and the guidance under IFRS and has determined that SIR controls the Partnership and will therefore continue to consolidate the Partnership. Accordingly, the Fund has accounted for its investment in the Partnership as an investment in an associate.

### **RISK FACTORS**

An investment in the Units of the Fund involves a number of risks. In addition to the other information contained in this Annual Information Form, investors should give careful consideration to the following factors.

## Risks Related to the Casual and Fine Dining Restaurant Industries

The Restaurant Industry and its Competitive Nature

The performance of the Fund is directly dependent upon the interest payments the Fund receives from SIR under the SIR Loan and upon the Royalty received by the Partnership from SIR. The amount of the Royalty is dependent upon Pooled Revenue, which is subject to a number of factors that affect the restaurant industry generally and the casual and/or fine dining sectors of this industry in particular. The restaurant industry generally, and in particular, the casual and fine dining segment of this industry, is intensely competitive with respect to price, service, location, food quality and qualified staff. There are many well-established competitors with greater financial and other resources than SIR. Competitors include national and regional chains, as well as individually owned restaurants. Recently, competition has increased in the mid-price, full-service, casual and fine dining sectors in which many of the SIR Restaurants operate. Some of SIR's competitors have been in existence for a substantially longer period than SIR and may be better established in the markets where SIR Restaurants are or may be located. If SIR is unable to successfully compete in the casual and fine dining sectors of the restaurant industry, Pooled Revenue may be adversely affected, the amount of the Royalty reduced and the ability of SIR to pay the Royalty or interest on the SIR Loan may be impaired.

The restaurant business is also affected by changes in demographic trends, traffic patterns and the type, number and location of competing restaurants. In addition, factors such as inflation, increased food, labour and benefits costs, taxes, government regulation and the availability of experienced management and hourly employees may adversely affect the restaurant industry in general and therefore SIR. Changing consumer preferences and discretionary spending patterns could force SIR to modify its restaurant brands and menus and could result in a reduction of revenue, and accordingly, adversely affect the amount of the Royalty and the financial condition of SIR.

Even if SIR is able to successfully compete with other restaurant companies with similar approaches, it may be forced to make changes in one or more of its restaurants in order to respond to changes in consumer tastes or dining patterns. If SIR changes a restaurant, it may lose customers who do not prefer the new style and menu, and it may not be able to attract a sufficient new customer base to produce the revenue needed to make the restaurant profitable. Similarly, SIR may have different or additional competitors for its intended customers as a result of such a change and may not be able to successfully compete against such competitors. SIR's success also depends on numerous factors affecting discretionary consumer spending, including

economic conditions, disposable consumer income and consumer confidence. Adverse changes in these factors could reduce guest traffic or impose practical limits on pricing, either of which could reduce revenue and operating income, which could adversely affect the Royalty and the ability of SIR to pay the Royalty or interest on the SIR Loan.

In addition, uncertainty with regard to the condition of global capital markets, the financial services industry and economic conditions generally, may negatively impact SIR's business in several ways. For instance, market volatility and tight credit markets could adversely affect consumer confidence which may result in reduced non-essential spending activities. Casual and fine dining fall into this category.

*Growth of the Royalty* 

The growth of the Royalty is dependent upon the ability of SIR to successfully grow its business, both in terms of SSS and new openings. SIR faces increasing competition for restaurant locations from its competitors. The new opening and success of SIR Restaurants is dependent on a number of factors, including: availability of suitable sites; negotiation of acceptable lease terms for new locations; availability, training and retention of management and other employees necessary to staff new SIR Restaurants; adequately supervising construction; securing suitable financing; and other factors. Some of these factors are beyond the control of SIR.

The Closure of SIR Restaurants May Affect the Amount of the Royalty

The amount of the Royalty payable to the Partnership by SIR is dependent upon the Pooled Revenue, which is dependent, for its stability, on the number of SIR Restaurants that are included in the Royalty Pooled Restaurants and the Pooled Revenue of those SIR Restaurants. From time to time, SIR Restaurants may close and while SIR is required to pay the Make-Whole Payment (or have its retained interest in the Partnership adjusted) in certain cases, there is no assurance that SIR will be able to open sufficient new SIR Restaurants to replace the Pooled Revenue of the SIR Restaurants that may close, or that SIR will have the financial resources to make any required Make-Whole Payment. Also, the Make-Whole Payment is not absolute, and is subject to certain limitations. In particular, SIR is not obliged to make any Make-Whole Payment with respect to any current, future or prior New Closed Restaurant on and following any Adjustment Date on which the number of Royalty Pooled Restaurants is first equal to or greater than 68 or following the 15th anniversary of the Closing Date, whichever occurs first.

In addition, there is no assurance that the property leases in respect of the SIR Restaurants will be renewed or suitable alternate locations will be obtained and, in such event, one or several SIR Restaurants could close.

Revenue from Operations

The ability of SIR to pay the Royalty is dependent, in part, on SIR's ability to generate revenue and free cash flow. Failure to achieve adequate revenue and cash flow from operations could have an adverse effect on the ability of SIR to pay the Royalty and interest on the SIR Loan. SIR's interim and annual financial statements and Management's Discussion and Analysis are filed on SEDAR under the Fund's profile under "Other".

Dependence on Key Personnel

The success of SIR depends upon the efforts of key personnel and accordingly its ability to retain and attract good employees and to continue to successfully grow SIR's business. The loss of the services of such key personnel could have an adverse effect on the operations of SIR. If such key personnel depart from SIR and subsequently compete with SIR, or devote significantly more time to other business interests, such activities could have an adverse effect on SIR's ability to conduct its business, which could affect SIR's ability to pay the Royalty and interest on the SIR Loan.

### Intellectual Property

The ability of SIR to maintain or increase its Pooled Revenue will depend on its ability to maintain "brand equity" through the use of the SIR Rights licensed from the Partnership. If the Partnership fails to enforce or maintain any of its intellectual property rights, SIR may be unable to capitalize on its efforts to establish brand equity. All registered trade-marks in Canada can be challenged pursuant to provisions of the *Trade-marks Act* (Canada) and if any SIR Rights are ever successfully challenged, this may have an adverse impact on Pooled Revenue and therefore on the Royalty. There can be no assurance that SIR's pending trademark applications will be accepted for registration. The use of unregistered trade-marks, registered trademarks and licensed trade-marks can also be challenged. The loss of any brand could have an adverse effect on SIR and thus its ability to pay the Royalty and interest on the SIR Loan.

The Partnership's interest in the SIR Rights will be limited to Canada. It will not own or have the right to use identical or similar trade-marks and licenses owned by SIR or by parties not related to SIR or the Partnership in non-Canadian jurisdictions. Third parties may use such trade-marks in jurisdictions other than Canada in a manner that diminishes the value of such trade-marks. If this occurs, the value of the SIR Rights may suffer and the sales revenues of SIR Restaurants could decline. Similarly, negative publicity or events associated with such trade-marks in jurisdictions both in and outside of Canada may negatively affect the image and reputation of the SIR Restaurants, resulting in a decline in revenue of the SIR Restaurants.

### Government Regulation

SIR is subject to various federal, provincial and local laws affecting its business. Each SIR Restaurant is subject to licensing and regulation by a number of governmental authorities, which may regulate among other things, alcoholic beverages (discussed below), smoking (discussed below), income taxes (discussed below), employee and public safety (including health inspections), health, zoning and fire prevention. Difficulties in obtaining or failures to obtain the required licenses or approvals could delay or prevent the development of a new SIR Restaurant in a particular area. The loss of a license or approval, or a serious violation of laws, could force the temporary or permanent shut-down of a SIR Restaurant.

# Regulations Governing Alcoholic Beverages

The ability of SIR Restaurants to serve alcoholic beverages is an important factor in attracting customers. Alcoholic beverage control regulations generally require each SIR Restaurant to apply to provincial or municipal authorities for a license or permit to sell alcoholic beverages on the premises and, in certain locations, to provide service for extended hours and on Sundays.

Typically, licenses must be renewed annually and may be revoked or suspended for cause at any time. Alcoholic beverage control regulations relate to numerous aspects of daily operations of SIR Restaurants, including minimum age of patrons and employees, hours of operation, advertising, wholesale purchasing, inventory control, handling, storage and dispensing of alcoholic beverages. All of the SIR Restaurant Ontario liquor licenses have been modified to include guests being allowed to bring or transport alcoholic beverages into washrooms, hallways and stairwells.

The failure of SIR to retain a license to serve liquor for a SIR Restaurant would adversely affect that restaurant's operations. SIR or the SIR Restaurants may also be subject to civil or other liability if they wrongfully serve alcoholic beverages to an intoxicated person.

### No Smoking and Cannabis Legislation

SIR Restaurants are subject to various laws that prohibit or limit smoking in enclosed workplaces and/or certain outdoor workplaces (such as restaurant patios) and impose fines for failure to adhere to such laws.

On May 31, 2006, the Smoke Free Ontario Act (the "SFOA") came into force. The SFOA eliminated Designated Smoking Rooms and generally prohibits smoking in all enclosed work-places and enclosed

public places that are not primarily a place of residence, including restaurants, bars and entertainment facilities. Similar legislation came into force on May 31, 2006 in Quebec and on December 1, 2006 in Nova Scotia. On January 1, 2006, the Alberta legislature passed an act restricting smoking in public buildings but allows smoking in open bars and restaurants where children are not allowed entry. The municipalities of Ottawa and Kingston both have non-smoking bylaws in place for patios. On January 1st, 2015 SFOA was extended to include all bar and restaurant patios.

In April 2017, the federal government introduced legislation to legalize and regulate recreational cannabis in Canada by July 2018. The legislation contains the same minimum age (19 in Ontario) to buy, sell, have, and share recreational cannabis as alcohol and tobacco.

In December 2017, Bill 174, Cannabis, Smoke-Free Ontario, and Road Safety Statute Law Amendment Act, 2017 received Royal Assent. This Bill enacts the Cannabis Act, 2017, and repeals the SFOA and the Electronic Cigarettes Act, 2015 and replaces them with the SFOA, 2017. The new Act applies to tobacco products, vapour products, and medical cannabis. Similar to the SFOA, the Cannabis Act, 2017 will restrict where cannabis can be used. The smoking of tobacco or medical cannabis, and the use of electronic cigarettes is prohibited in a number of places, including enclosed public places and the reserved seating areas at places of entertainment.

While the use of recreational cannabis in public places will be prohibited, restaurant staff cannot monitor this consumption in the same way as they can when they are tracking orders of alcoholic beverages. Therefore, SIR restaurants will need to plan for certain customer policies, including signage, which alert customers to the prohibited consumption of cannabis on-site. In addition, SIR will need to plan for potential changes or updates to its existing employee policies on drug and alcohol use.

## Laws Concerning Employees

The operations of SIR Restaurants are also subject to employment laws governing such matters as minimum wages, working conditions, overtime and tip credits. Significant numbers of SIR Restaurants' foodservice and preparation personnel are paid at rates related to the minimum wage and, accordingly, increases in the minimum wage could increase the SIR Restaurants' labour costs.

On November 22, 2017, the Ontario government passed Bill 148, the Fair Workplaces, Better Jobs Act 2017, which raised Ontario's general minimum wage on January 1, 2018, and will raise it again on January 1, 2019, followed by annual increases at the rate of inflation. The Fair Workplaces, Better Jobs Act also contains legislation surrounding equal pay for equal work, expanded personal emergency leave, and enhanced employment standards. These changes will materially increase the cost of hourly labour in the majority of SIR's restaurants. Other provinces across Canada have also implemented similar legislation. These rapid increases to minimum wage may impact SIR's profitability and/or its ability to pass on increased costs through price increases without adversely affecting guest count velocity. SIR's Management is evaluating alternatives to offset the impact of these increases in an effort to reduce the price increases that otherwise may have to be implemented to mitigate anticipated cost increases.

### Potential Litigation and Other Complaints

SIR may be the subject of complaints or litigation alleging food related illness including illness resulting from widespread epidemics such as "mad cow disease" or "foot/mouth disease", injuries suffered on the premises or other food quality, health or operational concerns, including privacy breaches and information technology matters. Adverse publicity resulting from such allegations may materially affect the sales by SIR Restaurants, regardless of whether such allegations have any merit or whether SIR is ultimately held liable. SIR may also be subject to trade-mark and license challenges from time to time. See "Risk Factors — Intellectual Property".

### Seasonality

The restaurant industry is subject to seasonal fluctuations. Favourable summer weather generally results in increased revenues during SIR's fourth quarter (ending the last Sunday in August) when patios have been open for an extended period. Additionally, certain holidays and observances also affect guest dining patterns both favourably and unfavourably. Guest patronage is typically lower in the winter months. This reduced patronage may impact on SIR's revenues and the ability of the Fund to make cash distributions to Unitholders or the amount of such distributions, if any. The seasonality of SIR's operations must be considered when reviewing and evaluating its quarterly results. While SIR may be able to off-set the seasonal fluctuations by using funds from other sources, there is no assurance that such funds will continue to be available.

### Weather

Adverse or unusual weather patterns may negatively affect operations of businesses in the restaurant industry. Extreme cold or unseasonal weather may reduce guest traffic at SIR Restaurants, particularly in restaurants with outdoor seating. Moreover, dependence on frequent deliveries of fresh produce and groceries subjects businesses in the restaurant industry to the risk that shortages or interruptions in supply caused by adverse weather conditions could adversely affect the availability, quality and cost of ingredients. Severe cold weather increases consumption of electricity and may cause an increase in oil and natural gas prices, which may result in markedly higher utility prices for SIR Restaurants. Severe hot weather leads to higher air conditioning costs. Any one of these consequences of adverse or unusual weather conditions, as well as water or electricity supply disruptions, may adversely affect the operations of SIR Restaurants by reducing revenue.

## Public Safety Issues

Adverse conditions, such as the threat of terrorist attacks, acts of war, BSE, avian influenza, pandemics or other material outbreaks of disease, may have a negative impact on the restaurant industry and the economy in general. SIR's business can also be adversely affected by real or perceived health concerns, such as illness resulting from food poisoning, food quality or any other health concerns or operating issues relating to a SIR Restaurant or to the restaurant industry in general or a part thereof. These incidents can adversely affect discretionary consumer spending, disposable consumer income and consumer confidence, which may result in decreased patronage in the SIR Restaurants or force SIR to reduce or cap prices. The occurrence, re-occurrence, continuation or escalation of such local, regional, national or international events or circumstances could reduce revenue for SIR and thus adversely affect Pooled Revenue and the Royalty.

# Reliance on Suppliers

Restaurant sales are dependent upon the availability and quality of the food, services and products sold in the restaurants. Unfavourable trends or developments, including among others, fluctuations in the price of raw materials, the unavailability of certain products, the loss of or inability to obtain leased premises on reasonable terms, transportation disruptions, strikes, lock-outs, labour unrest and financial difficulties affecting SIR's suppliers, may cause a significant reduction in the availability or quality of products or services purchased by SIR. There is no assurance that SIR will be able to find alternate suppliers, which could have a material adverse impact and/or other adverse effects on SIR and the SIR Restaurants.

# Reliance on Technology and Computer Systems

SIR relies on computer systems to process transactions, collect and summarize data, and manage business operations. SIR and SIR restaurants rely heavily upon information systems, including point-of-sale processing in SIR Restaurants, for management of their supply chain, payment of obligations, collection of cash, credit and debit card transactions and other processes and procedures, including the taking and sending of orders to SIR Restaurants. SIR's ability to efficiently and effectively manage their business depends significantly on the reliability and capacity of these systems. SIR's operations depend upon their

ability to protect their computer equipment and systems against damage from physical theft, fire, power loss, telecommunications failure or other catastrophic events, as well as from internal and external security breaches, viruses and other disruptive problems. The failure of these systems to operate effectively, maintenance problems, upgrading or transitioning to new platforms, expanding SIR's systems as they grow, or a breach in security of these systems could result in loss of critical data, interruptions, delays or reduced efficiency in operations, and delays in customer service. If SIR's computer systems are damaged or cease to function properly, SIR may have to make significant unplanned investments to fix or replace them.

Security of Confidential Consumer Information and personal Information

SIR collects and/or uses confidential consumer information related to the electronic processing of credit and debit card transactions, personal information of consumers in connection with SIR's various loyalty programs (Jack Astor's "VVV.I.P", Canyon Creek "Canyon Club", and Scaddabush "Social Club"), and personal information of employees. If in the future SIR or SIR restaurants experience a security breach in which any of this type of information is stolen or disclosed, SIR may incur unanticipated costs, become subject to claims for purportedly fraudulent transactions arising out of the actual or alleged theft of credit or debit card information, and/or become subject to lawsuits or other proceedings relating to these types of incidents. In addition, most provinces have enacted legislation requiring notification of security breaches involving personal information, including credit and debit card information. Any such claims or proceedings could cause SIR to incur significant unplanned expenses, which could have an adverse impact on their financial condition and results of operations. Furthermore, adverse publicity resulting from these allegations may have a material adverse effect on restaurant sales, and the ability of SIR to pay Royalty income to the Partnership or interest on the SIR Loan to the Fund.

### Risks Related to the Structure of the Fund

Dependence of the Fund on the Trust, Partnership and SIR

The cash distributions to the Unitholders of the Fund will be entirely dependent on the ability of the Trust to pay its interest obligations under the Trust Notes and to make distributions on the Trust Units, upon the ability of SIR to pay the interest on the SIR Loan, and upon the ability of the Trust to meet its obligations to assume payment of the SIR Loan as consideration for the purchase of Class C GP Units. The Trust in turn depends on the Partnership for distributions.

Dependence on SIR

The source for substantially all of the revenue of the Partnership and the Fund is the Royalty payable to the Partnership by SIR and the interest on the SIR Loan payable to the Fund by SIR. The amount of the Royalty payable by SIR is based on the revenue it generates from the SIR Restaurants that are part of the Royalty Pooled Restaurants. In the conduct of its business, SIR pays expenses and incurs debt and obligations to third parties. These expenses, debts and obligations could impact the ability of SIR to pay the Royalty to the Partnership and interest on the SIR Loan to the Fund.

The Partnership and the Fund are each entirely dependent upon the operations and assets of SIR to pay the Royalty to the Partnership and interest on the SIR Loan to the Fund, and each is subject to the risks encountered by SIR in the operation of its business, including the risks relating to the casual and fine dining restaurant industry and the results of operations and financial condition of SIR.

Leverage; Restrictive Covenants

SIR currently owes the SIR Loan to the Fund (in respect of which SIR can surrender its Class C GP Units in the Partnership as consideration for principal payments under the loan), and has entered into the Credit Agreement with a Schedule 1 Canadian chartered bank, a copy which, has been filed on SEDAR. In conjunction with the Credit Agreement, on July 6, 2015, SIR, the Fund, and the Partnership entered into an Intercreditor Agreement to subordinate and postpone their claims against SIR in favour of the Lender. The Fund and the Partnership have not guaranteed the Credit Facility.

The Credit Agreement is "permitted indebtedness" within the meaning of the agreements between the Fund, the Partnership and SIR, and as a result, the Fund and the Partnership have, as contemplated in the existing agreements, subordinated and postponed their claims against SIR to the claims of the Lender. This subordination, which includes a subordination of the Partnership's rights under the License and Royalty Agreement between the Partnership and SIR whereby the Partnership licenses to SIR the right to use trademarks and related intellectual property in return for Royalty payments based on revenues, has been effected pursuant to the terms of the Intercreditor agreement.

With the exception of the SIR Loan and the Credit Agreement, SIR does not have any other third party debt. SIR is also subject to the Royalty obligation. SIR may seek additional bank credit facilities in the future. In the event that either SIR or the Partnership borrows in the future, this leverage could adversely affect SIR and the Fund. The degree to which SIR or the Partnership is leveraged could have important consequences to the holders of the Units of the Fund, including: (i) a portion of the Partnership's or SIR's cash flow from operations could be dedicated to the payment of the principal of and interest on its indebtedness, thereby reducing funds available for purposes of the Fund; and (ii) SIR's or the Partnership's borrowings could be at variable rates of interest, which would expose SIR or the Partnership to the risk of increased interest rates. The Fund and the Trust could also incur leverage in the future.

Current and future loans could also contain numerous restrictive covenants that limit the discretion of the Partnership or Management with respect to certain business matters. Current and future borrowings by SIR could adversely affect SIR's ability to pay the Royalty, the Make-Whole Payments and interest on the SIR Loan.

Cash Distributions are Not Guaranteed and will Fluctuate with the Partnership's and SIR's Performance

Although the Fund intends to distribute the income earned by the Fund less expenses of the Fund and amounts, if any, paid by the Fund in connection with the redemption of Units of the Fund and reserves (which are expected to be nominal), there can be no assurance regarding the amounts of income to be generated by the Fund or the Partnership. The actual amount distributed in respect of the Units of the Fund will depend upon numerous factors, including the amount of, and SIR's ability to make payment of the Royalty, Make-Whole Payments and interest on the SIR Loan, and will fluctuate based on performance.

Nature of Units of the Fund

Securities such as the Units of the Fund are hybrids in that they share certain attributes common to both equity securities and debt instruments. The Units of the Fund do not represent a direct investment in the Trust or the Partnership and should not be viewed by investors as units in the Trust or the Partnership. Holders of Units of the Fund will not have the statutory rights normally associated with ownership of shares of a corporation including, for example, the right to bring "oppression" or "derivative" actions. The Units of the Fund represent a fractional interest in the Fund.

Possible Unitholder Liability

The Declaration of Trust provides that no Unitholder will be subject to any liability whatsoever to any person in connection with a holding of Units. However, there remains a risk, which is considered by the Fund to be remote in the circumstances, that a Unitholder could be personally liable despite such statement in the Declaration of Trust for the obligations of the Fund to the extent that claims are not satisfied out of the assets of the Fund. It is intended that the affairs of the Fund will continue to be conducted to seek to minimize such risk wherever possible.

On December 16, 2004, the *Trust Beneficiaries' Liability Act* (Ontario) came into force. This statute provides that holders of units of a trust are not, as beneficiaries, liable for any act, default, obligation or liability of the trust if, when the act or default occurs or the liability arises, (i) the trust is a reporting issuer under the *Securities Act* (Ontario) and (ii) the trust is governed by the laws of Ontario. The Fund is a reporting issuer under the *Securities Act* (Ontario) and it is governed by the laws of Ontario by virtue of the provisions of the Declaration of Trust. However, this legislation does not address potential liabilities arising before the

date the legislation came into force. In addition, it is possible that reliance on the legislation by a Unitholder could be successfully challenged on jurisdictional or other grounds.

Distribution of Securities on Redemption or Termination of the Fund

Upon a redemption of Units of the Fund or termination of the Fund, the Trustees may distribute securities of the Trust directly to the Unitholders of the Fund, subject to obtaining all required regulatory approvals. There is currently no market for such securities. In addition, such securities may not be freely tradable and may not be (and are currently not) traded on any marketplace. Securities of the Trust so distributed may not be qualified investments for trusts governed by registered retirement savings plans, registered retirement income funds, deferred profit sharing plans and registered education savings plans, depending upon the circumstances at the time.

### Potential Dilution

The Declaration of Trust authorizes the Fund to issue an unlimited number of Units of the Fund for such consideration and on such terms and conditions as shall be established by the Trustees without the approval of any Unitholders of the Fund. Additional Units of the Fund will also be issuable by the Fund upon the exchange of the Class A GP Units (although this is non-dilutive to Unitholders), and indirectly in the event of the conversion of the Class B GP Units into additional Class A GP Units.

# Debt Financing

In the event that SIR is unable to meet its obligations under its debt financing arrangements that it has incurred from time to time, or to refinance such debt in the future, SIR and the Fund could be materially adversely affected. In such a case, SIR may be required, among other things, to raise additional equity and/or sell assets or Units. In addition, changes with respect to the expected debt financing arrangements could adversely affect SIR's ability to pay the Royalty and the SIR Loan, payments of which are dependent, in part, on generated revenue and the availability of free cash flow, which could in turn have an adverse effect on the Fund.

In addition to its obligation to make payments to the lenders under the Credit Agreement, SIR is subject to a number of other positive and negative covenants, including financial covenants that require SIR to maintain each quarter a minimum fixed charge coverage ratio, a minimum cash available for debt service ratio and a maximum senior leverage ratio. These Covenants may restrict the payment by SIR of the Royalty to the Partnership and interest on the SIR Loan to the Fund. Among the negative covenants is a prohibition on SIR making any payments to its affiliates. While there is an exception to this covenant to permit regularly scheduled payments of the Royalty and other distributions to the Partnership or the Fund, this exception does not apply where there is a continuing default or event of default under the Credit Agreement or such a default or event of default would occur as a result of the distribution. Further, under the terms of the Subordination and Postponement Agreement, in the event of any such default or event of default, the Partnership and the Fund have agreed that any payments due to them from SIR are to be postponed and subordinated to the prior payment in full by SIR of all its obligations under the Credit Agreement.

### Restrictions on Potential Growth

The payout by SIR of a material part of its operating cash flow could limit the future growth of SIR and the related cash flow to the Partnership and the Fund.

### Undiversified and Illiquid Holding in the Trust

The Fund's holding of Trust Units and Trust Notes will be undiversified, and such securities will be illiquid, as they are not expected to be traded on any marketplace.

One of the factors that may influence the price of the Units of the Fund in public trading will be the annual return from distributions by the Fund on the Units of the Fund as compared to returns on other financial instruments. A general increase in interest rates may result in higher returns on other financial instruments, which could adversely affect the market price of the Units of the Fund.

Security Interests of the Partnership and the Fund

The security interests granted by SIR to the Partnership and the Fund are subordinated to, or rank behind, certain of the permitted indebtedness and certain existing security interests in SIR (see SIR's senior debt described in "Leverage; Restrictive Covenants" above). In addition, no agreements are being obtained from the landlords of certain SIR leased premises in respect of the security interests granted by SIR to the Partnership and the Fund. In certain instances, the security interests granted by SIR to the Partnership and the Fund may not attach to certain of the leases relating to the SIR Restaurants as a result of no consent or agreement having been obtained from the landlords and the nature of the security interests. Moreover, where such security interests have been created, the rights granted by SIR to the Partnership and the Fund will be subject to the rights of the landlords pursuant to the leases. If there is an event of default under the License and Royalty Agreement, the SIR Loan, the SIR General Security Agreement or the Partnership General Security Agreement and the Partnership or the Fund seeks to realize on its security, there may be a risk that, in certain circumstances, the leases for certain SIR Restaurants may, among other things, be terminated in such an event. Landlords may also have rights to distrain for non-payment of rent that may rank in priority to the rights of the Partnership and the Fund.

Realization by Bank on Security

Shareholders of SIR and/or Peter Fowler Enterprises Ltd ("PFEL") may pledge their shares in such entities to lenders from time to time. If such shares are pledged, a default in respect of the applicable credit facility could lead to a potential change of control of SIR.

*Income Tax Matters* 

Although the Fund, the Trust and the Partnership are of the view that all expenses to be claimed by them in the determination of their respective incomes under the Tax Act will be reasonable and deductible in accordance with the applicable provisions of the Tax Act, and that the allocation of Partnership income for purposes of the Tax Act between SIR and the Trust is reasonable, there can be no assurance that the Tax Act or the interpretation of the Tax Act will not change, or that CRA will agree with the expenses claimed or such allocation. If CRA successfully challenges the deductibility of such expenses or the allocation of such income, the Partnership's allocation of taxable income to the Trust, and indirectly the taxable income of the Fund and the Unitholders of the Fund, may change. It is also possible that CRA could challenge the deductibility by SIR of payments under the Royalty or the SIR Loan or the treatment of the sale of the SIR Rights to the Partnership. If the CRA were successful, SIR's financial position could be materially adversely affected.

The income of the Fund must be computed and will be taxed in accordance with Canadian tax laws. There can be no assurance that Canadian federal income tax laws and regulations and the administrative policies and assessing practices of the CRA respecting the treatment of unit trusts or the deductibility of interest and cumulative eligible capital amounts will not be changed in a manner which adversely affects Unitholders of the Fund.

In general, deferred income taxes are recognized in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred income taxes are determined on a non-discounted basis using tax rates and laws that have been enacted, or substantively enacted, at the consolidated statements of financial position date and are expected to apply when the deferred income tax asset or liability is settled. Deferred income tax assets are recognized to the extent it is probable that the assets can be recovered.

Interest on the Series 1 Trust Notes and the SIR Loan will accrue at the Fund level (while those securities are held by the Fund) for income tax purposes whether or not actually received. Similarly, the Royalty may accrue at the Partnership level for income tax purposes whether or not actually received. As a result, the income of the Partnership allocated to the Fund (through the Trust) in respect of a particular fiscal year may exceed the cash distributed by the Partnership to the Fund (through the Trust) in such year. While distributions pursuant to the Declaration of Trust are subject to the discretions of the Trustees, the Trustees currently intend to distribute a sufficient amount of the Fund's net income and net realized capital gains each year to Unitholders of the Fund in order to eliminate, subject to the application of the SIFT Rules, the Fund's liability for tax under Part I of the Tax Act. Where, in a particular year, such amount of net income and net realized capital gains of the Fund exceeds the cash available for distribution to Unitholders of the Fund in the year (for instance, where interest payments on the Series 1 Trust Notes and the SIR Loan or payments of the Royalty are due but not paid in whole or in part), such excess net income and net realized capital gains may be distributed to Unitholders of the Fund in the form of additional Units. Unitholders of the Fund will generally be required to include an amount equal to the fair market value of those Units of the Fund in their taxable income notwithstanding the lack of a cash distribution.

The Acquisition Agreement, under which SIR transferred the SIR Rights to the Partnership, provides that SIR and the Partnership will make elections under the Tax Act to transfer the SIR Rights on a partially tax-deferred basis. The adjusted cost base to the Partnership of the SIR Rights that are subject to those elections are likely to be less than fair market value, such that the Partnership may realize a gain on the future disposition of the SIR Rights.

As a result of certain legislative changes to the tax treatment of income trusts in Canada, beginning on January 1, 2011, the Fund was required to pay income taxes on its taxable income at the prevailing corporate income tax rates.

As announced by the Trustees in August 2010, the Fund continues to operate as an income trust. As a result, the SIFT rules including a SIFT Tax, effective January 1, 2011, were applicable to the taxable income of the Fund in 2011 (and subsequent years in which the Fund continues to operate as an income trust). The SIFT Tax applies to the Fund at the estimated prevailing corporate tax rate of approximately 28.25% for 2011, and 26.5% for 2012 through 2017 and beyond. As a result, cash available for the Fund to distribute to Unitholders was reduced by that amount.

The first distribution to Unitholders affected by the implementation of the SIFT Tax was the distribution for the period January 1 to January 31, 2011 (paid February 28, 2011) at which time the Trustees reduced the monthly distribution to \$0.083 per Unit per month (approximately \$0.996 per Unit per year if annualized) to reflect the expected obligation of the Fund to make SIFT Tax payments. Effective with the distribution paid on June 29, 2012, the Trustees approved an increase in the monthly distributions to \$0.088 per Unit per month (approximately \$1.056 per Unit per year if annualized). In addition, the Trustees declared a special year-end distribution (the "Special Distribution") of \$0.05 per Unit to Unitholders of record as at December 31, 2012. The Special Distribution was declared because the Fund expected that the taxable income generated in 2012 would exceed the aggregate monthly distributions declared by the Fund. Following the Special Distribution, the Fund did not expect to pay any income tax on undistributed taxable income related to the 2012 taxation year. Effective with the distribution paid on June 28, 2013, the Trustees approved an increase in the monthly distributions to \$0.095 per Unit per month (approximately \$1.140 per Unit per year if annualized). The Fund's distributions are subject to change based on a number of factors, including income tax factors and the cash reserves of the Fund, the SIR Holdings Trust and the SIR Royalty Limited Partnership. The Trustees will continue their practice of regularly reviewing the Fund's distribution levels. The Trustees declared a Special Distribution of \$0.05 per Unit to Unitholders of record as at December 31, 2017. The Special Distribution was declared because the Fund expected that the taxable income generated in 2017 would exceed the aggregate monthly distributions declared by the Fund. Following the Special Distribution, the Fund expected to pay a reduced amount of tax based on the decrease in undistributed taxable income related to the 2017 taxation year.

Effective fiscal 2011, taxable income of the Fund allocated to Unitholders is classified as eligible dividends. Unitholders who are Canadian residents and hold their Units in a non-tax deferred account may claim the dividend tax credit for eligible dividends, which would if applicable reduce the after tax impact of the SIFT Tax. Unitholders are advised to consult their own tax advisors to determine the impact of this change in tax laws on the distributions from their investment in Fund Units.

Investment Eligibility

There can be no assurance that the Units of the Fund will continue to be qualified investments for Plans. The Tax Act currently imposes penalties for the acquisition or holding of non-qualified investments by Plans.

Foreign Exchange

SIR is exposed to foreign exchange rate risk in respect of transactions, accounts, and balances. Like most food service operators, the weak performance of the Canadian dollar has affected certain of our contracts and input costs and in some cases, the impact has been significant.

Exchange rate fluctuations are beyond SIR's control and there can be no assurance that such fluctuations will not have a material adverse effect on SIR's reported results. SIR may in the future choose to enter into hedging transactions to mitigate such risks, but there can be no assurance that any such hedging strategy will, if entered into, be successful.

### **DISTRIBUTIONS**

As the Fund is a royalty income trust, it does not pay dividends. The Fund has been paying regular monthly cash distributions to Unitholders, in accordance with its distribution policy. The Fund's distribution policy states that the Fund intends to make monthly distributions to Unitholders of the Fund after payment of certain various expenses, redemptions, reserves and other obligations of the Fund. Distributions have been paid by the Fund in respect of each month on or prior to the last day of the immediately following month to Unitholders of the Fund on specified record dates.

As contemplated in the Prospectus, the first distribution was paid to Unitholders on or about December 30, 2004 (the initial cash distribution was for the period from October 12, 2004 through to November 30, 2004). During 2005 and the first five months of 2006, the Fund paid distributions to Unitholders of \$0.10 per Unit per month, or \$1.20 per unit per annum. On May 24, 2006, the Fund announced a 5% increase in monthly cash distributions from \$0.10 per Fund Unit to \$0.105 per Fund Unit per month (\$1.26 per Fund Unit annualized). The increase in distributions became effective beginning with the Fund's May 2006 distribution, declared and payable in June. On May 23, 2007, the Fund announced a 4.8% increase in monthly cash distributions from \$0.105 per Fund Unit to \$0.11 per Fund Unit per month (\$1.32 per Fund Unit annualized). The increase in distributions became effective beginning with the Fund's May 2007 distribution, declared and payable in June. On May 28, 2008, the Fund announced a 4.5% increase in monthly cash distributions from \$0.11 per Fund Unit to \$0.115 per Fund Unit per month (\$1.38 per Fund Unit annualized). The increase in distributions became effective beginning with the Fund's May 2008 distribution, declared and payable in June 2008. There were no distribution increases in 2009 or 2010. The distributions were reduced by the estimated amount of the SIFT tax payable on distributions of 2011 income. The distribution paid on February 28, 2011 was the first distribution affected by this reduction for the estimated SIFT tax payable. Starting with this distribution, the monthly distribution per Fund Unit was reduced to \$0.083. On June 12, 2012, the Fund announced a 6.0% increase in monthly cash distributions from \$0.083 per Fund Unit to \$0.088 per Fund Unit per month (\$1.056 per Fund Unit if annualized). The increase in distributions became effective beginning with the Fund's May 2008 distribution, declared and payable in June 2008. In addition, the Trustees declared a Special Distribution of \$0.05 per Unit to Unitholders of record as at December 31, 2012. The Special Distribution was declared because the Fund expected that the taxable income generated in 2012 would exceed the aggregate monthly distributions declared by the Fund. On May 13, 2013, the Fund announced an 8.0% increase in monthly cash distributions from \$0.088 per Fund Unit to \$0.095 per Fund Unit per month (\$1.140 per Fund Unit annualized). The increase in distributions became effective beginning with the Fund's May 2013 distribution, payable in June 2013. See "Non-GAAP Measures – Distributable Cash". The Trustees declared a Special Distribution of \$0.05 per Unit to Unitholders of record as at December 31, 2017. The Special Distribution was declared because the Fund expected that the taxable income generated in 2017 would exceed the aggregate monthly distributions declared by the Fund.

It is anticipated that the monthly cash distribution will continue to be paid on or about the last business day of the month, for the prior month, with a record date at least three business days earlier. The Fund intends to continue to pay monthly distributions at the current level for the near future. However, should the distributions from the Partnership decline and for an extended period of time, the Fund may have to reduce distributions.

### **DESCRIPTION OF STRUCTURE**

A description of the structure of the Fund is set out in Schedule "A" and a description of the license and royalty is set out in Schedule "B", both of which are attached hereto and incorporated herein by reference.

### MANAGEMENT'S DISCUSSION AND ANALYSIS

Additional financial information regarding the Fund is located in the Fund's Management's Discussion and Analysis and will be contained in the 2017 Annual Report of the Fund and is incorporated herein by reference. The Fund's Management's Discussion and Analysis for the year ended December 31, 2017 was also filed on SEDAR on March 14, 2018.

### MARKET FOR SECURITIES

The Units of the Fund are listed and posted for trading on the Toronto Stock Exchange under the symbol "SRV.UN". The following table sets out the reported trading price close at the end of the month and the volume on the TSX (as reported by the TSX website (Historical Data Access)) for the periods indicated:

Trading Price and Volume of Units of the Fund January 1 – December 31, 2017

2017 - Month	High	Low	Volume
January	\$14.89	\$14.14	132,120
February	\$14.91	\$14.46	138,614
March	\$14.91	\$14.21	169,712
April	\$14.99	\$14.50	130,159
May	\$15.68	\$14.86	116,541
June	\$15.30	\$15.02	76,063
July	\$15.24	\$14.30	126,555
August	\$14.99	\$14.51	87,152
September	\$14.96	\$14.56	55,531
October	\$15.05	\$14.75	119,048
November	\$15.02	\$14.35	189,127
December	\$14.79	\$14.24	121,437

Source: TSX website (Historical Data Access). Note that Units may also be traded from time to time on other Canadian securities marketplaces. On March 13, 2018, the last full trading day before the date of this Annual Information Form, the closing price of the Units was \$14.65 per Unit.

### TRUSTEES AND DIRECTORS

Information about the Trustees of the Fund and the directors of SIR GP are as follows. Each Trustee holds office until the next annual general meeting or until his successor is elected or appointed.

Name and Municipality of Residence	Position and Commencement Date	Principal Occupation During the Preceding Five Years
PETER FOWLER (1), (2) St. Catharines, Ontario, Canada	Trustee of Fund (August 23, 2004) and Director of SIR GP (May 10, 2004)	Chief Executive Officer & President, SIR Corp. (Restaurant industry)
PETER LUIT (3),(4) Toronto, Ontario, Canada	Trustee of Fund (August 23, 2004) and Director of SIR GP (June 15, 2004)	Managing Director, CXO Advisory Services Inc. (Strategic and financial advisory firm)
		Prior to his retirement in August 2013, CEO and President, Livingston International Inc.
JOHN MCLAUGHLIN (3),(4) Omemee, Ontario, Canada	Trustee of Fund (August 23, 2004) and Director of SIR GP (June 15, 2004)	President, Treasury Technologies International Inc. (Strategic and financial advisory firm) and Co- Founder and Director of CEM Benchmarking Inc.
WILLIAM F. ROGERS (3), (4) Toronto, Ontario, Canada	Trustee of Fund (August 23, 2004) and Director of SIR GP (June 15, 2004)	Managing Director and CEO, The Commercial Capital Corporation (Investment banking firm)
KIM van NIEUWKOOP Burlington, Ontario, Canada	Trustee of Fund (April 10, 2014) and Director of SIR GP (April 10, 2014)	General Counsel and Vice-President of Human Resources, SIR Corp. (Restaurant industry)

### Notes:

- (1) Peter Fowler is a director of 1100255 Ontario Inc., a holding company which no longer holds any assets and will be dissolved as a matter of course, which underwent a deemed bankruptcy in 2005.
- (2) Peter Fowler was an indirect shareholder and was previously a director and officer of Rosseau Resorts Development Inc. and Rosseau Resorts Management Services Inc., each of which was placed into receivership during 2009 at the behest of a secured creditor. He resigned both positions following their respective receiverships.
- (3) Member of the Audit Committee of the Board of Trustees of the Fund.
- (4) Member of the Corporate Governance Committee of the Board of SIR GP.

# **Corporate Governance Practices**

The Canadian Securities Administrators require disclosure on an annual basis of the Fund's corporate governance practices in accordance with National Instrument 58-101 – *Disclosure of Corporate Governance Practices*, which disclosure is set forth in Schedule "D" to this Annual Information Form.

# Committees

### Audit Committee

The Board of Trustees of the Fund is assisted in certain areas by the Audit Committee, which, among other things, monitors the Fund's financial reporting and internal controls and liaises with external auditors.

The Audit Committee has agreed that non-audit services related to tax advice from PricewaterhouseCoopers, LLP ("PwC") for the Fund and the Partnership, would be pre-approved up to a maximum of \$25,000 for the year ended December 31, 2017, consistent with \$25,000 for the year ended December 31, 2016.

The text of the Audit Committee Charter is included as Schedule "C" to this Annual Information Form.

The Audit Committee is currently composed of the following three Trustees, all of whom are outside Trustees (independent from the Fund and SIR), and all of whom are financially literate in accordance with applicable securities laws, as illustrated in their biographies below.

## **Peter Luit** (Chair of the Audit Committee)

Peter Luit is a Managing Director of CXO Advisory Services. In August 2013, Mr. Luit retired after 16 years as the President and CEO of Livingston International Inc. ("Livingston"). During his tenure, he led the company through sustained profitable growth and several changes in ownership. In January 2010, Livingston was acquired as a private equity investment by a combination of Sterling Partners and the Canadian Pension Plan Investment Board, after having been public in the form of an income trust since 2002. Prior to that, Livingston was owned by CAI Capital. Livingston is North America's premier customs brokerage company, with a leading position in Canada, significant operations in the United States and an increasing profile in Mexico and Europe. Prior to joining Livingston, Mr. Luit had an extensive background in general management and the strategic use of information technology and change management to achieve business results. He has a B.Sc. from the University of Manitoba and an MBA from McGill University. Immediately prior to joining Livingston, Mr. Luit was a Senior Vice President with CIBC. Mr. Luit has also served as a board member of a number of companies involved in consumer marketing and oil and gas. He was a member of the Board of Directors of the Toronto Symphony Orchestra from 2007 until 2015.

# John McLaughlin

For the past 25 years, John McLaughlin, as President of Treasury Technologies International Inc., has advised business leaders as they conceive, consider and crystallize strategic decisions. Mr. McLaughlin is also co-founder and a director of CEM Benchmarking Inc., a pension performance measurement company that benchmarks the operating and investment performance of large pension plans in North America, Europe and Australia. He has extensive experience as a trustee and director of trusts, and public, private and not-for-profit corporations. Prior to founding his own business, Mr. McLaughlin was an executive with a Canadian chartered bank. He is a graduate of Ryerson University in Industrial Engineering Technology and of the Schulich School of Business in Business Administration. In 2006, Mr. McLaughlin received the ICD.D designation from the Rotman School of Business and the Institute of Corporate Directors – Directors Education Program.

# William Rogers

William Rogers is Managing Director and CEO of The Commercial Capital Corporation, operating as CCC Investment Banking ("CCC"), an investment banking firm specializing in the provision of financial advisory services to mid-market North American companies. Mr. Rogers joined CCC in 1980 and has been in corporate finance for more than 30 years. During that time Mr. Rogers has been involved in more than 200 successful transactions. His areas of expertise include financing, restructuring, value-creation strategies, advising the boards of public and private companies and corporate governance. He currently serves as a director on the board of Eating Disorders Foundation of Canada, Bailey-Hunt Limited and NATT Tools Group Inc. Mr. Rogers graduated from the Richard Ivey School of Business at the University of Western Ontario, completed the Directors Education Program at the Rotman School of Business and received the ICD.D designation from the Institute of Corporate Directors.

# Corporate Governance Committee

A Corporate Governance Committee, which is a committee of the board of directors of SIR GP (a subsidiary of the Fund), has also been established to, among other things, develop SIR GP's approach to corporate governance issues, review disclosure and governance practices, advise SIR GP's board of directors in filling vacancies on the board and advise the Fund's Trustees in filling vacancies among the Fund's

Trustees, as well as periodically reviewing the composition and effectiveness of SIR GP's board of directors and the Fund's Trustees and the contribution of individual directors and the Fund's Trustees.

The Corporate Governance Committee is composed of three Trustees/Directors, each of whom is an outside director: Peter Luit, John McLaughlin and William Rogers. William Rogers is the Chair of the Corporate Governance Committee.

### **Units Held**

As at March 14, 2018, to the knowledge of the Fund, the Trustees of the Fund, collectively, beneficially owned, directly or indirectly, or exercised control or direction over 51,605 Units of the Fund representing 0.6% of outstanding Units of the Fund.

Peter Fowler has been named as co-executor of the estate of the late Ken Fowler, which controls KFEL, and thus may be seen to share control or direction of the 202,400 units of the Fund held by KFEL. This AIF is not an admission of same, and the 19.4% equivalent Fund unit holding, represented by SIR's Class A GP Units, would increase to 22.4%, taking into account such additional units of the Fund as well as the 31,500 units beneficially owned by Peter Fowler. Peter Fowler has resigned as a director of KFEL and has recused himself from any decisions with respect to the units of the Fund owned by KFEL.

SIR holds Class A GP Units of the Partnership, which are exchangeable into Units of the Fund. If all of the Class A GP Units of the Partnership were exchanged as of the date of this Annual Information Form, SIR would own 2,016,426 Units of the Fund. These special voting Class A GP Units allow SIR to vote at meetings of Unitholders as if SIR owned Units of the Fund.

# **Conflicts of Interest**

To the knowledge of the Fund or any of its subsidiaries, no Trustee of the Fund has an existing or potential material conflict of interest with the Fund or any of its subsidiaries.

Note that SIR's objectives as owner and operator of the SIR Restaurants, as borrower under the SIR Loan and as licensee under the License and Royalty Agreement, may not always coincide with the Fund's objectives as owner of the SIR Loan and as licensor and owner of intellectual property. See "Risk Factors — Risks Related to the Structure of the Fund".

It should also be noted that one of the primary functions of the Corporate Governance Committee of SIR GP is to assist the board of directors of SIR GP, as well as the Trustees of the Fund, in fulfilling their roles by considering, and providing a recommendation on, any material conflict of interest involving SIR and SIR GP or the Partnership before such material conflict of interest is approved by the board of directors of SIR GP.

# **PROMOTER**

SIR was the selling Unitholder under the Short Form Prospectus dated March 7, 2013, and is considered to have acted as a promoter of the Fund. Prior to the closing of the offering under the Short Form Prospectus, SIR held 3,082,951 Class A GP Units of the Partnership, which were exchangeable for 3,082,951 Units of the Fund, representing a 34.4% indirect interest in the Fund. SIR exchanged 895,000 Class A GP Units for 895,000 Units to be sold pursuant to the Short Form Prospectus. Following the closing of the Short Form Prospectus, SIR beneficially owned an aggregate of 2,187,951 Class A GP Units, representing an equivalent beneficial ownership of 2,187,951 Units, or approximately a 24.4% indirect interest in the Fund (on a fully diluted basis). Under the Short Form Prospectus, SIR agreed to pay all fees payable to the underwriters related to that offering, and no proceeds were received by the Fund or the Partnership.

As at March 14, 2018, SIR beneficially owns an aggregate of 2,016,426 Class A GP Units, representing an equivalent beneficial ownership of 2,016,426 Units, or approximately a 19.40% indirect interest in the Fund (on a fully diluted basis). This 19.40% consists of: i) 1,981,616 Class A GP Units held by SIR as at December 31, 2017, and ii) the 34,810 in additional Class A GP Units received for the January 1, 2018 adjustments

(573,455 for the 2018 Initial Adjustment minus 32,986 returned for the 2017 Second Incremental Adjustment minus 505,659 returned for the 2018 Adjustment for Reduction). 34,810 Class B GP Units were exchanged for Class A GP Units effective January 1, 2018.

See "General Development of the Business" above, "Descriptions of Structure" above, and "Material Contracts" below, and elsewhere in this document for a full description of the business relationship between SIR and the Fund.

### **CERTAIN FEES**

Audit Fees

The aggregate fees for audit services in the Fund's fiscal year ending December 31, 2017 billed by the Fund's external auditor or accrued by the Fund were \$70,900, compared to \$67,100 for the fiscal year ending December 31, 2016. The aggregate fees for audit services in the Partnership's fiscal year ending December 31, 2017 billed by the Partnership's external auditor or accrued by the Partnership were \$34,100, compared to \$33,600 for the fiscal year ending December 31, 2016.

Audit-Related Fees

The aggregate fees billed by the Fund's external auditor for assurance and related services that are reasonably related to the performance of the audit or review of the Fund's consolidated financial statements (and are not reported above under "Audit Fees") in the Fund's fiscal year ending December 31, 2017 were \$1,500, compared to \$1,500 for the fiscal year ending December 31, 2016. There were no fees billed by the Partnership's external auditor for assurance and related services that are reasonably related to the performance of the audit or review of the Partnership's financial statements (and are not reported above under "Audit Fees") for the Partnership's fiscal year ending December 31, 2017 or for the fiscal year ending December 31, 2016.

Tax Fees

The aggregate fees accrued by the Fund or billed by the Fund's external auditor for professional services rendered for tax compliance, tax advice and tax planning in the Fund's fiscal year ending December 31, 2017 were \$10,100, compared to \$9,400 for the year ending December 31, 2016. The fees in fiscal 2017 and 2016 include \$nil for tax consulting services. The aggregate fees accrued by the Partnership or billed by the Partnership's external auditor for professional services rendered for tax compliance, tax advice and tax planning in the Partnership's fiscal year ending December 31, 2017 were \$4,700, compared to \$3,500 for the year ending December 31, 2016. The fees in fiscal 2017 and 2016 were for preparing the year-end tax filings.

All Other Fees

The aggregate fees accrued by the Fund or billed by the Fund's external auditor for products and services (other than the services reported above under "Audit Fees", "Audit-Related Fees" and "Tax Fees") for the Fund's fiscal years ending December 31, 2017 and December 31, 2016 were nil. The aggregate fees accrued by the Partnership or billed by the Partnership's external auditor for products and services (other than the services reported above under "Audit Fees", "Audit-Related Fees" and "Tax Fees") for the Partnership's fiscal years ending December 31, 2017 and December 31, 2016 were nil.

### LEGAL PROCEEDINGS AND REGULATORY ACTIONS

The Fund, the Trust and the Partnership are not currently subject to any legal proceedings and are not aware of any such proceedings currently contemplated.

# INTEREST OF MANAGEMENT AND OTHERS IN MATERIAL TRANSACTIONS

On the Closing of the IPO, the Fund acquired, indirectly through the Partnership and the Trust, the SIR Rights from SIR, which are used in connection with the operation by SIR and its subsidiaries or sublicensees of the SIR Restaurants in Canada. At the same time, the Fund acquired the SIR Loan from the Bank. Pursuant to a license and royalty arrangement with SIR, the Partnership is entitled to a Royalty based on the revenues generated by the SIR Restaurants.

#### TRANSFER AGENT AND REGISTRAR

Computershare Investor Services Inc., at its offices in Toronto, Ontario acts as Transfer Agent and Registrar of the Units of the Fund.

#### MATERIAL CONTRACTS

On July 6, 2015, SIR, the Fund and the Partnership entered into an Intercreditor Agreement to subordinate and postpone their claims against SIR in favour of the lender. Other than contracts entered into in the ordinary course of business, and the above mentioned Intercreditor Agreement, there were no contracts material to any of the Fund, Trust, Partnership or SIR GP entered into during the most recently completed financial year, or prior to the most recently completed fiscal year but which are still in effect, other than the following:

- (a) the Acquisition Agreement dated October 12, 2004 between SIR and the Partnership, pursuant to which the Partnership acquired the SIR Rights from SIR in return for cash and securities of the Partnership;
- (b) the SIR Loan evidenced by a credit agreement dated October 12, 2004 between the Bank and SIR pursuant to which a loan to SIR in the aggregate principal amount of \$40 million was granted by the Bank, which was subsequently acquired by the Fund from the Bank on the Closing Date of the IPO;
- (c) the SIR General Security Agreement dated October 12, 2004 between SIR and the Fund whereby general security was granted to the Fund by SIR over all of SIR's present and future property (with certain exceptions) to secure payment under the SIR Loan and all obligations of SIR under the SIR Loan;
- (d) the License and Royalty Agreement dated October 12, 2004, as amended, between the Partnership and SIR pursuant to which the Partnership licenses (or, in the case of the Loose Moose, sub-licenses) the SIR Rights to SIR;
- (e) the Partnership General Security Agreement dated October 12, 2004 between SIR and the Partnership whereby general security was granted to the Partnership by SIR over all of SIR's present and future property (with certain exceptions) to secure payment of the Royalty and all of the obligations of SIR under the License and Royalty Agreement;
- (f) the Governance Agreement dated October 12, 2004, as amended, between the Fund, SIR, SIR GP, the Partnership, the Trust, KFEL, PFEL, Ken Fowler and Peter Fowler, pursuant to which the rights and obligations of the shareholders of SIR GP are regulated among and between themselves and the other parties to the agreement, and more generally, pursuant to which the affairs of SIR GP are governed;
- (g) the Exchange Agreement dated October 12, 2004 between the Fund, SIR, SIR GP, the Trust and the Partnership, whereby the exchange of Class A GP Units of the Partnership for Units of the Fund, and the transfer and assumption of the SIR Loan obligation from SIR to and by the Trust via the Class C GP Units, are enabled;

- (h) the Registration Rights Agreement dated October 12, 2004 between the Fund, SIR, KFEL, PFEL, Ken Fowler and Peter Fowler, whereby SIR, KFEL and PFEL are given demand rights to require the Fund to prepare a prospectus to facilitate resale by them, and piggy-back rights to sell Units of the Fund if the Fund undertakes a public offering, on certain agreed upon terms as provided;
- (i) the Limited Partnership Agreement dated October 12, 2004, as amended, between SIR GP, SIR, the Trust and each person who is admitted to the Partnership as a general partner or limited partner, pursuant to which the Partnership was formed and is governed;
- (j) the Declaration of Trust (Fund) dated October 12, 2004 as amended, among Peter Fowler, Ken Fowler, William Rogers, John McLaughlin, Peter Luit and SIR pursuant to which the Fund is governed;
- (k) the Holdings Declaration of Trust dated October 1, 2004 as amended, among Grey Sisson, William Rogers, John McLaughlin, Peter Luit and the Fund pursuant to which the Trust is governed;
- (l) the Fund Administration Agreement dated October 12, 2004 between the Fund and the Partnership whereby the Partnership was appointed as administrator of the Fund to provide certain administrative services in connection with the Fund;
- (m) the Trust Administration Agreement dated October 12, 2004 between the Trust and the Partnership whereby the Partnership was appointed as administrator of the Trust to provide certain administrative services in connection with the Trust;
- (n) the Note Indenture dated October 12, 2004 between the Trust and SIR GP whereby SIR GP is appointed as Note Trustee and \$10,050,000 in 3% Series 1 Trust Notes due October 12, 2034 are issued to the Trust;
- (o) the Credit Agreement dated July 6, 2015 between SIR and a Schedule 1 Canadian chartered bank to refinance its previous credit facility and provided a three-year facility for a maximum principal amount of \$30.0 million consisting of a \$20.0 million revolving term credit facility, a \$10.0 million revolving term loan, and a purchase card agreement providing credit of up to an additional \$5.0 million;
- (p) the Intercreditor agreement dated July 6, 2015; and
- (q) the First Amending Agreement dated December 8, 2017 between SIR and a Schedule 1 Canadian chartered bank to extend its Credit Agreement dated July 6, 2015 from July 6, 2018 to July 6, 2020 under substantially the same terms and conditions, and provided for a new \$2.2 million leasing facility.

Copies of the foregoing documents may be found on SEDAR at www.sedar.com and, aside from the agreements listed at (o), (p) and (q) above, were summarized in the Prospectus.

#### INTERESTS OF EXPERTS

The Fund's consolidated financial statements have been audited by chartered professional accountants PricewaterhouseCoopers, LLP. PricewaterhouseCoopers has informed us that it is independent with respect to the Fund within the meaning of the Rules of Professional Conduct of the Chartered Professional Accountants of Ontario.

# ADDITIONAL INFORMATION

Additional information relating to the Fund may be found on SEDAR at www.sedar.com.

Additional information, including Trustees and officers' remuneration and principal holders of Units, will be contained in the Fund's Management Information Circular.

Additional financial information is provided in the Fund's financial statements and Management's Discussion and Analysis for the year ended December 31, 2017 and may be found on SEDAR at www.sedar.com.

# **GLOSSARY**

In addition to the terms defined elsewhere in this Annual Information Form, the following terms have the following meanings:

- "Acquisition Agreement" means the agreement entered into between SIR and the Partnership, pursuant to which the Partnership acquired the SIR Rights.
- "Adjusted EBITDA" means SIR's EBITDA plus (less) interest income and other expense (income) net, impairment of non-financial assets, impairment of goodwill and intangible assets, loss on disposal of property and equipment, and pre-opening costs. Pre-opening costs are added back to EBITDA because Management views these costs as investments in new restaurants and not as on-going costs of operations.
- "Adjusted Net Earnings (Loss)" means SIR's net earnings (loss) and comprehensive income (loss) excluding the change in amortized cost of Ordinary LP Units and Class A LP Units of the Partnership.
- "Adjustment Date" means January 1 of each year as described in "Schedule "B" License and Royalty Adjustment of the Royalty Additional Restaurants and Closed Restaurants".
- "Adjustment for Reduction" has the meaning ascribed to it in "Schedule "B" Adjustment of the Royalty Make-Whole Payments".
- "affiliate" means, in respect of a person or company, another person or company that would be considered to be an "affiliated entity" in respect of such person or company for the purposes of Ontario Securities Commission Rule 45-501 Ontario Prospectus and Registration Exemptions.
- "ASPE" means Accounting Standards for Private Enterprises.
- "associate" has the meaning set out in the Securities Act (Ontario).
- "Bank" means the Canadian chartered bank affiliate of Bank of Nova Scotia.
- "Base Level Revenues" has the meaning ascribed to it in "Schedule "B" License and Royalty Adjustment of the Royalty Additional Restaurants and Closed Restaurants".
- "Board of Trustees" means the board of Trustees of the Fund.
- "Book-Entry Only System" has the meaning ascribed to it in "Schedule "A" Book-Entry Only System".
- "BSE" means bovine spongiform encephalopathy.
- "CDS" means Clearing and Depository Services Inc.
- "Class A GP Units" means the Class A general partner units of the Partnership held by SIR or any Related Party.
- "Class A LP Units" means the Class A limited partner units of the Partnership acquired by the Trust or a permitted transferee pursuant to the Exchange Agreement.
- "Class B GP Units" means the Class B general partner units of the Partnership held by SIR or any Related Party.
- "Class C GP Units" means the Class C general partner units of the Partnership held by SIR or any Related Party.

"Class C LP Units" means the Class C limited partner units of the Partnership acquired by the Trust or a permitted transferee pursuant to the Exchange Agreement.

"Closing" means the completion of the IPO and the transactions set out in the Prospectus under "Funding and Acquisition of the SIR Rights and the SIR Loan".

"Closing Date" means the closing date of the IPO.

"Closing Date GAAP" means GAAP as in effect on the Closing Date.

"Common Shares" means the common shares in the capital of SIR GP.

"Concept Restaurants" means Jack Astor's Bar and Grill, Canyon Creek Chop House and Scaddabush Italian Kitchen & Bar restaurants, of which as at the date hereof there were forty Jack Astor's, seven Canyon Creek and eight Scaddabush restaurants, and new concept restaurants hereafter developed.

"convert", "conversion" and "converted" and similar terms mean, in the case of conversions of the Class A GP Units, the acquisition and cancellation of such units by the Partnership in exchange for newly issued Class B GP Units, and, in the case of conversions of the Class B GP Units, the acquisition and cancellation of such units by the Partnership in exchange for newly issued Class A GP Units.

"CRA" means the Canada Revenue Agency.

"Credit Agreement" means the credit agreement that SIR entered into with a Schedule 1 Canadian chartered bank on July 6, 2015. The Credit Agreement provides for a three-year facility for a maximum principal amount of \$30.0 million consisting of a \$20.0 million revolving term credit facility (Credit Facility 1), and a \$10.0 million revolving term loan (Credit Facility 2). SIR and the lender have also entered into a purchase card agreement providing credit of up to an additional \$5.0 million.

"Declaration of Trust" means the declaration of trust dated October 1, 2004, as amended and restated on October 12, 2004, and as amended on December 20, 2010 by which the Fund is governed.

"Determined Amount" has the meaning ascribed to it in "Schedule "B" – Additional Restaurants and Closed Restaurants".

"EBITDA" means SIR's net earnings (loss) and comprehensive income (loss) for the period before provision for (recovery of) income taxes, interest expense, interest on loan payable to SIR Royalty Income Fund, depreciation and amortization and change in amortized cost of Ordinary LP Units and Class A LP Units of the Partnership.

"Exchange Agreement" means the exchange agreement entered into among the Fund, the Trust, SIR and SIR GP providing for, among other things, the Exchange Rights.

"Exchange Rights" means the right of SIR (or a Related Party to which SIR has transferred such Partnership Securities in accordance with the Governance Agreement) to exchange one Class A GP Unit for one Unit of the Fund, and by delivering such Class A GP Unit to the Trust in exchange for Units of the Fund which the Trust will obtain from the Fund. In addition, SIR, as the holder of Class C GP Units, will have the right to transfer such Class C GP Units to the Trust in consideration for the assumption by the Trust of (and the concurrent release of SIR of its obligations with respect to) an amount of the indebtedness under the SIR Loan equal to \$10 per Class C GP Unit to be transferred.

"Excluded Restaurants" means any and all restaurants not included in the Royalty pool including the U.S..

"Extraordinary Closure" has the meaning ascribed to it in "Schedule "B" – Additional Restaurants and Closed Restaurants – Adjustment for Addition".

"First Amending Agreement" means the agreement SIR entered into with a Schedule 1 Canadian chartered bank on December 8, 2017 to extend the Credit Agreement, under substantially the same terms and conditions, from July 6, 2018 to July 6, 2020. The Credit Agreement provides for a three-year facility for a maximum principal amount of \$30.0 million consisting of a \$20.0 million revolving term credit facility (Credit Facility 1), and a \$10.0 million revolving term loan (Credit Facility 2). SIR and the lender have also entered into a purchase card agreement providing credit of up to an additional \$5.0 million. The Credit Agreement as amended provides for a new \$2.2 million leasing facility.

"Fund" means SIR Royalty Income Fund, a trust established under the laws of the Province of Ontario.

"Fund Administration Agreement" means the administration agreement entered into among the Fund and the Partnership, pursuant to which the Partnership provides or arranges for the provision of certain services required for the administration of the Fund.

"Fund Special Resolution" means a resolution passed by a majority of not less than  $66^{2/3}$ % of the votes cast, either in person or by proxy, at a meeting of Voting Unitholders of the Fund or approved in writing by the holders of not less than  $66^{2/3}$ % of the votes cast by Voting Unitholders of the Fund entitled to vote on such resolution.

"GAAP" means Canadian generally accepted accounting principles as set out in the Handbook of the Canadian Institute of Chartered Professional Accountants.

"Governance Agreement" means the governance agreement dated October 12, 2004, as amended and filed on SEDAR, between the Fund, SIR, SIR GP, the Partnership, the Trust, KFEL, PFEL, Ken Fowler (now deceased) and Peter Fowler, pursuant to which the rights and obligations of the shareholders of SIR GP are regulated among and between themselves and the other parties to the agreement, and more generally, pursuant to which the affairs of SIR GP are governed.

"Holdings Declaration of Trust" means the declaration of trust dated October 1, 2004 as amended among Grey Sisson, William Rogers, John McLaughlin, Peter Luit and the Fund pursuant to which the Trust is governed.

"Holdings Trustees" means, at the relevant time, the trustees of the Trust.

"IFRS" means the International Financial Reporting Standards.

"**Initial Adjustment**" has the meaning ascribed to it in "Schedule "B" – Additional Restaurants and Closed Restaurants".

"Initial Restaurants" means the 34 SIR Restaurants included in the Royalty Pooled Restaurants as of the Closing Date, as set forth in the Prospectus under "SIR's Business — SIR Restaurants and Market Segmentation — Concept Restaurants and Signature Restaurants".

"IPO" means the offering of Units of the Fund under the Prospectus of the Fund dated October 1, 2004.

"Intercreditor Agreement" means the agreement that SIR, the Fund and the Partnership entered into on July 6, 2015.

"KFEL" means Ken Fowler Enterprises Limited.

"License" means the license, and, in two cases, the sub-license, to use the SIR Rights granted by the Partnership to SIR on the Closing Date. See "Schedule "B" — License and Royalty".

"License and Royalty Agreement" means the license and royalty agreement, entered into between the Partnership and SIR on the Closing Date pursuant to which the Partnership granted the License to SIR and SIR agreed to pay the Royalty, as amended.

"Limited Partnership Agreement" means the limited partnership agreement dated October 12, 2004, as amended and filed on SEDAR, between SIR GP, SIR, the Trust and each person who is admitted to the partnership as a general partner or limited partner, pursuant to which the partnership was formed and is governed.

"Make-Whole Payment" means the amount of the Royalty payable in certain circumstances by SIR in respect of a closed SIR Restaurant, as more particularly described under "Schedule "B" — License and Royalty — Adjustment of the Royalty — Make-Whole Payments".

"Management" means the executive officers of SIR.

"New Additional Restaurants" has the meaning ascribed to it in "Schedule "B" — License and Royalty — Adjustment of the Royalty — Additional Restaurants and Closed Restaurants".

"New Closed Restaurants" has the meaning ascribed to it in "Schedule "B" — License and Royalty — Adjustment of the Royalty — Additional Restaurants and Closed Restaurants".

"New Concept Rights" means the trade-marks used in connection with a new concept brand developed or purchased by SIR after the Closing Date as described in "Schedule "B" – New Signature Brands and New Concept Brands – New Concept Brands".

"NI 45-102" means National Instrument 45-102 - Resale of Securities of the Canadian Securities Administrators.

"**Note Indenture**" means the note indenture dated October 12, 2004 made between the Trust and the Note Trustee, providing for the issuance of the Trust Notes.

"Note Trustee" means SIR GP, the trustee under the Note Indenture.

"Non-Canadian Partnerships" mean a partnership that is not a Canadian partnership within the meaning of the Tax Act.

"Non-resident" means a non-resident of Canada within the meaning of the Tax Act.

"OBCA" means the Business Corporations Act (Ontario).

"Ordinary GP Units" means the ordinary general partner units of the Partnership.

"Ordinary LP Units" means the ordinary limited partner units of the Partnership.

"Partnership" means SIR Royalty Limited Partnership, a limited partnership formed under the laws of the Province of Ontario pursuant to the Limited Partnership Agreement.

# "Partnership Change of Control" means:

- (1) an acquisition, directly or indirectly, by any person or group of persons acting in concert, other than SIR or any Related Parties or their respective affiliates or associates, of 20% or more of the outstanding Units of the Fund or Trust Units (other than by the Fund), in each case without the prior written approval of SIR; or
- (2) an acquisition, directly or indirectly, by any person or group of persons acting in concert, other than SIR or any Related Parties or their respective affiliates or associates, of 20% or more of the outstanding Class A GP Units, Class A LP Units or Ordinary LP Units (other than by the Fund or the Trust), in each case without the prior written approval of SIR; or

- (3) an acquisition, directly or indirectly, by any person or group of persons acting in concert, other than SIR or any Related Parties or their respective affiliates or associates, of 20% or more of the votes attached to the Common Shares of SIR GP (other than by the Fund), or any replacement of the managing general partner of the Partnership, in each case without the prior written approval of SIR; or
- (4) an acquisition, directly or indirectly, by any person or group of persons acting in concert, other than SIR or any Related Parties or their respective affiliates or associates, of any or all of the SIR Rights or of the rights of the Partnership under the License and Royalty Agreement without the prior written approval of SIR; or
- (5) any change in the Trustees of the Fund, or of the Holdings Trustees, or of the directors of SIR GP, that was not approved by a majority of the prior Trustees of the Fund or Holdings Trustees or directors of SIR GP, as the case may be, and by SIR in writing; or
- (6) any insolvency, winding-up, dissolution, merger or business combination of or involving the Fund, the Trust or the Partnership or SIR GP, in each case without the prior written approval of SIR.

"Partnership General Security Agreement" means, collectively, (i) the general security agreement granted to the Partnership by SIR over all of its present and after acquired property (with certain exceptions), including, without limitation, all amounts payable to SIR by SIR subsidiaries, to secure payment of the Royalty and all of the obligations of SIR under the License and Royalty Agreement, and (ii) a guarantee and general security agreement granted by each subsidiary of SIR that carries on business or owns property in Canada over all of their present and after acquired property (with certain exceptions) to secure the obligations of SIR under the License and Royalty Agreement.

"Partnership Securities" means, collectively, the Ordinary LP Units, Ordinary GP Units, Class A GP Units, Class A LP Units, Class B GP Units, Class C GP Units and Class C LP Units in the capital of the Partnership.

"PFEL" means Peter Fowler Enterprises Ltd.

"Plans" means, collectively, trusts governed by registered retirement savings plans, registered retirement income funds, deferred profit sharing plans and registered education savings plans.

"Pooled Revenue" is the basis on which the Royalty is payable at any time and means the revenues of the SIR Restaurants, arising from goods and services sold by them in Canada.

"Prospectus" means the prospectus qualifying the IPO of Units of the Fund, dated October 1, 2004.

"Purchase Price" means the total purchase price, in the aggregate amount of \$65,836,932 paid on the Closing by the Partnership to SIR as consideration for the SIR Rights consisting of \$7,213,570 in cash and the balance by the issuance of 595,185 Class A GP Units, 100,000,000 Class B GP Units, 4,000,000 Class C GP Units and one Ordinary GP Unit.

"PwC" means PricewaterhouseCoopers, LLP.

"Quarterly Accounting Period" means a quarterly accounting period during a fiscal year of SIR, which consists of Quarterly Accounting Periods of 12, 12, 12 and 16 (or 17) weeks, respectively.

"Redemption Date" has the meaning ascribed to it in "Schedule "A" - Redemption Right".

"Redemption Price" has the meaning ascribed to it in "Schedule "A" - Redemption Right".

"**Reduction Value**" has the meaning ascribed to it in "Schedule "B" – Additional Restaurants and Closed Restaurants – Adjustment for Addition".

"Registration Rights Agreement" means the registration rights agreement pursuant to which SIR has been granted demand and "piggy-back" registration rights by the Fund which will enable SIR to require the Fund to file a prospectus and otherwise assist with a public offering of Units of the Fund on the terms prescribed therein, as amended.

"Related Parties" means, collectively, KFEL and PFEL (the holders as at October 12, 2004 of a majority of the voting shares in SIR), Ken Fowler, Peter Fowler, or any corporation or other entity in which any of them or any of their affiliates or associates (or other family members), alone or together, has a direct or indirect equity interest of 50% or greater, or any associate or affiliate of any of them, any trust of which any of them is a trustee or beneficiary, or any of their respective heirs, executors, personal legal representatives and successors.

"Royalty" means the royalty and other amounts payable by SIR under the License and Royalty Agreement, entered into between the Partnership and SIR on October 12, 2004, as amended and filed on SEDAR, pursuant to which the Partnership granted the license (or in one case, a sub-license) to use the SIR Rights.

"Royalty Pooled Restaurants" means, in any period, all SIR Restaurants for which Pooled Revenue is to be determined for such period, as described under "Schedule "B" — License and Royalty — The Royalty".

"Securities Act" means the Securities Act (Ontario).

"Second Adjustment Date" has the meaning ascribed to it in "Schedule "B" - Additional Restaurants and Closed Restaurants".

"Second Incremental Adjustment" has the meaning ascribed to it in "Schedule "B" – Additional Restaurants and Closed Restaurants".

"SEDAR" means the System for Electronic Document Analysis and Retrieval.

"Series 1 Trust Notes" means the interest bearing Series 1 unsecured subordinated demand notes of the Trust issued to the Fund on October 12, 2004 and also subsequently issued to the Fund in conjunction with SIR's conversion of Class A GP Units of the Partnership into units of the Fund and sale of these Fund units under the Note Indenture. The below chart provides the amounts of the Series 1 Trust Notes and their dates of repayment:

Repayable date	<u>\$</u>
October 12, 2034 November 13, 2042 November 15, 2042 March 14, 2043 February 5, 2044 November 19, 2044 August 24, 2046	10,050,000 4,485,670 1,763,100 10,407,060 6,480,000 4,022,550 9,875,250
	47,083,630

<sup>&</sup>quot;Series 2 Trust Notes" means the interest bearing Series 2 unsecured subordinated notes of the Trust issued under the Note Indenture, if applicable.

"Signature Restaurants" means REDS Wine Tavern, Reds Midtown Tavern, Reds Square One, the Loose Moose Tap & Grill and any new signature restaurants hereafter developed and opened in Canada which become New Additional Restaurants.

<sup>&</sup>quot;**SFOA**" means the *Smoke Free Ontario Act*.

"SIR" means SIR Corp., a company incorporated under the laws of the Province of Ontario, and its subsidiaries that carry on business or own property in Canada.

"SIR General Security Agreement" means, collectively, (i) the general security agreement granted to the Fund by SIR over all of its present and after acquired property (with certain exceptions), including, without limitation, all amounts payable to SIR by SIR subsidiaries, to secure payment under the SIR Loan and all obligations of SIR under the SIR Loan; and (ii) a guarantee and general security agreement granted by each subsidiary of SIR that carries on business or owns property in Canada over all of their present and after acquired property (with certain exceptions) to secure payment of the obligations of SIR under the SIR Loan.

"SIR GP" means SIR GP Inc., a corporation incorporated under the laws of Ontario.

"SIR Loan" means the loan to SIR in the aggregate amount of \$40 million which was acquired by the Fund from the Bank on the Closing Date, including replacements and refinancings thereof, whether with the Bank or another lender.

"SIR Restaurants" mean the Concept Restaurants and the Signature Restaurants operated by SIR and its subsidiaries or sub-licensees in Canada, or any one of them.

# "SIR Rights" mean:

- (1) all present and future rights of SIR in Canada in and to the trade-marks and certification marks used in connection with the operation of the SIR Restaurants in Canada including all Canadian trade-mark registrations and pending Canadian trade-mark applications described in the Prospectus under "The SIR Rights" and any variations thereof;
- (2) all present and future rights of SIR in Canada in and to the unregistered trade-marks used in connection with the operation of the SIR Restaurants in Canada, including those described in the Prospectus under "The SIR Rights" and any variations thereof.

"Special Distribution" has the meaning ascribed to it in "Risk Factors – Risks Related to the Structure of the Fund – Income Tax Matters".

"SSS" means same store sales as described in "Non-GAAP Measures - Same Store Sales and Same Store Sales Growth".

"SSSG" means same store sales growth as described in "Non-GAAP Measures – Same Store Sales and Same Store Sales Growth".

"Subsidiary" means, in respect of a person or company, another person or company that would be considered to be a "subsidiary entity" in respect of such person or company for the purposes of Ontario Securities Commission Rule 45-501 – Ontario Prospectus and Registration Exemptions.

"Tax Act" means the *Income Tax Act* (Canada) and the regulations thereunder, as amended.

"**Trigger Event**" has the meaning ascribed to it in "License and Royalty — Adjustment of the Royalty — New Signature Brands and New Concept Brands".

"**Trust**" means SIR Holdings Trust, a trust established under the laws of the Province of Ontario pursuant to the Holdings Declaration of Trust.

"Trust Administration Agreement" means the administration agreement entered into among the Trust and the Partnership, pursuant to which the Partnership will agree to provide or arrange for the provision of certain services required for the administration of the Trust.

"Trust Notes" means the Series 1 Trust Notes and Series 2 Trust Notes.

"Trust Units" means the units of the Trust.

"Trustees" means, at the relevant time, the trustees of the Fund.

"TSX" means The Toronto Stock Exchange.

"Unitholder" means, at the relevant time, a holder of Units of the Fund.

"Unit" means a trust unit of the Fund, each such unit representing an equal undivided beneficial interest therein.

"Voting Units" means the Units of the Fund, together with voting rights at the Fund level provided to the holders of the Class A GP Units.

"**Voting Unitholders**" means the holders from time to time of Units of the Fund, together with the holders of the Class A GP Units.

## SCHEDULE "A"

#### STRUCTURE OF THE FUND

#### **Declaration of Trust**

The Fund is a trust established under the laws of the Province of Ontario pursuant to the Declaration of Trust. It is intended that the Fund qualify as a mutual fund trust for the purposes of the Tax Act.

The following is a summary of the material attributes and characteristics of the Units of the Fund and certain provisions of the Declaration of Trust, which does not purport to be complete. Reference should be made to the Declaration of Trust for a complete description of the Units of the Fund and the full text of its provisions.

Capitalized terms not otherwise herein defined shall have the meaning set forth in the Declaration of Trust.

#### Activities of the Fund

The Declaration of Trust provides that the Fund is restricted to:

- (a) Investing in or acquiring or disposing of securities, including those issued by the Trust and SIR GP and their affiliated entities, and lending or investing funds, including acquiring and holding the SIR Loan;
- (b) Temporarily holding cash in interest-bearing accounts, short-term government debt or investment grade corporate debt for the purposes of paying the expenses of the Fund, paying amounts payable by the Fund in connection with the redemption of any Units of the Fund and making distributions to Unitholders of the Fund;
- (c) Issuing Units of the Fund (or rights, warrants, convertible securities, or options in respect thereof) pursuant to the Declaration of Trust;
- (d) Issuing debt securities or borrowing (including letters of credit, bank guarantees and bankers acceptances);
- (e) Guaranteeing (as guarantor, surety or co-obligor) the payment or performance of any indebtedness, liability or obligation of the Trust, SIR GP or the Partnership or their affiliated entities, and granting security interests in or otherwise encumbering, pledging, mortgaging or charging any or all of the assets of the Fund therefore, and where considered appropriate, postponing or subordinating its rights under the SIR Loan or other rights;
- (f) Issuing or redeeming rights to acquire Units of the Fund pursuant to any Fund Unitholder rights plan adopted by the Fund;
- (g) Redeeming or purchasing securities issued by the Fund;
- (h) Entering into and performing its obligations under the Fund Administration Agreement, the Registration Rights Agreement, the Governance Agreement and the Exchange Agreement; and
- (i) Undertaking such other activities, or taking such actions, including investing in securities, as are related to or in connection with the foregoing or are contemplated by the Declaration of Trust or as may be approved by the Trustees from time to time, provided that the Fund shall not undertake any activity, take any action, or make any investment which would result in the Fund not being

considered a "mutual fund trust" for purposes of the Tax Act or that would cause the Units of the Fund to be foreign property for purposes of Part XI of the Tax Act.

As at the date of this Annual Information Form, other than for cash equivalents, the Fund does not currently intend to hold securities of entities other than the Trust and SIR GP and does not currently intend to have investments other than such securities and the SIR Loan.

#### Units of the Fund

The beneficial interests in the Fund are designated as "Units" of the Fund, which are entitled to the rights and subject to the limitations, restrictions and conditions set out in the Declaration of Trust, as summarized herein. An unlimited number of Units of the Fund may be created and issued pursuant to the Declaration of Trust. Each Unit is transferable and represents an equal undivided beneficial interest in any distributions from the Fund, whether of net income, net realized capital gains or other amounts, and in the net assets of the Fund in the event of termination or winding-up of the Fund.

All Units of the Fund have equal rights and privileges and are not subject to future calls or assessments on account of their subscription price. Except as set out under "Redemption Right" below, the Units of the Fund have no conversion, retraction, redemption or pre-emptive rights. Issued and outstanding Units of the Fund may be subdivided or consolidated from time to time by the Trustees without the approval of Voting Unitholders of the Fund.

No certificates will be issued for fractional Units of the Fund and fractional Units of the Fund will not entitle the holders thereof to vote. The Units are not "deposits" within the meaning of the *Canada Deposit Insurance Corporation Act* (Canada) and are not insured under the provisions of such act or any other legislation. Furthermore, the Fund is not a trust company and, accordingly, is not registered under any trust and loan company legislation as it does not carry on or intend to carry on the business of a trust company.

# Issuance of Units of the Fund

The Declaration of Trust provides that the Units of the Fund or rights to acquire Units of the Fund may be issued at the times, to the persons, for the consideration and on the terms and conditions that the Trustees determine. Units may be issued in satisfaction of any non-cash distribution of the Fund to Unitholders of the Fund on a pro rata basis (subject to possible escrow and resale arrangements for non-Canadian residents). The Declaration of Trust also provides that immediately after any such pro rata distribution of Units of the Fund in satisfaction of any non-cash distribution, the number of outstanding Units of the Fund will be consolidated such that each Canadian resident Unitholder of the Fund will hold after the consolidation the same number of Units of the Fund as the Unitholder of the Fund held before the non-cash distribution. Non-Canadian resident holders would also have their Units of the Fund consolidated but may be subject to withholding tax.

#### **Distributions**

As the Fund is a royalty income trust, it does not pay dividends. The Fund has been paying regular monthly cash distributions to Unitholders, in accordance with its distribution policy. The amount of cash to be distributed per month per Unit to the Unitholders is expected to be equal to a pro rata share of interest and (if applicable) principal repayments on the SIR Loan and the Trust Notes and distributions on or in respect of the Trust Units owned by the Fund, less amounts which are paid, payable, incurred or provided for in such period in connection with:

- administrative expenses and other obligations of the Fund;
- amounts which may be paid by the Fund in connection with any cash redemptions of Units of the Fund;

- any interest expense incurred by the Fund; and
- such reasonable reserves as may be established by the Trustees in their sole discretion, which are currently expected to be nominal.

The Trustees may authorize increased or decreased distributions in excess of or below the aforementioned distributions from time to time or halt distributions entirely, as they see fit, in their sole discretion.

Under the License and Royalty Agreement, except in the first and final periods, the Royalty is to be paid by SIR to the Partnership within 21 days after the end of each four-week period in respect of the Pooled Revenue for such period. Interest on the SIR Loan is to accrue at the rate of 7.5% per annum and is to be paid monthly on or prior to the last day of the month immediately following the month in which such interest is accrued. Royalty payments may be approximated and adjusted for not less than annually, in SIR's discretion, in which case interest at prime shall be paid on the balance owing or owed. Interest on the Series 1 Trust Notes is to accrue at the rate of 3% per annum and is to be paid monthly on or prior to the last day of the month immediately following the month in which such interest is accrued.

The Fund intends to make distributions each month of amounts determined by the Trustees in their sole discretion to be available for distribution by the Fund for such month. Distributions in respect of each month are expected to be paid to Unitholders of the Fund of record on dates to be specified and are expected to be paid on or prior to the last day of the immediately following month to Unitholders of the Fund.

In addition to monthly distributions, it is intended that the Fund will make, in the sole discretion of the Trustees, a final year-end distribution each year payable in cash or Units of the Fund to Unitholders of the Fund of record on December 31, in the amount by which the Fund's income (including net taxable capital gains, if any) for the purposes of the Tax Act (plus the non-taxable portion of capital gains, if any) for the year would otherwise exceed distributions already paid or payable to Unitholders of the Fund in that year. Such year-end distribution is expected to be paid to such Unitholders of the Fund on or before the immediately following January 31. For the fiscal year ending December 31, 2012, a \$0.05 per Unit distribution was made with the intent that the Fund's income for the purposes of the Tax Act would not exceed distributions already paid or payable to Unitholders of the Fund in the 2012 taxation year.

To the extent that cash of the Fund is used to redeem Units of the Fund or is otherwise unavailable to satisfy distributions, such distributions are expected to be made to Unitholders of the Fund in the form of additional Units of the Fund. Such additional Units of the Fund are expected to be issued pursuant to applicable exemptions under applicable securities laws, discretionary exemptions granted by applicable securities regulatory authorities or a prospectus or similar filing.

Holders of Units who are Non-residents will be required to pay any applicable withholding taxes payable in respect of any distributions of income by the Fund, whether such distributions are in the form of cash or additional Units. Under the Tax Act, the Fund is required to pay those withholding taxes on behalf of Non-residents. Accordingly, Non-residents will receive distributions net of any such withholding taxes the Fund so pays. Non-residents should consult their own tax advisors regarding the tax consequences of investing in the Units.

# **Redemption Right**

Units of the Fund are redeemable at any time on demand by the holders thereof. As the Units of the Fund are expected to be issued solely in book-entry form, a Unitholder of the Fund who wishes to exercise the redemption right will be required to obtain a redemption notice form from his or her investment dealer and cause such dealer to deliver the completed redemption notice form to CDS. Upon receipt of the redemption notice by the Fund, all rights to and under the Units of the Fund tendered for redemption shall

be surrendered and the holder thereof shall be entitled to receive a price per Unit of the Fund (the "Redemption Price") equal to the lesser of:

- 90% of the Market Price of the Units of the Fund on the principal marketplace on which they are traded during the 10 trading day period immediately preceding the date on which the applicable Units of the Fund were surrendered for redemption (the "Redemption Date"); and
- 100% of the Closing Market Price of the Units of the Fund on the principal marketplace on which they are traded on the Redemption Date.

For the purposes of these calculations, the "Market Price" will be the amount equal to the weighted average of all reported trading prices of the Units of the Fund on the applicable marketplace for each of the trading days on which there was a trade during the specified trading day period; provided that if there was trading on the applicable marketplace for fewer than five of the trading days during the specified trading day period, the "Market Price" shall be the average of the following prices established for each of the trading days during the specified trading period: the average of the last bid and last asking prices of the Units of the Fund for each trading day on which there was no trading and the weighted average reported trading prices of the Units of the Fund for each trading day that there was trading. For the purpose of these calculations, the "Closing Market Price" shall be: (i) an amount equal to the closing price of the Units of the Fund on the applicable marketplace if there was a trade on the specified date and the applicable marketplace provides a closing price; (ii) an amount equal to the average of the highest and lowest prices of Units of the Fund on the applicable marketplace if there was trading on the specified date and the applicable marketplace provides only the highest and lowest trading prices of Units of the Fund on a particular day; or (iii) the average of the last bid and last asking prices if there was no trading on the specified date.

The aggregate Redemption Price payable by the Fund in respect of any Units of the Fund surrendered for redemption during any calendar month shall be satisfied by way of a cash payment no later than the last day of the month following the month in which the Units of the Fund were tendered for redemption, provided that Unitholders of the Fund are not entitled to receive cash upon the redemption of their Units if:

- the total amount payable by the Fund in respect of such Units and all other Units tendered for redemption in the same calendar month exceeds \$50,000, provided that the Trustees may, in their sole discretion, waive such limitation in respect of all Units of the Fund tendered for redemption in any calendar month;
- at the time such Units of the Fund are tendered for redemption, the outstanding Units of the Fund
  are not traded on the TSX or another marketplace which the Trustees consider, in their sole
  discretion, is one which provides representative fair market value prices for the Units of the Fund;
- the normal trading of Units of the Fund is suspended or halted on any marketplace on which the Units of the Fund are traded on the Redemption Date or for more than five trading days during the 10 day trading period commencing immediately after the Redemption Date; or
- the payment would be in violation of any obligation of the Fund to creditors.

If a Unitholder of the Fund is not entitled to receive cash upon the redemption of Units of the Fund as a result of the foregoing limitations, then the redemption price for each Unit of the Fund tendered for redemption will be the fair market value thereof as determined by the Trustees in their sole discretion and, subject to any applicable regulatory approvals, will be required to be paid and satisfied by way of a distribution in specie of securities of the Trust or of assets of the Fund. In such circumstances, the Fund will be required to transfer to the Trust, in respect of each Unit of the Fund surrendered for redemption, a pro rata portion of the outstanding SIR Loan owed to the Fund in consideration for Trust Units and Trust Notes. Trust Units and/or Trust Notes owned by the Fund having a value equal to the redemption price will then

be required to be redeemed by the Trust in consideration of the issuance to the Fund of Series 2 Trust Notes. The Series 2 Trust Notes will then be distributed in satisfaction of the redemption price. The aggregate principal amount of the Series 2 Trust Notes is to be equal to the redemption price payable by the Fund. No Series 2 Trust Notes in integral multiples of less than \$10 will be distributed and, where the number of securities of the Trust to be received by a redeeming Unitholder of the Fund includes a fraction or, in the case of Series 2 Trust Notes, an integral multiple less than \$10, that number shall be rounded to the next lowest whole number or next lowest integral multiple of \$10, as the case may be, and any balance paid in cash or by cheque. The Fund shall be entitled to all interest paid on the Trust Notes (including the Series 2 Trust Notes), if any, and distributions paid on the Trust Units on or before the date of the distribution in specie. Where the Fund makes a distribution in specie of Series 2 Trust Notes on the redemption of Units of the Fund by a Unitholder of the Fund, the Fund currently expects to allocate to that Unitholder of the Fund any capital gain or income realized by the Fund as a result of the redemption of Trust Units and /or Trust Notes, the transferring of an interest in the SIR Loan owned by the Fund to the Trust and the distribution of Series 2 Trust Notes to the Unitholder of the Fund.

Despite the foregoing, in the event that the Fund has granted security on any of its assets then, in the event of in specie distributions, such assets may be distributed directly or indirectly (including via another entity) in such manner as is considered appropriate by the Trustees so as to preserve such security interest while giving redeeming Fund Unitholders, directly or indirectly, the pro rata interests they are entitled to.

It is anticipated that the redemption right described above will not be the primary mechanism for holders of Units of the Fund to dispose of their Units of the Fund. Series 2 Trust Notes which may be distributed to Unitholders of the Fund in connection with a redemption will not be listed on any marketplace, no market is expected to develop in Series 2 Trust Notes and such securities may be subject to an indefinite "hold period" or other resale restrictions under applicable securities laws. Series 2 Trust Notes so distributed may not be qualified investments for Plans, depending upon the circumstances at the time.

# Meetings of Voting Unitholders of the Fund

Each Unit of the Fund (as well as each Class A GP Unit) entitles the holder thereof to one vote at all meetings of Voting Unitholders of the Fund. Meetings of Voting Unitholders of the Fund will be called and held annually for the appointment of Trustees and the appointment of auditors of the Fund. The Declaration of Trust provides that the Voting Unitholders of the Fund shall be entitled to pass resolutions that will bind the Fund only with respect to the:

- election or removal of Trustees of the Fund;
- appointment or removal of the auditors of the Fund;
- appointment of an inspector to investigate the performance by the Trustees in respect of their respective responsibilities and duties in respect of the Fund;
- approval of amendments to the Declaration of Trust (except as described under "Amendments to the Declaration of Trust");
- exercise of certain voting rights attached to the Partnership Securities, Common Shares, Trust
   Notes and Trust Units held directly or indirectly by the Fund; and
- termination, dissolution or winding-up of the Fund.

A resolution appointing or removing the Trustees must be passed by a simple majority of the votes cast by the Voting Unitholders of the Fund and a resolution appointing or removing the auditors of the Fund must be passed by a simple majority of the votes cast by the Voting Unitholders of the Fund. Further, the Board of Trustees has unanimously adopted a "majority voting policy" for circumstances involving an

"uncontested" election where the number of nominees for election as a Trustee equals the number of Trustees to be elected. In this situation, if any nominee for Trustee receives a greater number of votes "withheld" from his or her election than votes "for" such election by the Voting Unitholders, that Trustee should immediately offer his or her resignation to the chair of the Board of Trustees. If the Board of Trustees receives a resignation as a result of this policy, they are expected to accept it except in situations where extenuating circumstances would warrant the Trustee continuing to serve as such. An exceptional circumstance is not expected to be a recurring event. All other matters must be approved by a Fund Special Resolution. A meeting of Voting Unitholders of the Fund may be convened at any time and for any purpose by the Trustees and must be convened if requisitioned by SIR or by the holders of not less than 10% of the Voting Units of the Fund then outstanding by a written requisition. A requisition must state in reasonable detail the business proposed to be transacted at the meeting.

Voting Unitholders of the Fund may attend and vote at all meetings of the Voting Unitholders of the Fund either in person or by proxy, and a proxy holder need not be a Voting Unitholder of the Fund. One or more persons present in person or represented by proxy and representing in the aggregate at least 25% of the votes attached to all outstanding Voting Units of the Fund (together with Class A GP Units) shall constitute a quorum for the transaction of business at all such meetings. The Declaration of Trust contains provisions as to the notice required and other procedures with respect to the calling and holding of meetings of Voting Unitholders of the Fund. If no quorum is present, the meeting may (unless it was a requisitioned meeting) be adjourned on not less than seven days' notice by news release and at the adjourned meeting all those Voting Unitholders of the Fund present shall constitute a quorum.

# Limitation on Non-Resident Ownership

In order for the Fund to maintain its status as a mutual fund trust under the Tax Act, the Fund must not be established or maintained primarily for the benefit of Non-residents and, under proposals to amend the Tax Act, at no time may Non-residents and/or Non-Canadian partnerships be the beneficial owners of more than 50% of the Units of the Fund. Accordingly, the Declaration of Trust provides that at no time may Non-residents of Canada and/or Non-Canadian partnerships be the beneficial owners of a majority of the Units of the Fund. The Trustees may require declarations as to the jurisdictions in which a beneficial owner of Units is resident or, if a partnership, that it is not a Non-Canadian partnership.

If the Trustees become aware that the beneficial owners of 40% of the Units of the Fund then outstanding are, or may be, Non-residents and/or Non-Canadian partnerships or that such a situation is imminent, the Trustees may direct the transfer agent and registrar to make a public announcement thereof and shall not accept a subscription for Units of the Fund from or issue or register a transfer of Units of the Fund to any person unless the person provides a declaration in form and content satisfactory to the Trustees that the proposed beneficial holder thereof is not a Non-resident or Non-Canadian partnership. If, notwithstanding the foregoing, the Trustees determine that more than 40% of the Units of the Fund are beneficially held by Non-residents and/or Non-Canadian partnerships, the Trustees may direct the transfer agent of the Units of the Fund to send a notice to such beneficial holders of Units of the Fund, chosen in inverse order to the order of acquisition or registration or in such manner as the Trustees may consider equitable and practicable, requiring them to sell the beneficial interest in their Units of the Fund or a portion thereof within a specified period of not less than 60 days. If a beneficial owner of Units of the Fund receiving such notice has not sold the specified number of Units of the Fund or provided the Trustees with satisfactory evidence that such beneficial holder is not a Non-resident or Non-Canadian partnership within such period, the Trustees may, on behalf of such beneficial owner, cause the sale of such Units of the Fund and, in the interim, the voting and distribution rights attached to such Units of the Fund shall be suspended. Upon such sale, the affected beneficial holders shall cease to be beneficial holders of the Units of the Fund and their rights shall be limited to receiving the net proceeds of such sale. The Trustees shall have no liability for the amount received provided they act in good faith.

## Amendments to the Declaration of Trust

The Declaration of Trust may be amended or altered from time to time by a Fund Special Resolution.

The Trustees may, without the approval of the Voting Unitholders of the Fund, make certain amendments to the Declaration of Trust, including amendments:

- for the purpose of ensuring continuing compliance with applicable laws, regulations, requirements
  or policies of any governmental authority having jurisdiction over the Trustees or over the Fund or
  its subsidiary entities, or any marketplace;
- which, in the opinion of counsel to the Trustees, provide additional protection for Unitholders of the Fund;
- to remove any conflicts or inconsistencies in the Declaration of Trust or to make minor corrections which, in the opinion of the Trustees, are necessary or desirable and not prejudicial to the Unitholders of the Fund or Voting Unitholders of the Fund;
- which, in the opinion of the Trustees, are necessary or desirable as a result of changes in Canadian taxation laws or accounting standards;
- to provide added benefits to Unitholders of the Fund;
- for the purpose of ensuring that the Fund continues to qualify as a mutual fund trust under the Tax Act; and
- which, in the opinion of the Trustees, are necessary or desirable in connection with the application IFRS or the SIFT Tax rules provided that the approval of SIR Corp. is obtained thereto.

No amendment may be made that will adversely affect the rights of holders of Class A GP Units to vote as Voting Unitholders of the Fund without the consent of SIR.

## Term of the Fund

The Fund has been established for an indefinite term. However, the Voting Unitholders of the Fund may, by a Fund Special Resolution, require the Trustees to commence to wind-up the affairs of the Fund.

## **Take-over Bids**

The Declaration of Trust and Governance Agreement contains provisions to the effect that if a take-over bid is made for all of the issued and outstanding Units of the Fund (including Units of the Fund issuable to SIR upon exercise of the Exchange Rights), and not less than 90% of the Units of the Fund on a fully-diluted basis, including Units of the Fund issuable to SIR upon exercise of the Exchange Rights (other than Units of the Fund held at the date of the take-over bid by or on behalf of the offeror or associates or affiliates of the offeror) are taken up and paid for by the offeror, or not less than two thirds of the Voting Units are voted in favour of a merger or other similar proposal that is completed which results in the redemption or transfer to a purchaser of all outstanding Fund Units, the Fund or such purchaser shall have the option, exercisable within 60 days of the termination of the take-over bid or completion of such merger or other similar proposal, to acquire the balance of the Fund Units and to require SIR to sell its Partnership Securities (other than the Class C GP Units) to the Fund or such purchaser. The aggregate price at which such Fund Units and Partnership Securities will be sold is equal to the consideration paid per Unit of the Fund pursuant to such take-over bid or merger or other similar proposal multiplied by the number of Units of the Fund involved or the number of Units of the Fund which SIR would be entitled to receive if SIR exercised its Exchange

Rights in respect of its Class A GP Units on the date of such purchase or sale, as the case may be, and the Second Adjustment Date shall be deemed to have occurred immediately prior thereto.

## Exercise of Certain Voting Rights Attached to Certain Securities

The Declaration of Trust provides that the Fund shall not vote its Common Shares, Trust Units or Series I Trust Notes to authorize, among other things any:

- amalgamation or other merger of the Partnership with any entity, except in conjunction with an internal reorganization;
- sale, lease or other disposition of all or substantially all of the direct or indirect assets of the Trust or SIR GP, except in conjunction with an internal reorganization or a permitted charge, pledge or lien or pursuant to any guarantee of any obligation of the Trust, the Partnership or SIR GP;
- material amendment to the Note Indenture, other than in contemplation of a further issue of Trust Notes, whether of the same or another series; or
- material amendment to the Holdings Declaration of Trust or Limited Partnership Agreement which would reasonably be expected to be prejudicial to the Fund;

without the authorization of the Voting Unitholders of the Fund by a Fund Special Resolution.

## **Information and Reports**

The Fund is required to furnish, in accordance with and subject to applicable securities laws, to Unitholders of the Fund such consolidated financial statements of the Fund (including quarterly and annual consolidated financial statements) and other reports as are from time to time required by applicable law, including prescribed forms needed for the completion of tax returns of Unitholders of the Fund under the Tax Act and equivalent provincial legislation.

Prior to each meeting of Voting Unitholders of the Fund, the Trustees are required to provide the Voting Unitholders of the Fund (along with notice of such meeting) all such information as is required by applicable law and the Declaration of Trust to be provided to such holders.

The Partnership and the Trust have undertaken to provide the Fund and the applicable securities regulatory authorities with:

- a report of any material change that occurs in the affairs of the Partnership or the Trust in the form and with the content that it would be required to file with the applicable securities regulatory authorities if it were a reporting issuer; and
- all financial statements that it would be required to file with the applicable securities regulatory
  authorities if it were a reporting issuer under applicable securities laws (although such undertaking
  is expected to be varied to only require providing such financial statements to the securities
  regulatory authorities if they are not consolidated with the financial statements of the Fund).

All such reports and statements are required to be provided to the Fund and the applicable securities regulatory authorities in a timely manner so as to permit the Fund to comply with the continuous disclosure requirements relating to reports of material changes in its affairs and the delivery of financial statements as required under applicable securities laws.

SIR has undertaken to provide the Partnership, the Fund and the applicable securities regulatory authorities with SIR's unaudited financial statements within 45 days of the end of each Quarterly Accounting

Period of SIR and audited annual consolidated financial statements within 90 days of the end of each Fiscal Year of SIR. These financial statements are required to be prepared in accordance with GAAP, and will also indicate the Pooled Revenue for the relevant period. Effective August 29, 2011, SIR elected to adopt Canadian accounting standards for private enterprises ("ASPE") as issued by the Canadian Accounting Standards Board. SIR, though privately held, elected to adopt IFRS commencing with its year-end financial statements for the year ended August 26, 2012 (with comparative statements for August 28, 2011 and an opening balance Sheet for August 30, 2010).

The quarterly and annual financial statements of SIR which the Fund receives from SIR are required to be filed on SEDAR at www.sedar.com as a supplement to the quarterly and annual financial statements of the Fund.

SIR will be required to deliver to the Fund all financial statements and material change reports to be filed by SIR pursuant to undertakings to applicable governmental authorities (including any securities regulatory authority) and, from time to time, such additional information regarding the financial position or business of SIR as the Fund may reasonably request in order to comply with any continuous disclosure or other disclosure requirements which now, or in the future, may apply to the Fund under applicable securities legislation or other legislation or in order to include in any disclosure document which the Fund is required, or chooses, to deliver to Fund Unitholders or is required to file with or deliver to securities regulatory authorities or applicable marketplaces.

SIR will also provide an undertaking to the applicable securities regulatory authorities to or to cause to be press released and filed a report of any material change that occurs in the affairs of SIR that would reasonably be expected to have a significant effect on the market price or value of the Units of the Fund, and to require any holder of a control position in SIR to comply with the take-over bid and control person distribution requirements of applicable securities laws in respect of any acquisition or disposition, respectively, of securities of the Fund.

# **Book-Entry Only System**

Registration of interests in and transfers of the Units of the Fund are made only through a book-based system (the "Book-Entry Only System") administered by CDS. On or about the date of Closing, the Trustees delivered to CDS certificates evidencing the aggregate number of Units of the Fund subscribed for under the IPO. In the book-based system, Units of the Fund can be purchased, transferred and surrendered for redemption only through a CDS participant, and all rights of beneficial Unitholders of the Fund can be exercised only through, and all payments or other property to which such beneficial Unitholder of the Fund is entitled are to be made or delivered by CDS or the CDS participant through which the beneficial Unitholder of the Fund holds such Units of the Fund. Upon purchase of any Units of the Fund, beneficial Unitholders of the Fund are expected to receive only a customer confirmation from the registered dealer which is a CDS participant and from or through which the Units of the Fund are purchased.

The ability of a beneficial owner of Units of the Fund to pledge such Units of the Fund or otherwise take action with respect to such beneficial Unitholder of the Fund's interest in such Units of the Fund (other than through a CDS participant) may be limited due to the lack of a physical certificate.

The Fund has the option to terminate registration of the Units of the Fund through the Book-Entry Only System, in which case certificates for the Units of the Fund in fully registered form would be required to be issued to beneficial owners of such Units of the Fund or their nominees.

The Fund, the Trustees and Computershare Investor Services Inc. (as transfer agent) will not have any liability for: (i) records maintained by CDS relating to the beneficial interests in the Units of the Fund or the book entry accounts maintained by CDS, (ii) maintaining, supervising or reviewing any records relating to such beneficial interests, or (iii) any advice or representation made or given by CDS and made or given

with respect to the rules and regulations of CDS, or any action taken or not taken by CDS or the CDS participants.

#### **Subordination of Retained Interest**

SIR agreed to subordinate the initial 10% share (595,185 Class A GP Units retained at the time of the IPO) of the distributions for a minimum of two years, subject to certain terms. The conditions of this subordination were satisfied on August 26, 2007 and the subordination on the initial 595,185 Class A GP Units of the Partnership ended on that date.

# **Exchange Rights**

Pursuant to the Exchange Agreement entered into between SIR, the Fund, the Trust, the Partnership and SIR GP, SIR or a Related Party has the right to exchange Class A GP Units for Units of the Fund on the basis of one Unit of the Fund for each Class A GP Unit. The exchange procedure would be initiated by SIR delivering to SIR GP, as escrow agent under the Exchange Agreement, the Class A GP Units to be exchanged duly endorsed in blank for transfer. SIR GP would then give notice of the proposed exchange to the Trust, which would acquire Units of the Fund from treasury from the Fund in consideration for Trust Units and Series 1 Trust Notes in the number required to complete the exchange. The Trust would then deliver to SIR GP as escrow agent a certificate for the requisite number of Units of the Fund duly endorsed in blank for transfer. SIR GP would then effect the exchange procedure by causing to be issued in the name of the Trust that number of Class A LP Units to be issued on the exchange, entering the Trust in the register of limited partners of the Partnership in respect of such additional Class A LP Units, causing the Class A GP Units so tendered for exchange to be cancelled, and delivering to SIR that number of Units of the Fund to be received on the exchange.

The foregoing is only a summary of certain exchange rights under the Exchange Agreement (which was also summarized in the Prospectus) and does not purport to be complete. Reference should be made to the Exchange Agreement, which has been filed on SEDAR at www.sedar.com, for the full text of the terms.

## Equalization

At the request of the Fund, SIR has undertaken to pay to the Fund on or prior to December 31st each year, the amount necessary to ensure that any net distributions that it receives as a holder of Class A GP Units are not more than those that it would have received had it held Units of the Fund during the year. This calculation is determined by SIR, acting reasonably, and is made taking into account all appropriate payments. Such an undertaking is necessary as a result of the costs and expenses that will be incurred by the Fund and the Trust, which would otherwise lead to an inequality.

#### SCHEDULE "B"

## LICENSE AND ROYALTY

## The License

Pursuant to the License and Royalty Agreement, the Partnership granted to SIR a license to use the SIR Rights (including for the purpose of trade names and domain names) in all of the provinces and territories of Canada (other than the Northwest Territories and Nunavut) for a period of 99 years from the Closing Date. The Partnership will retain ownership of the SIR Rights. In addition, subject to certain exceptions, SIR has a right of first refusal over any intended use of the SIR Rights by the Partnership in association with any ware or service, or any intended license to a third party for use of the SIR Rights in Canada in connection with any ware or service. Furthermore, the Partnership agreed not to use or license the SIR Rights for use outside Canada (as it will have no non-Canadian rights) or for certain other purposes designated under the License and Royalty Agreement, which generally includes uses inconsistent with the use of the SIR Rights under the License and Royalty Agreement, or which may diminish the value of the License to SIR. In addition, in certain cases, some or all of the licensed rights will become exclusive in favour of SIR. See "Special Exclusivity Events". If applicable, SIR will guarantee the payment of the Royalty by its subsidiaries and the due performance of their obligations under the License and Royalty Agreement.

## The Royalty

In consideration of the License, SIR is required to pay the Partnership the Royalty equal to six percent of Pooled Revenue in any period by all SIR Restaurants for which Pooled Revenue is to be determined for such period (the "Royalty Pooled Restaurants"), as described below. The amount of the Royalty is determined every four weeks and is payable within 21 days following the end of the four week period for which the Royalty is being determined, and, if applicable, except for the final period.

The Royalty Pooled Restaurants, at any time, are comprised of the SIR Restaurants for which Pooled Revenue is to be calculated and for which the Royalty is to be paid at such time. Upon the Closing, the Royalty Pooled Restaurants will consist of the Initial Restaurants owned and operated by SIR, all of which are located in Canada. For the purposes of determining the amount of the Royalty payable at any time, Pooled Revenue is the revenues of the SIR Restaurants included in the Royalty Pooled Restaurants at such time as reported by SIR.

Each time a Royalty payment is made to the Partnership, SIR is required to provide the Partnership with a statement, certified as correct by the Chief Financial Officer of SIR, of the amount of the Pooled Revenue for the period for which the Royalty is paid. The Partnership is entitled to inspect the books and records of SIR at any time to review the determination of the amount of the Royalty that is payable by SIR. SIR is required to provide the Partnership and the Fund, by not later than March 15 of each year, with an audited schedule of Pooled Revenue for the previous year ended December 31.

SIR is required to provide the Partnership and the Fund with SIR's unaudited financial statements within 45 days of the end of each Quarterly Accounting Period of SIR and audited annual consolidated financial statements within 90 days of the end of each Fiscal Year of SIR. These financial statements are required to be prepared in accordance with GAAP. Effective August 29, 2011, SIR elected to adopt ASPE as issued by the Canadian Accounting Standards Board. SIR, though privately held, elected to adopt IFRS commencing with its year-end financial statements for the year ended August 26, 2012 (with comparative statements for August 28, 2011 and an opening balance sheet for August 30, 2010).

SIR is required to deliver to the Partnership and the Fund, as soon as practicable and in any event within 30 days after the end of each four week period (subject to adjustment in the event there are five weeks in the fiscal period as is required approximately every five years) unaudited consolidated selected financial information of SIR (including sales, EBITDA and net income) in summary form as of the end of such four week period and for such four week period then ended.

Royalty payments may be approximated and adjusted for not less than annually, in SIR's discretion, in which case interest at prime shall be paid on the balance owing or owed.

All Royalty payments (and all financial covenants) are based on GAAP as applied by SIR as in effect on the Closing. In the event of any changes to GAAP, each of the applicable parties have agreed to make the appropriate adjustments to any agreements. SIR, though privately held, elected to adopt IFRS commencing with its year-end financial statements for the year ended August 26, 2012 (with comparative statements for August 28, 2011 and an opening balance Sheet for August 30, 2010).

Pursuant to Amendment No. 1 of the License and Royalty Agreement, in the event of a proposed license of the SIR Rights by the Partnership, where SIR has both an option and a right of first refusal, it must select which one of those two rights will apply in the circumstances.

#### **Included Restaurants**

As at March 14, 2018, the Royalty Pooled Restaurants consist of the:

- 40 Jack Astor's restaurants referred to under "Business of SIR" in this Annual Information Form;
- eight Canyon Creek restaurants referred to under "Business of SIR" in this Annual Information Form
- two Alice Fazooli's restaurants and four Scaddabush restaurants referred to under "Business of SIR" in this Annual Information Form; and
- three Signature Restaurants; the Loose Moose, Reds Wine Tavern, Reds Midtown Tavern, referred to under "Business of SIR" in this "Annual Information Form".

## Security for the Royalty

Payment of the Royalty has been secured by the Partnership General Security Agreement. The security interest for all amounts payable by SIR to the Partnership under the License and Royalty Agreement, as set out in the Partnership General Security Agreement, is substantially the same as, and rank equally with, the security interest granted by SIR to the Fund in respect of the SIR Loan. The Partnership General Security Agreement contains negative covenants that are substantially the same as the negative covenants contained in the SIR General Security Agreement. A guarantee and general security agreement in respect of each subsidiary of SIR that carries on business or owns property in Canada was also provided to further secure the obligations of SIR under the License and Royalty Agreement. Under the Partnership General Security Agreement, the Partnership is entitled, in the event of a default, to appoint a receiver of SIR with the power to carry on the business of SIR. All amounts realized by the receiver, after costs, will be applied to the costs of operating the business of SIR and to the payment of the Royalty to the Partnership. For greater certainty, no security has been granted by SIR on the securities or assets of any of its U.S. businesses or investments and no guarantees are being provided by such U.S. businesses or investments.

No security interest in any specific tangible property of SIR is to be obtained, and the security interest to be granted to the Partnership and the Fund in respect of the License and Royalty Agreement and the SIR Loan, as the case may be, may be subject to any security interest in any specific property of SIR and rank behind certain existing security interests of SIR. In addition, no agreements have been obtained from landlords to SIR in respect of the security interests granted by SIR to the Partnership and the Fund. In certain instances, the security interests granted by SIR may not attach to certain of the leases relating to the SIR Restaurants as a result of no consent or agreement having been obtained from the landlords and the nature of the security interests. Moreover, where such security interests have been created, the rights granted by SIR to the Partnership and the Fund will be subject to the rights of the landlords pursuant to the leases. If there is an event of default under the License and Royalty Agreement, the SIR Loan, the SIR General Security Agreement or the Partnership General Security Agreement, and the Partnership or the Fund seeks to realize

on its security, there may be a risk that, in certain circumstances, the leases for certain SIR Restaurants may, among other things, be terminated in such an event. Landlords may also have rights to distrain for non-payment of rent that may rank in priority to the rights of the Partnership and the Fund.

On December 8, 2017, SIR extended the Credit Agreement with a Schedule 1 Canadian chartered bank from July 6, 2018 to July 6, 2020 under substantially the same terms and conditions. The Credit Agreement provides for a three-year facility for a maximum principal amount of \$30.0 million consisting of a \$20.0 million revolving term credit facility (Credit Facility 1), and a \$10.0 million revolving term loan (Credit Facility 2). SIR and the lender have also entered into a purchase card agreement providing credit of up to an additional \$5.0 million. The Credit Agreement as amended provides for a new \$2.2 million leasing facility. A copy of the Credit Agreement has been filed on SEDAR.

In conjunction with the Credit Agreement, on July 6, 2015, SIR, the Fund and the Partnership entered into an Intercreditor Agreement to subordinate and postpone their claims against SIR in favour of the lender. A copy of the Intercreditor Agreement has been filed on SEDAR.

# Operating Covenants of SIR in the License and Royalty Agreement

SIR agreed in the License and Royalty Agreement, among other things, to:

- operate and conduct its business (and cause the SIR sub-licensees in Canada to conduct business) in a manner that is consistent with good and prudent business practices;
- preserve and protect the business of SIR and all goodwill associated therewith;
- use its reasonable efforts to collect all fees and other amounts payable to SIR under sub-license or similar agreements with SIR by SIR sub-licensees in Canada;
- monitor the compliance of SIR sub-licensees in Canada with the trade-mark and character and quality standards set under the sub-license or similar agreements;
- enforce the observance and performance of sub-license or similar agreements by SIR sub-licensees in Canada in a manner that is consistent with good and prudent business practices; and
- not, without the consent of a majority of the Trustees, which shall not be withheld unreasonably or delayed, amend the terms of any sub-license or similar agreement in Canada such that:
  - sub-licensee fees or similar revenues under a sub-license or similar agreement are calculated
    in a manner that is not consistent with the present practices of SIR, including, without
    limitation, any reduction in the percent of revenues that are payable by sub-licensees as a
    royalty; or
  - sub-licensees are obligated to carry on business in a manner that is not consistent with good and prudent business practices.

# Adjustment of the Royalty

The following is a summary only of the manner by which such adjustments are to be calculated and implemented, and reference should be made to the License and Royalty Agreement and Limited Partnership Agreement for the full text of these adjustments

The excess of the Reduction Value adjustments in respect of New Closed Restaurants over the Determined Amount adjustments (calculated at the 100%, not the 80%, level) in respect of New Additional Restaurants in respect of any Adjustment Date is the "Shortfall Amount." In the event of the permanent closure (but not in connection with a conversion or relocation) of a SIR Restaurant during a calendar year that will result in it becoming a New Closed Restaurant as at the next Adjustment Date, in order to offset the resulting revenue shortfall, from the date of permanent closure and for the remainder of the calendar year, SIR shall be obliged to pay to the Partnership a make-whole payment (the "Make-Whole Payment") equal initially to the amount of the royalty that otherwise would have been payable in respect of the applicable revenue shortfall (based on the Base Level Revenues (defined below)) had such revenue shortfall been received by SIR. The payments shall be made in equal instalments, payable every four weeks, without interest. In addition, as at the next Adjustment Date, the Shortfall Amount shall be considered as applicable to a New Closed Restaurant to be taken into account as at that Adjustment Date. To the extent that the Shortfall Amount has been offset by virtue of New Additional Restaurants (or by virtue of an adjustment via conversion of Class A GP Units or cash in lieu thereof as provided under "Adjustment for Reduction") as at that Adjustment Date, then the applicable portion of the Make-Whole Payment shall no longer be payable. If it has been more than offset, then, subject to other New Closed Restaurants to be taken into account as at that Adjustment Date, additional amounts are likely to be owing to SIR by the Partnership. To the extent that it is not offset (which would occur because the original Class A GP Units issued at Closing are not subject to such a conversion or because SIR does not currently hold sufficient Class A GP Units issued in respect of New Additional Restaurants and has not paid cash in lieu thereof), then the non-set-off portion shall give rise to a continuing Make-Whole Payment to the extent of the non-set-off royalty shortfall. This process and these calculations shall be redone annually as at each Adjustment Date in connection with any continuing Make-Whole Payment obligation.

SIR shall not be obliged to make any Make-Whole Payment with respect to any current, future or prior New Closed Restaurant on and following any Adjustment Date on which the number of Royalty Pooled Restaurants is first equal to or greater than 68 or following the 15th anniversary of the Closing Date, whichever occurs first. Current and future permanent closures will, however, continue to be taken into account when calculating the number of Class B GP Units or Class A GP Units to be converted.

Any Make-Whole Payment owed by SIR to the Partnership may be set-off against any other amounts owing by the Partnership to SIR, and vice versa.

Converted or Relocated SIR Restaurants

If SIR converts a restaurant from one brand to another or relocates a restaurant, both of which are subject to the SIR Rights (i.e., are part of the Royalty Pooled Restaurants), then provided that prior to such conversion or relocation there are more than 34 restaurants comprising the Royalty Pooled Restaurants, it may be treated as either a continuing restaurant or as a permanent closure and new restaurant, at SIR's option. If at the time there are not more than 34 such restaurants, the converted or relocated restaurant must be treated as a continuing restaurant.

#### Additional Restaurants and Closed Restaurants

The Royalty Pooled Restaurants are to be adjusted on the first day of each calendar year from and including January 1, 2005 (each, an "Adjustment Date") by including in the Royalty Pooled Restaurants any and all new SIR Restaurants which have been open for at least 60 days preceding such Adjustment Date and which were not previously included in the Royalty Pooled Restaurants ("New Additional Restaurants"). At the same time, SIR Restaurants that were included in the Royalty Pooled Restaurants during the immediately preceding calendar year but which have been permanently closed during such calendar year and prior to the Adjustment Date (the "New Closed Restaurants") are to be removed from the Royalty Pooled Restaurants.

After each Adjustment Date, Pooled Revenue will be determined based on the SIR Restaurants included in the Royalty Pooled Restaurants following such adjustments.

The following is a summary only of the manner by which such adjustments are to be calculated and implemented, and reference should be made to the License and Royalty Agreement and Limited Partnership Agreement for the full text of these adjustments.

On each Adjustment Date, the aggregate annual revenues of the New Closed Restaurants in the preceding 52-week period and the estimated revenues for the upcoming 52-week period from the New Additional Restaurants at the Adjustment Date will be calculated. Revenues from New Closed Restaurants will be calculated on the basis of each such New Closed Restaurant's revenues for the 52-week period ended December 31, 2004, or, if the New Closed Restaurant was not open for that period, on the basis of sales for the first 52-week period following the date that the New Closed Restaurant was initially added to the Royalty Pooled Restaurants (the "Base Level Revenues"). Estimated revenues from New Additional Restaurants will be based on the forecast of the New Additional Restaurants' revenues prepared by Management in consultation with the Partnership, acting reasonably.

The aggregate revenues of the New Closed Restaurants will be subtracted from the Pooled Revenue, and the aggregate estimated revenues from the New Additional Restaurants will be added to the Pooled Revenue. The change in the amount of the Royalty to be received by the Partnership as a result of such a subtraction or addition will potentially affect the extent of SIR's retained interest by virtue of the impact of such change on the Class B GP Units and on Class A GP Units issued in exchange therefor.

On or promptly following each Adjustment Date, a certain number of the Class B GP Units are to be automatically acquired by the Partnership (on a tax-deferred basis under subsection 97(2) of the Tax Act) and cancelled in exchange for newly issued Class A GP Units on a one-for-one basis (such procedure is referred to as a "conversion"). The number of Class B GP Units which are to be so converted will be determined as set out below. In certain cases, Class A GP Units previously acquired in exchange for Class B GP Units are to be automatically converted back into Class B GP Units on a one-for-one basis (also on a tax-deferred basis). SIR and the Partnership will agree to make any tax elections required to ensure that the transfer of Class B GP Units or Class A GP Units to the Partnership occurs on a tax-deferred basis. If SIR has no Class A GP Units for such re-conversion purposes, it may at its option deliver cash based on the then market price of the Fund Units.

# Adjustment for Addition

When there is an addition to Pooled Revenue as of an Adjustment Date as the result of any New Additional Restaurant, the Partnership is required to calculate an amount (the "Determined Amount") for such New Additional Restaurant as at such Adjustment Date that is intended to reflect the value to the Partnership of the increased future royalty stream related thereto. The Determined Amount for each New Additional Restaurant as at such Adjustment Date shall adjust the conversion entitlement of the holders of Class B GP Units in the manner set out below, with the first adjustment (the "Initial Adjustment") equal to 80% of the Determined Amount for such New Additional Restaurant as at such Adjustment Date based on the following formula:

Initial Adjustment for a New Additional Restaurant = 80% x 92.5% x (Forecast 52-week revenues of the New Additional Restaurant) x 6% / Current Yield

The "Current Yield" as of an Adjustment Date is equal to: (a) the sum of (i) the aggregate cash distributions paid by the Fund during the immediately preceding 12 calendar months, and (ii) the SIFT taxes paid or payable by the Fund in respect of the immediately preceding 12 calendar months, (b) divided by the weighted (by per Fund Unit distribution amounts) average number of Fund Units issued and outstanding during such immediately preceding 12 calendar months, and (c) further divided by the Current Fund Unit Price.

The Initial Adjustment for each New Additional Restaurant is to be effected by automatically converting the following number of Class B GP Units into Class A GP Units on a one-for-one basis as of the Adjustment Date:

Number of (Initial Adjustment for such New converted Class B GP = Additional Restaurant/Current Fund Units Unit Price)

On the following Adjustment Date, or on the day immediately prior to the date of dissolution of the Partnership, or the date of exercise of the "call" rights described in the Prospectus under "Management and Corporate Governance of SIR GP — Restrictions on the Transfer of Partnership Securities", whichever occurs first (the "Second Adjustment Date"), the Partnership is required to make the second incremental adjustment for each such New Additional Restaurant in respect of the same Determined Amount for such New Additional Restaurant as at the preceding Adjustment Date (the "Second Incremental Adjustment"), based on the actual revenues of such New Additional Restaurant during the immediately preceding 52-week period, calculated as follows:

Second Incremental Adjustment for a New Additional Restaurant = [92.5% of (Actual 52-week revenues of the New Additional Restaurant from preceding Adjustment Date) x 6%/Current Yield at date of Initial Adjustment for such New Additional Restaurant] — Initial Adjustment for such New Additional Restaurant

The Second Incremental Adjustment for a New Additional Restaurant, if positive, is to be effected through the automatic conversion of the following additional number of Class B GP Units by the Partnership in exchange for Class A GP Units on a one-for-one basis as of the Second Adjustment Date:

Number of (Second Incremental Adjustment for the converted Class B GP = New Additional Restaurant/Current Fund Units Unit Price at date of Initial Adjustment for the New Additional Restaurant)

The Second Incremental Adjustment for a New Additional Restaurant, if negative, is to be effected through the automatic acquisition and cancellation (i.e., re-conversion, or conversion back) by the Partnership of the following number of Class A GP Units in exchange for Class B GP Units on a one-for-one basis as of the Second Adjustment Date, to a maximum of the initial number of Class A GP Units received as a result of the exchange related to such New Additional Restaurant on the prior Adjustment Date. If SIR has no Class A GP Units for such re-conversion purposes, it may at its option deliver cash based on the then market price of the Fund Units.

Number of (Second Incremental Adjustment for the converted Class A GP = New Additional Restaurant/Current Fund Units Unit Price at date of Initial Adjustment for the New Additional Restaurant)

These conversions are to be effected on each Adjustment Date, as applicable, on a net basis after taking into account all additions and all reductions for New Closed Restaurants, as described below.

If the Fund Units, or any successor securities into which the Class A GP Units can then be exchanged, at any time are not listed and posted on a recognized Canadian stock exchange, or if Class A GP Units are not exchangeable into Fund Units, or if SIR no longer owns any Class B GP Units other than through full conversion of all Class B GP Units received by it, then SIR may elect to have additional amounts owing in respect of New Additional Restaurants paid in cash rather than through the conversion of Class B GP Units into Class A GP Units.

#### Adjustment for Reduction

When there is a reduction of Pooled Revenue as of an Adjustment Date as the result of any New Closed Restaurant, the Partnership is required to calculate an amount (the "Reduction Value") for such New Closed Restaurant as at such Adjustment Date that is intended to reflect the loss in value to the Partnership of the decreased future royalty stream related thereto. The Reduction Value for each New Closed Restaurant as at such Adjustment Date shall adjust the conversion entitlement of the holders of Class B GP Units (or Class A GP Units issued upon the prior conversion of Class B GP Units) in the manner set out below, based on the following formula (provided that, in the case of New Closed Restaurants that were added to the Royalty pool after the Closing Date, the Net Reduction Value contribution shall be only 92.5% of the amount that would otherwise be contributed):

Reduction Value for a New Closed Restaurant= [100% or 92.5%) (as applicable) x (Base Level Revenues of the New Closed Restaurant) x 6%/Initial Yield

Pursuant to Amendment No. 1 of the Partnership Agreement, if a SIR Restaurant is permanently closed (but, unless otherwise provided, not in connection with a conversion or relocation) prior to the Second Adjustment Date (an "Extraordinary Closure"), then the Make-Whole Payment shall be payable in accordance with the terms of the License and Royalty Agreement, except that it shall be computed based on the forecast 52 week revenues used for the purpose of computing the Initial Adjustment rather than based on Base Level Revenues. In addition, at the Second Adjustment Date, the Shortfall Amount shall be considered as applicable to a New Closed Restaurant to be taken into account as at the Second Adjustment Date. In the event of an Extraordinary Closure, there shall be no Second Incremental Adjustment, and the Reduction Value shall, notwithstanding the normal definition thereof, be equal to the Initial Adjustment.

The "Initial Yield" as of an Adjustment Date is equal to the Current Yield (as defined above) as at the time such New Closed Restaurant was first included in the Royalty Pooled Restaurants.

The Reduction Value for each New Closed Restaurant is (i) to be effected by reducing the number of Class B GP Units that would otherwise be converted into Class A GP Units as a result of New Additional Restaurants, or (ii) if this would be insufficient, any remaining balance is to be effected by automatically converting the following number of Class A GP Units for Class B GP Units on a one-for-one basis as of the Adjustment Date, to a maximum of the number of Class A GP Units received as a result of any conversion on any prior Adjustment Date (and not previously converted back), to the extent of the following number of Class A GP Units:

Number of (Reduction Value for the New Closed converted Class A GP = Restaurant/Initial Fund Unit Price)
Units

If SIR has no Class A GP Units for the purpose of such conversion, it may at its option deliver cash based on the then market price of the Fund Units. For greater certainty, none of the original Class A GP Units issued on Closing shall be subject to conversion into Class B GP Units, and no cash payment by SIR shall be required in lieu thereof. Rather, the Make-Whole Payment obligation, as applicable, shall apply in such circumstances.

The "Initial Fund Unit Price" as of an Adjustment Date is equal to the Current Fund Unit Price (as defined above) as at the time such New Closed Restaurant was first included in the Royalty Pooled Restaurants.

These conversions are to be effected on each Adjustment Date, as applicable.

Adjustments to Royalty Pool

In respect of the two Jack Astor's restaurants added to the Royalty Pooled Restaurants effective January 1, 2006, the total amount paid by the Partnership to SIR for the additional Royalty stream was

\$5,791,135 (\$4,063,473 on January 1, 2006 and a further \$1,727,661 on January 1, 2007), by conversion of 625,393 Class B GP Units into Class A GP Units of the Partnership on a one-for-one basis (438,820 were converted on January 1, 2006 and a further 186,573 were converted on January 1, 2007).

In respect of the three Canyon Creek restaurants added to the Royalty Pooled Restaurants effective January 1, 2007, the total amount paid by the Partnership to SIR for the additional Royalty stream was \$3,798,559 (\$3,290,197 on January 1, 2007 and a further \$508,363 on January 1, 2008), by conversion of 442,207 Class B GP Units into Class A GP Units of the Partnership on a one-for-one basis (383,026 were converted on January 1, 2007 and a further 59,181 were converted on January 1, 2008).

The January 1, 2007 additions to the Royalty pool were adjusted for one closure of a SIR Restaurant during 2006. The Jack Astor's in Toronto (Don Mills Rd. and Lawrence Ave.) was closed on May 27, 2006. This location was demolished by the landlord and was redeveloped into a major "lifestyle mall". The new Jack Astor's opened October 6, 2008. The revenue of this closed restaurant was netted against the estimated revenue of the three new Canyon Creek restaurants to reduce the number of Class B GP Units that could be converted to Class A GP Units of the Partnership. The reduction of 148,595 brought the net amount to 234,431 Class B GP Units that could be converted to Class A GP Units.

In respect of the three Jack Astor's restaurants added to the Royalty Pooled Restaurants effective January 1, 2008, the total amount paid by the Partnership to SIR for the additional Royalty stream was \$4,703,572 (\$3,527,676 on January 1, 2008 and a further \$1,175,896 on January 1, 2009), by conversion of 523,200 Class B GP Units into Class A GP Units of the Partnership on a one-for-one basis (392,400 were converted on January 1, 2008 and a further 130,800 were converted on January 1, 2009).

The January 1, 2008 additions to the Royalty pool were adjusted for two closures of SIR Restaurants during 2007. The Jack Astor's Fairview Street in Burlington, Ontario was closed on September 29, 2007. Brasserie Frisco was closed on December 22, 2007. The revenue of these closed restaurants were netted against the estimated revenue of the three new Jack Astor's restaurants to reduce the number of Class B GP Units that could be converted to Class A GP Units of the Partnership. The net Units received by SIR effective January 1, 2008 were 193,535 (392,400 for the Initial Adjustment for 2007 new additional restaurants, plus 59,181 for the Second Incremental Adjustment for 2006 new additional restaurants, minus the 258,046 Adjustment for Reduction for the two restaurants closed in 2007).

In respect of the one Canyon Creek and five Jack Astor's restaurants added to the Royalty Pooled Restaurants effective January 1, 2009, the total amount paid by the Partnership to SIR for the additional Royalty stream was \$6,033,202 (\$4,796,581 on January 1, 2009 and a further \$1,236,621 on January 1, 2010), by conversion of 1,189,981 Class B GP Units into Class A GP Units of the Partnership on a one-for-one basis (946,071 were converted on January 1, 2009 and a further 243,909 were converted on January 1, 2010).

In respect of the one Jack Astor's restaurant added to the Royalty Pooled Restaurants effective January 1, 2011, the amount paid by the Partnership to SIR for the additional Royalty stream is \$1,663,894 (\$1,419,912 on January 1, 2011 and a further \$243,982 on January 1, 2012), by conversion of 160,763 Class B GP Units into Class A GP Units of the Partnership on a one-for-one basis (137,190 were converted on January 1, 2011 and a further 23,573 were converted on January 1, 2012).

In respect of the one new Jack Astor's restaurant added to the Royalty Pooled Restaurants effective January 1, 2012, the amount paid by the Partnership to SIR for the additional Royalty stream is \$1,804,577 (\$1,662,409 on January 1, 2012 and a further \$142,168 on January 1, 2013), by conversion of 195,724 Class B GP Units into Class A GP Units of the Partnership on a one-for-one basis (180,305 were converted on January 1, 2012 and a further 15,420 were converted on January 1, 2013).

In respect of the four new Jack Astor's restaurants added to the Royalty Pooled Restaurants effective January 1, 2013, the amount paid by the Partnership to SIR for the additional Royalty stream is \$8,582,834 (\$7,192,358 on January 1, 2013 and a further \$1,390,476 on January 1, 2014), by conversion of 694,404 Class B

GP Units into Class A GP Units of the Partnership on a one-for-one basis (581,906 were converted on January 1, 2013 and a further 112,498 were converted on January 1, 2014).

In respect of the three new Jack Astor's restaurants and one new Signature Restaurant added to the Royalty Pooled Restaurants effective January 1, 2014, the amount paid by the Partnership to SIR for the additional Royalty stream is \$9,995,227 (\$10,045,619 on January 1, 2014 and a decrease of \$50,392 on January 1, 2015), by conversion of 687,429 Class B GP Units into Class A GP Units of the Partnership on a one-for-one basis (690,895 were converted on January 1, 2014 and 3,466 returned to the Partnership on January 1, 2015).

In respect of the one new Jack Astor's restaurant and one new Scaddabush added to the Royalty Pooled Restaurants effective January 1, 2015, the amount paid by the Partnership to SIR for the additional Royalty stream is \$5,407,127 (\$4,504,483 on January 1, 2015 and an increase of \$902,644 on January 1, 2016), by conversion of 420,788 Class B GP Units into Class A GP Units of the Partnership on a one-for-one basis (350,543 were converted on January 1, 2015 and 70,245 were converted on January 1, 2016).

In respect of the two new Jack Astor's restaurants added to the Royalty Pooled Restaurants effective January 1, 2016, the amount paid by the Partnership to SIR for the additional Royalty stream is \$3,274,964 (\$3,279,076 on January 1, 2016 and a decrease of \$4,112 on January 1, 2017), by conversion of 252,114 Class B GP Units of the Partnership into Class A GP Units of the Partnership on a one-for-one basis (252,431 were converted on January 1, 2016 and 317 were returned on January 1, 2017).

In respect of the one new Scaddabush restaurant added to the Royalty Pooled Restaurants effective January 1, 2017, the amount paid by the Partnership to SIR for the additional Royalty stream is \$2,357,311 (\$2,820,428 on January 1, 2017 and a decrease of \$463,118 on January 1, 2018), by conversion of 167,900 Class B GP Units of the Partnership into Class A GP Units of the Partnership on a one-for-one basis (200,885 were converted on January 1, 2017 and 32,986 were returned on January 1, 2018).

The January 1, 2017 addition of one Scaddabush restaurant to the Royalty pool was adjusted for one closure of a SIR Restaurant during 2016. Far Niente/FOUR/Petit Four was closed on October 15, 2016. The revenue of this closed restaurants was netted against the estimated revenue of the one new Scaddabush restaurant to reduce the number of Class B GP Units that could be converted to Class A GP Units of the Partnership. The reduction of 280,049 brought the net Units returned by SIR effective January 1, 2017 to 79,164 (200,885 for the Initial Adjustment for the 2016 one new additional restaurant, minus the 280,049 Adjustment for Reduction for the one restaurant closed in 2016).

The January 1, 2018 addition of three new Scaddabush restaurants to the Royalty Pooled Restaurants was adjusted for the closure of three SIR Restaurants during 2017. The Alice Fazooli's restaurants in Oakville and Vaughan were closed effective March 19, 2017 and June 18, 2017, respectively. The Canyon Creek restaurant in Etobicoke was closed effective October 15, 2017. The revenue of these closed restaurants was netted against the estimated revenue of the three new Scaddabush restaurants to reduce the number of Class B GP Units that could be converted to Class A GP Units of the Partnership. The net Units received by SIR effective January 1, 2018 were 67,795 (573,455 for the Initial Adjustment for the 2017 three new additional restaurants, minus the 505,659 Adjustment for Reduction for the three restaurants closed in 2017). The 573,455 Class A GP Units represented 80% of the estimated Class A GP Units that SIR was estimated to receive. The remaining amount will be settled in the Second Incremental Adjustment will be on January 1, 2019.

## Conversion Distributions and Refunds

Consistent with the conversions of Class B GP Units into Class A GP Units (or vice versa) to reflect the value impact of New Additional Restaurants and New Closed Restaurants, the distribution entitlement of the Class B GP Units also varies based on changes in the value to the Partnership of the Royalty stream resulting from changes in the SIR Restaurants in the Royalty Pooled Restaurants.

The Class B GP Units will carry a purely nominal "regular" distribution entitlement, namely \$1.00 in the aggregate per month. However, when a Class B GP Unit is (or would, but for the effect of simultaneous conversions of Class A GP Units into Class B GP Units, be) converted into a Class A GP Unit as the result of a Second Incremental Adjustment in respect of a New Additional Restaurant as described above, the holders of the Class B GP Units, in aggregate, will be entitled to a priority special "conversion" distribution (in priority to all other distributions by the Partnership) on the December 31 immediately prior to the effective date of the conversion (payment of which may be deferred to the next distribution date in the discretion of the Partnership provided that the funds are set aside by the Partnership for such purpose) in an amount, in aggregate, equal to the aggregate amount distributed (or declared) during the preceding calendar year on that number of the Class A GP Units issued on the Second Incremental Adjustment (plus an amount equal to any actual interest earned thereon).

Reciprocally, when a Class A GP Unit is (or would, but for the effect of simultaneous conversions of Class B GP Units into Class A GP Units, be) transferred to the Partnership in exchange for a Class B GP Unit as the result of a negative Second Incremental Adjustment amount in respect of a New Additional Restaurant (for greater certainty, this will not apply to conversions into Class B GP Units relating to a New Closed Restaurant as this will be taken into account via Make-Whole Payments), the holders of the Class A GP Units, in aggregate, will be obliged to pay to the Partnership a special "conversion" refund in an amount, in aggregate, equal to the aggregate amount distributed during the preceding calendar year on the Class A GP Units being acquired (plus an amount equal to any actual interest earned thereon).

Any special "conversion" distributions owing may be set-off against any special "conversion" refunds or other amounts owing, and vice versa, by either party. Based on the calculation of actual revenue for the year ended December 31, 2017 for the one new restaurant added to the Royalty Pool effective January 1, 2017, a conversion refund of \$52,078 was declared effective December 31, 2017. This was paid in January 2018. Based on the calculation of actual revenue for the year ended December 31, 2016 for the two new restaurants added to the Royalty Pool effective January 1, 2016, a conversion refund of \$492 was declared effective December 31, 2016. This was paid in January 2017. Based on the calculation of actual revenue for the year ended December 31, 2015 for the two new restaurants added to the Royalty Pool effective January 1, 2015, a conversion distribution of \$108,567 had been declared effective December 31, 2015. This distribution was paid in January 2016. Based on the calculation of actual revenue for the year ended December 31, 2014 for the four new restaurants added to the Royalty Pool effective January 1, 2014, a conversion refund of \$5,378 was declared effective December 31, 2014. This was paid in January 2015. Based on the calculation of actual revenue for the year ended December 31, 2013 for the four new restaurants added to the Royalty Pool effective January 1, 2013, a conversion distribution of \$168,819 had been declared effective December 31, 2013. This distribution was paid in January 2014. Based on the calculation of actual revenue for the year ended December 31, 2012 for the one new restaurant added to the Royalty Pool effective January 1, 2012, a conversion distribution of \$22,708 had been declared effective December 31, 2012. This distribution was paid in January 2013. Based on the calculation of actual revenue for the year ended December 31, 2011 for the one new restaurant added to the Royalty Pool effective January 1, 2011, a conversion distribution of \$33,667 had been declared effective December 31, 2011. This distribution was paid in January 2012. Based on the calculation of actual revenue for the year ended December 31, 2009 for the six new restaurants added to the Royalty Pool effective January 1, 2009, a conversion distribution of \$336,594 had been declared effective December 31, 2009. This distribution was paid in January 2010. Based on the calculation of actual revenue for the year ended December 31, 2008 for the three new restaurants added to the Royalty Pool effective January 1, 2008, a conversion distribution of \$177,888 had been declared effective December 31, 2008. This distribution was paid in January 2009. Based on the calculation of actual revenue for the year ended December 31, 2007 for the three new restaurants added to the Royalty Pool effective January 1, 2007, a conversion distribution of \$76,935 had been declared effective December 31, 2007. This distribution was paid in January 2008. Based on the calculation of actual revenue for the year ended December 31, 2006 for the two new restaurants added to the Royalty Pool effective January 1, 2006, a conversion distribution of \$231,351 had been declared effective December 31, 2006. This distribution was paid in January 2007.

Assuming the actual sales for 2018 of the three restaurants added to the Royalty pool effective January 1, 2018, exceed 80% of the \$20.5 million in sales estimated for the Vend-in, a special "conversion" distribution would be expected to be declared for the year ended December 31, 2017.

#### New Trade-Marks

SIR may from time to time develop additional trade-marks. If these trade-marks are related to the SIR Rights or the SIR Restaurants, these will be assigned to the Partnership for no additional cost and will become part of the SIR Rights, and SIR will be free to use any or all of such trade-marks (including for the purpose of trade names and domain names) in accordance with the terms and conditions of the License and Royalty Agreement. An application for the trade-mark "Duke's Refresher" has been made in the name of SIR.

## **New Signature Brands and New Concept Brands**

While new restaurants already subject to the SIR Rights would be treated as New Additional Restaurants, new restaurants operated under a brand that is not included in (or related to) the SIR Rights are to be treated somewhat differently.

If a new restaurant brand that is not included in (or related to) the SIR Rights is commenced (or purchased) by SIR, SIR shall advise the Partnership whether it is to be considered as a potential new Signature Restaurant or as a potential new Concept Restaurant.

New Signature Brands

If a new restaurant brand is to be considered as the brand of a potential new Signature Restaurant, then SIR shall transfer the related Canadian trade-mark rights to the Partnership on any Adjustment Date prior to or including the Adjustment Date next following the second anniversary of the opening, as determined by SIR, provided that the applicable restaurant has been open for at least 60 days preceding the applicable Adjustment Date, following which the applicable restaurant shall be treated as a New Additional Restaurant as at the applicable Adjustment Date. For greater certainty, SIR shall receive the appropriate number of Class A GP Units via the conversion of Class B GP Units as if it was a New Additional Restaurant.

Thereafter, the trade-marks related to the applicable restaurant will form part of the SIR Rights licensed by the Partnership to SIR, and the applicable restaurant will be treated as a New Additional Restaurant (and as a SIR Restaurant), and all other provisions of the License and Royalty Agreement, the Limited Partnership Agreement, the Exchange Agreement and the other applicable agreements shall apply with necessary changes.

# New Concept Brands

If a new restaurant brand is to be considered as the brand of a potential new Concept Restaurant, then SIR shall, no later than 90 days following the Trigger Event, provide the Partnership with details reasonably sufficient to allow the Partnership to make an informed decision about whether to exercise the option described below, including details of sales generated by the new concept and the number of restaurants. A "Trigger Event" occurs on (a) the earlier of (i) the date that four restaurants in Canada using the New Concept Rights that are owned and operated by SIR (and/or a sub-licensee of SIR) are first open for business at the same time, and (ii) 90 days following the end of the fiscal year in which revenues from all restaurants in Canada using the New Concept Rights that are operated by SIR (and/or a sub-licensee of SIR) first exceed \$12 million, or (b) in the case of the completion of the acquisition by SIR of a restaurant chain, the earlier of (i) the closing date of such acquisition of such concept or brand having at least four locations in Canada that are owned and operated by SIR (and/ or a sub-licensee of SIR) with aggregate revenues (computed in a manner similar to that used by SIR and in accordance with Closing Date GAAP) in their most recent fiscal year exceeding \$12 million, and (ii) 90 days following the end of the fiscal year following the

acquisition in which the revenues from such acquired restaurant chain first exceed \$12 million or four restaurants are first opened for business.

The Partnership shall have the option, for a period of six months following delivery of notice of the Trigger Event by SIR to purchase, effective on the next Adjustment Date, any and all associated Canadian trade-mark rights in respect of the applicable new restaurant brand (the "New Concept Rights"), subject to the Partnership licensing such New Concept Rights back to SIR for a period of 99 years. SIR and the Partnership shall have the opportunity to negotiate and agree upon the amount of the consideration to be paid to SIR for the New Concept Rights. Under circumstances that are similar to those involving the SIR Rights, it is expected that the principles underlying the valuation of the Royalty and the Determined Amount as they relate to the SIR Rights shall apply, with necessary changes, to the extent deemed appropriate under the circumstances. If the Partnership elects not to exercise its option, or if the Partnership and SIR fail to agree on the terms of the purchase of the New Concepts Rights, the Partnership shall have a right of first refusal, so long as the License and Royalty Agreement concerning the SIR Rights remains in effect, and exercisable for a period of 30 days from the date the Partnership receives notice and details of the proposed terms of the third party offer, to purchase the New Concept Rights should SIR wish to sell, directly or indirectly, all or substantially all of the New Concept Rights to a third party dealing at arm's length with SIR.

If the Partnership elects not to exercise the foregoing option, then, subject to the right of first refusal, SIR shall be free to operate the business relating to such new brand and exploit the New Concept Rights on its own behalf or otherwise.

These provisions have been agreed to in order not to discourage the development by SIR of new brands.

SIR believes that Duke's Refresher has multi-unit growth potential and has advised the Fund that Duke's Refresher should be considered as a potential New Concept Restaurant brand. As such, the earliest that any Duke's Refresher would be added to the Royalty pool would be the Adjustment Date following the earlier of: (i) the date that four Duke's Refresher restaurants are open for business at the same time, and (ii) 90 days following the end of the fiscal year in which revenues from all Duke's Refresher restaurants in Canada first exceed \$12.0 million (the "Trigger Event"). As neither of these events occurred in 2017, Duke's Refresher was not added to the Royalty pool on January 1, 2018. The Duke's Refresher brand is currently being managed and developed by SIR's Signature group. Accordingly, the current Duke's Refresher location in downtown Toronto will be classified as a Signature restaurant for reporting purposes.

# **Special Exclusivity Events**

In certain events, some or all of the rights granted to SIR under the License and Royalty Agreement will become exclusive in favour of SIR (subject to any pre-existing other rights granted in accordance with that Agreement). These events are the following:

- in the event that at least 45 Jack Astor's restaurants are at any time carrying on business in Canada, the Jack Astor's-related SIR Rights will immediately become exclusive in favour of SIR;
- in the event that at least 15 Canyon Creek, Alice Fazooli's or any applicable other brand of Concept Restaurants (not including Jack Astor's) subject to the SIR Rights are at any time carrying on business in Canada, the applicable related SIR Rights will immediately become exclusive in favour of SIR;
- two years following the second anniversary of being part of the Royalty Pooled Restaurants, if the
  applicable Signature Restaurants are still open, the applicable related SIR Rights will immediately
  become exclusive in favour of SIR (these exclusivity rights currently apply to the Loose Moose, and
  REDS); and
- in the event of a Partnership Change of Control, all of the SIR Rights will immediately become exclusive in favour of SIR.

#### SCHEDULE "C"

# SIR ROYALTY INCOME FUND AUDIT COMMITTEE CHARTER

#### **SECTION 1: PURPOSE**

The Audit Committee (the "Committee") is a committee of the Board of Trustees (the "Board") of SIR Royalty Income Fund (the "Fund"). The primary function of the Audit Committee is to assist the trustees of the Fund in fulfilling their applicable roles by:

- (a) recommending to the Board the appointment and compensation of the Fund's external auditor;
- (b) overseeing the work of the external auditor, including the resolution of disagreements between the external auditor and management;
- (c) pre-approving all non-audit services (or delegating such pre-approval if and to the extent permitted by law) to be provided to the Fund, SIR Corp. ("SIR") or its subsidiary entities ("subsidiaries") by the Fund's external auditor;
- (d) satisfying themselves that adequate procedures are in place for the review of the Fund's public disclosure of financial information, other than those described in (g) below, extracted or derived from its financial statements, including periodically assessing the adequacy of such procedures;
- (e) establishing procedures for the receipt, retention and treatment of complaints received by the Fund regarding accounting, internal controls or auditing matters, and for the confidential, anonymous submission by employees of the Fund or its subsidiaries, or SIR Corp. or its subsidiaries, of concerns regarding questionable accounting or auditing matters;
- (f) reviewing and approving any proposed hiring of any current or former partner or employee of the current and former auditor of the Fund, SIR or their respective subsidiaries; and
- (g) reviewing and approving the annual and interim financial statements, related management discussion and analysis ("MD&A") and other financial information provided by the Fund to any governmental body or the public.

The Audit Committee should primarily fulfill these roles by carrying out the activities enumerated in this Charter. However, it is not the duty of the Committee to prepare financial statements, to plan or conduct audits, to determine that the financial statements are complete and accurate and are in accordance with Canadian generally accepted accounting principles, to conduct investigations, or to assure compliance with laws and regulations or the Fund's internal policies, procedures and controls, as these are the responsibility of management and in certain cases the external auditor.

## SECTION 2: LIMITATIONS ON COMMITTEE'S DUTIES

In contributing to the Committee's discharge of its duties under this Charter, each member of the Committee shall be obliged only to exercise the care, diligence and skill that a reasonably prudent person would exercise in comparable circumstances. Nothing in this Charter is intended or may be construed as imposing on any members of the Committee a standard of care or diligence that is in any way more onerous or extensive than the standard to which the trustees are subject.

Members of the Committee are entitled to rely, absent actual knowledge to the contrary, on (i) the integrity of the persons and organizations from whom they receive information, (ii) the accuracy and completeness of the information provided, (iii) representations made by management as to the non-audit services provided to the Fund by the external auditor, (iv) financial statements of the Fund represented to them by a member of management or in a written report of the external auditors to present fairly the financial position of the Fund in accordance with generally accepted accounting principles, and (v) any report of a lawyer, accountant, engineer, appraiser or other person whose profession lends credibility to a statement made by any such person.

## **SECTION 3: COMPOSITION AND MEETINGS**

The Audit Committee should be comprised of not less than three trustees as determined by the Board, all of whom shall be independent within the meaning of National Instrument 52-110 – *Audit Committees* of the Canadian Securities Administrators (or exempt therefrom), and free of any relationship that, in the opinion of the Board, would interfere with the exercise of his or her independent judgment as a member of the Audit Committee. All members of the Committee should have (or should gain within a reasonable period of time after appointment) a working familiarity with basic finance and accounting practices. At least one member of the Committee should have accounting or related financial management expertise and be considered a financial expert. Each member should be "financially literate" within the meaning of National Instrument 52-110 – *Audit Committees*. Committee members may enhance their familiarity with finance and accounting by participating in educational programs conducted by the Fund, SIR or an outside consultant.

The members of the Committee shall be elected by the Board on an annual basis or until their successors shall be duly appointed. Unless a Chair is elected by the full Board, the members of the Committee may designate a Chair by majority vote of the full Committee membership.

In addition, Committee members should meet all of the requirements for members of audit committees as defined from time to time under applicable legislation and the rules of any stock exchange on which the Fund's securities are listed or traded.

The Committee should meet at least four times annually, or more frequently as circumstances require. The Committee should meet within forty-five (45) days following the end of the first three financial quarters to review and discuss the unaudited financial results for the preceding quarter and the related MD&A, and should meet within 90 days following the end of the fiscal year end to review and discuss the audited financial results for the preceding quarter and year and the related MD&A.

The Committee may ask members of SIR management or others to attend meetings and provide pertinent information as necessary. For purposes of performing their duties, members of the Committee shall have full access to all corporate information and any other information deemed appropriate by them, and shall be permitted to discuss such information and any other matters relating to the financial position of the Fund with senior employees, officers and the external auditor of the Fund, and others as they consider appropriate.

For greater certainty, management is indirectly accountable to the Committee and is responsible for the timeliness and integrity of the financial reporting and information presented to the Board.

In order to foster open communication, the Committee or its Chair should meet at least annually with management and the external auditor in separate sessions to discuss any matters that the Committee or each of these groups believes should be discussed privately. In addition, the Committee or its Chair should meet with SIR management quarterly in connection with the Fund's interim financial statements.

A quorum for the transaction of business at any meeting of the Committee shall be a majority of the number of members of the Committee or such greater number as the Committee shall by resolution determine.

Meetings of the Audit Committee shall be held from time to time and at such place as any member of the Committee shall determine upon 48 hours' notice to each of its members. The notice period may be waived by all members of the Committee. Each of the Chairman of the Board, the external auditor, the Chief Executive Officer of SIR, the Chief Financial Officer of SIR or the Secretary shall be entitled to request that any member of the Committee call a meeting.

This is subject in all respects to the Fund's declaration of trust from time to time.

## **SECTION 4: ROLE**

As part of its function in assisting the Board in fulfilling their oversight role (and without limiting the generality of the Committee's role), the Committee should:

- (1) Determine any desired agenda items.
- (2) Review and recommend to the Board changes to this Charter, as considered appropriate from time to time.
- (3) Review the public disclosure regarding the Audit Committee required by National Instrument 52-110 *Audit Committees*.
- (4) Review and seek to ensure that disclosure controls and procedures and internal control over financial reporting frameworks are operational and functional.
- (5) Summarize in the Fund's annual report the Committee's composition and activities, as required.
- (6) Submit the minutes of all meetings of the Audit Committee to the Board promptly upon request.

## Documents/Reports Review

- (7) Review and recommend to the Board for approval the Fund's annual and interim financial statements, including any certification, report, opinion, undertaking or review rendered by the external auditor and the related MD&A, as well as such other financial information of the Fund provided to the public or any governmental body as the Committee or the Board require.
- (8) Review other financial information provided to any governmental body or the public as they see fit.
- (9) Review, recommend and approve any of the Fund's press releases that contain financial information.
- (10) Seek to satisfy itself and ensure that adequate procedures are in place for the review of the Fund's public disclosure of financial information extracted or derived from the Fund's financial statements and related MD&A and periodically assess the adequacy of those procedures.

#### **External Auditor**

(11) Recommend to the Board the selection of the external auditor, considering independence and effectiveness, and review the fees and other compensation to be paid to the external auditor.

- (12) Review and seek to ensure that all financial information provided to the public or any governmental body, as required, provides for the fair presentation of the Fund's financial condition, financial performance and cash flow.
- (13) Instruct the external auditor that its ultimate client is not management and that it is required to report directly to the Committee, and not management.
- (14) Monitor the relationship between management and the external auditor including reviewing any management letters or other reports of the external auditor and discussing any material differences of opinion between management and the external auditor.
- (15) Review and discuss, on an annual basis, with the external auditor all significant relationships they have with the Fund or SIR to determine their independence.
- (16) Pre-approve all non-audit services (or delegate such pre-approval, as the Committee may determine and as permitted by applicable Canadian securities laws) to be provided by the external auditor.
- (17) Review the performance of the external auditor and any proposed discharge of the external auditor when circumstances warrant.
- (18) Periodically consult with the external auditor out of the presence of management about significant risks or exposures, internal controls and other steps that management has taken to control such risks, and the fullness and accuracy of the financial statements, including the adequacy of internal controls to expose any payments, transactions or procedures that might be deemed illegal or otherwise improper.
- (19) Communicate directly with the external auditor and arrange for the external auditor to be available to the Committee and the full Board as needed.
- (20) Review and approve any proposed hiring by the Fund of current or former partners or employees of the current (and any former) external auditor of the Fund.

#### **Audit Process**

- (21) Review the scope, plan and results of the external auditor's audit and reviews, including the auditor's engagement letter, the post-audit management letter, if any, and the form of the audit report. The Committee may authorize the external auditor to perform supplemental reviews, audits or other work as deemed desirable.
- (22) Following completion of the annual audit and quarterly reviews, review separately with each of management and the external auditor any significant changes to planned procedures, any difficulties encountered during the course of the audit and, if applicable, reviews, including any restrictions on the scope of work or access to required information and the cooperation that the external auditor received during the course of the audit and, if applicable, reviews.
- (23) Review any significant disagreements among management and the external auditor in connection with the preparation of the financial statements.
- (24) Where there are significant unsettled issues between management and the external auditor that do not affect the audited financial statements, the Committee shall seek to ensure that there is an agreed course of action leading to the resolution of such matters.

- (25) Review with the external auditor and management significant findings and the extent to which changes or improvements in financial or accounting practices, as approved by the Committee, have been implemented.
- (26) Review the system in place to seek to ensure that the financial statements, MD&A and other financial information disseminated to governmental organizations and the public satisfy applicable requirements.

# **Financial Reporting Processes**

- (27) Review the integrity of the financial reporting processes, both internal and external, in consultation with the external auditor as they see fit.
- (28) Consider the external auditor's judgments about the quality, transparency and appropriateness, not just the acceptability, of the Fund's accounting principles and financial disclosure practices, as applied in its financial reporting, including the degree of aggressiveness or conservatism of its accounting principles and underlying estimates, and whether those principles are common practices or are minority practices.
- (29) Review all material balance sheet issues, material contingent obligations (including those associated with material acquisitions or dispositions) and material related party transactions.
- (30) Review with management and the external auditor the Fund's accounting policies and any changes that are proposed to be made thereto, including all critical accounting policies and practices used, any alternative treatments of financial information that have been discussed with management, the ramification of their use and the external auditor's preferred treatment and any other material communications with management with respect thereto. Review the disclosure and impact of contingencies and the reasonableness of the provisions, reserves and estimates that may have a material impact on financial reporting.
- (31) If considered appropriate, establish separate systems of reporting to the Committee by each of management and the external auditor.
- (32) Periodically consider the need for an internal audit function, if not present.

# Risk Management

(33) Review program of risk assessment and steps taken to address significant risks or exposures of all types, including insurance coverage and tax compliance.

#### General

- (34) The Committee may at its discretion retain independent counsel, accountants and other professionals to assist it in the conduct of its activities and to set and pay (as an expense of the Fund) the compensation for any such advisors.
- (35) Respond to requests by the Board with respect to the functions and activities that the Board requests the Committee to perform.
- (36) Periodically review this Charter and, if the Committee deems appropriate, recommend to the Board changes to this Charter.

- (37) Review the public disclosure regarding the Committee required from time to time by applicable Canadian securities laws, including:
  - i. the Charter of the Committee;
  - ii. the composition of the Committee;
  - iii. the relevant education and experience of each member of the Committee;
  - iv. the external auditor services and fees; and
  - v. such other matters as the Fund is required to disclose concerning the Committee.
- (38) Review in advance, and approve, the hiring and appointment of the Fund's senior financial executives by the Fund, if any.
- (39) Perform any other activities as the Committee deems necessary or appropriate including ensuring all regulatory documents are compiled to meet Committee reporting obligations under National Instrument 52-110 *Audit Committees*.
- (40) Notwithstanding the foregoing and subject to applicable law, the Committee shall not be responsible to prepare financial statements, to plan or conduct internal or external audits or to determine that the Fund's financial statements are complete and accurate and are in accordance with generally accepted accounting principles, as these are the responsibility of management and in certain cases the external auditor. Nothing contained in this Charter is intended to require the Committee to ensure the Fund's compliance with applicable laws or regulations.
- (41) The Committee is a committee of the Board of Trustees and is not and shall not be deemed to be an agent of the Fund's unitholders for any purpose whatsoever. The Board of Trustees may, from time to time, permit departures from the terms hereof, either prospectively or retrospectively, and no provision contained herein is intended to give rise to civil liability to unitholders of the Fund or other liability whatsoever.

# SCHEDULE "D"

#### CORPORATE GOVERNANCE PRACTICES

Corporate Governance of SIR Royalty Income Fund (the "Fund") and of SIR GP Inc. (the "Company") in its capacity as managing general partner of SIR Royalty Limited Partnership (the "Partnership"), as administrator of the Fund

#### STATEMENT OF CORPORATE GOVERNANCE PRACTICES

On June 30, 2005, the Canadian Securities Administrators implemented National Instrument 58-101 – *Disclosure of Corporate Governance Practices* ("NI 58-101") and National Policy 58-201 – *Corporate Governance Guidelines* ("NP 58-201"). NI 58-101 and NP 58-201 have effectively replaced the corporate governance guidelines of the Toronto Stock Exchange and provide for mandated disclosure under NI 58-101 of a corporation's corporate governance practices under NP 58-201. The Company's and the Fund's corporate governance practices are set out below.

The following is the statement of corporate governance of the Fund and the Company. The Company is managing general partner of the Partnership. The Partnership acts as administrator of the Fund. The Company's operations are limited to acting as managing general partner of the Partnership, whose business is the ownership of the SIR Rights, the licensing of the SIR Rights in a manner consistent with the License and Royalty Agreement and the administration of the Fund and SIR Holdings Trust (the "Trust"). The business of the Company is managed and supervised by its board of directors. All references to the "Board of Directors" are to the board of directors of the Company. All references to the "Board of Trustees" are to the board of trustees of the Fund.

## The Board of Directors and the Board of Trustees

The Board of Directors and the Board of Trustees are currently comprised of the same members, a majority of whom are considered independent as defined in the Ontario Securities Act. The three independent directors are Peter Luit, John McLaughlin and William Rogers.

Kim van Nieuwkoop was appointed as a Trustee of the Fund and as a director of SIR GP Inc. on April 10, 2014 following the resignation of Ken Fowler on January 23, 2014. Ken Fowler was not considered independent as he was a director of SIR Corp., the licensee or sub-licensee of the SIR Rights, which are the principal assets of the Partnership. Kim van Nieuwkoop is not considered independent as she is an officer of SIR Corp. Peter Fowler is not considered independent as he is the President & CEO and a director of SIR Corp.

While the independent Directors and Trustees do not hold regularly scheduled meetings, to the extent that they wish to consider matters separately from the SIR Corp. directors, they have met in camera from time to time. The independent members comprise both the Audit Committee of the Board of Directors and the Corporate Governance Committee of the Board of Trustees which enables the Board of Directors and the Board of Trustees to function independently of Management, where necessary. The Audit Committee and Corporate Governance Committee each met four times during Fiscal 2017. The Special Committee of the Trustees, again comprised of the independent Directors and Trustees met eighteen times during Fiscal 2017.

John McLaughlin is the Chair of both the Board of Directors and the Board of Trustees. John McLaughlin is considered to be an independent Director and Trustee. The role and responsibilities of the Chair include: the Chair shall be expected to attend and chair meetings of the Board of Directors and the Board of Trustees; the Chair shall not be a member of management of SIR Corp.; the Chair shall not be expected to perform policy making functions other than in his or her capacity as a Trustee of the Fund; the Chair shall not have the right or entitlement to bind the Fund in his or her capacity as Chair; the Chair shall provide direction with respect to the dates and frequencies of board meetings and related committee meetings and shall liaise with the other

Trustees to prepare board and committee meeting agendas; and the Chair should seek to ensure that the Board of Trustees carries out its responsibilities effectively.

Record of Attendance by Trustees For the period from January 1, 2017 to December 31, 2017			
Trustee	Board Meetings	Committee Meetings Attended	
	Attended (1)	Audit	Corporate Governance
Kim van Nieuwkoop	100%	N/A	N/A
Peter Fowler	100%	N/A	N/A
Peter Luit	100%	100%	100%
John McLaughlin	100%	100%	100%
William Rogers	100%	100%	100%

(1) Includes both Board of Directors' and Board of Trustees' meetings.

## **Board of Directors**

The Company is governed by the Governance Agreement, a copy of which is available on SEDAR at www.sedar.com under the "SIR Royalty Income Fund" profile. Pursuant to the provisions of the Governance Agreement, the Board of Directors consists of five individuals. Three of the Directors are nominated by the Fund (each of whom is a Trustee of the Fund and considered to be independent of the Company) and the other two Directors are nominated by SIR Corp.

#### Corporate Governance Committee

The Board of Directors appointed a Corporate Governance Committee comprised of the three independent directors (Peter Luit, John McLaughlin and William Rogers).

The Corporate Governance Committee is responsible for such matters in respect of the Partnership as may be determined by the Board of Directors, including: (i) overseeing the operations of the Partnership, including payments to be made by SIR Corp. to the Partnership, (ii) considering, and providing a recommendation on, any material conflict of interest involving SIR Corp. and the Company or the Partnership before such material conflict of interest is approved by the Board of Directors, (iii) annually reviewing the operations of SIR Corp. including its business plans and prospects for the ensuing year, the performance of management of SIR Corp., and any adjustments to be made pursuant to the License and Royalty Agreement, the full text of which is available on SEDAR at www.sedar.com under the "SIR Royalty Income Fund" profile, (iv) developing the Company's approach to corporate governance issues and compliance with applicable laws, regulations, rules, policies and orders with respect to such issues, (v) advising the Board of Directors and the Board of Trustees in filling vacancies, and (vi) periodically reviewing the composition and effectiveness of the Board of Directors and the Board of Trustees and the contribution of individual directors and Trustees.

The Corporate Governance Committee supervises the Fund's written corporate disclosure and insider trading policies. This policy, among other things: (i) articulates the legal obligations of the Fund, its affiliates and their respective trustees, directors, officers and employees with respect to confidential information, (ii) identifies spokespersons of the Fund who are authorized to communicate with third parties such as analysts,

the media and investors, (iii) provides guidelines on the disclosure of forward-looking statements, (iv) requires advance review by senior representatives of any disclosure of financial information to seek to ensure that the information is not material, and to seek to ensure that selective disclosure of material information does not occur, and that if it does occur, a news release is issued promptly, and (v) establishes "black-out" periods immediately prior to and following the disclosure of quarterly and annual financial results during which the Fund, its affiliates and their respective trustees, directors, officers and certain other persons may not purchase or sell units of the Fund in the market.

# Board of Trustees

The Fund is required to have a minimum of three trustees and a maximum of ten trustees. At least threequarters of the trustees are required to be resident in Canada and questions are to be decided by a majority of resident Canadian trustees. The role of the Board of Trustees is to supervise the activities and manage the affairs of the Fund.

A Declaration of Trust as amended and restated on October 12, 2004 (the "Declaration of Trust"), a copy of which is available on SEDAR at www.sedar.com under the "SIR Royalty Income Fund" profile, provides that the Trustees may, in respect of the trust assets, exercise all rights, powers and privileges that could be exercised by a legal and beneficial owner thereof and will supervise the activities and manage the affairs of the Fund. The role of the Trustees includes, among other things: (i) acting for, voting on behalf of and representing the Fund as a unitholder and noteholder of the Trust, (ii) acting for, voting on behalf of and representing the Fund as a shareholder of the Company, including voting for the election of the directors thereof, (iii) maintaining records and providing reports to voting unitholders of the Fund, (iv) supervising the activities of the Fund, (v) supervising the administration of a loan of \$40 million acquired by the Fund from a Canadian chartered bank, (vi) effecting payments of distributions from the Fund to unitholders of the Fund, and (vii) voting in favour of the Fund's nominees to serve as trustees of the Trust.

The Declaration of Trust provides that the Trustees must act honestly and in good faith with a view to the best interests of the Fund and in connection therewith must exercise the degree and care, diligence and skill that a reasonably prudent person would exercise in comparable circumstances. The duties and standard of care of the Trustees are intended to be similar to, and not to be any greater than, those imposed on a director of a corporation governed by the Canada Business Corporations Act.

#### Audit Committee

The Board of Trustees' Audit Committee was established to monitor the Fund's financial reporting, accounting systems and internal controls, and to liaise with the Fund's external auditors. The members of the Audit Committee are Peter Luit, John McLaughlin and William Rogers. Each member is considered to be independent within the meaning of applicable securities laws and none receives, directly or indirectly, any compensation from the Company other than for service as a member of the Board of Directors and applicable committees.

All members of the Audit Committee are considered by the Directors to be financially literate. In considering criteria for determinations of financial literacy, the Directors look at the ability to read and understand a set of financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of the issues that can reasonably be expected to be raised by the Fund's financial statements. A charter for the Audit Committee has been approved by the Board of Trustees. A copy of the Audit Committee charter is contained at Schedule "C" of the Fund's this Annual Information Form.

The Audit Committee periodically meets with the external auditors of the Fund without the presence of Management. The Audit Committee assists the Board of Trustees in its oversight of (i) the integrity of the Fund's financial statements, (ii) the external auditor's qualifications and independence, (iii) the performance of the external auditors, (iv) the adequacy and effectiveness of internal controls, and (v) compliance with

legal and regulatory matters. The Audit Committee Charter provides that the committee is responsible for establishing procedures for the receipt, retention and treatment of complaints received by the Fund regarding accounting, internal controls or auditing matters, and for the confidential, anonymous submission by employees of concerns regarding questionable accounting or auditing matters.

#### **Board Mandate**

The role of the Board of Directors is outlined in the Governance Agreement. The role of the Board of Trustees is outlined in the Declaration of Trust. Both of these documents are available on SEDAR at www.sedar.com under the "SIR Royalty Income Fund" profile.

## **Position Descriptions**

No specific position descriptions have been adopted due to the nature of the Fund.

# Orientation and Continuing Education

The Board of Directors and the Board of Trustees have an informal orientation program for new Directors and Trustees in order to seek to ensure that new members are familiarized with the role of the Boards, their committees and their Directors and Trustees as well as with the Company's business. Additional orientation or information is provided as requested to new Directors or Trustees. The Board of Directors and the Board of Trustees do not have continuing education programs for Directors or Trustees but informal updates are provided for, including by external advisors. Directors and Trustees are expected to maintain the skill and knowledge necessary to meet their respective obligations.

#### **Ethical Business Conduct**

No formal Code of Ethics has been adopted for the Fund, given its nature.

#### Nomination of Directors and Trustees

The Charter of the Corporate Governance Committee provides that the committee will recommend nominees to the Board of Directors. The Corporate Governance Committee, in consultation with the Board of Directors as a whole, acts as the nominating committee. The Corporate Governance Committee periodically reviews the composition and effectiveness of the Board of Directors and analyzes the needs of the Board of Directors when vacancies arise. The Corporate Governance Committee is composed entirely of independent directors.

The Directors support an individual, rather than a slate-based, nomination process.

The Board of Trustees has unanimously adopted the Majority Voting Policy for circumstances involving an "uncontested" election, as described in Schedule "A" – "Structure of the Fund - Meetings of Voting Unitholders of the Fund".

However, the role of the Chair has been established as described above, chairs of committees are expected to manage the functioning of such committees, and the CEO is expected to liaise with SIR Corp.

# Compensation

The Corporate Governance Committee periodically reviews the compensation of the Directors and Trustees against the compensation paid to directors and trustees of similar entities and makes recommendations to the Board of Directors and to the Board of Trustees. The Fund does not have a compensation committee nor has it engaged a compensation consultant during the 2017 financial year.

The Corporate Governance Committee is composed entirely of independent directors.

The Company's and the Fund's operations are limited and as a consequence there are no paid employees.

# **Other Board Committees**

During Fiscal 2014, a special committee of the independent trustees was formed to oversee the interests of the Unitholders in certain financing proposals being considered at the time by SIR. The committee was chaired by William Rogers. The fees paid in Fiscal 2017 to the independent trustees for these special committee meetings are reimbursed by SIR Corp.

The Trustees have also established a Disclosure Policy Committee. This committee is responsible for overseeing the Fund's disclosure practices and monitoring the effectiveness of, and compliance with, this policy. The committee consists of the Chief Executive Officer of SIR GP Inc. (CEO), the Chief Financial Officer of SIR GP Inc. (CFO), the Chairman of the Audit Committee of the Fund and the Chairman of the Board of Trustees of the Fund. The Committee's role may also be carried out by the Board of Trustees in conjunction with SIR management if this is considered appropriate.

#### Assessments

The Corporate Governance Committee charter provides that the committee should periodically review the composition and effectiveness of the Board of Directors and the Board of Trustees, and the contribution of individual Directors and Trustees. The Board of Directors intends to review, on a periodic basis, the effectiveness of the Directors and the Board of Directors as a whole, the Audit Committee of the Board of Trustees of the Fund and the Corporate Governance Committee, as well as the contributions of individual Directors. The Board of Directors believes its current size and composition facilitates effective decision-making.

#### **Policies Generally**

As a passive income fund, the Fund seeks to pass through substantially all of its distributable cash to its investors. It weighs the benefits of adopting any additional policies and procedure against their costs, which could lead to reductions in such distributions.

# Director Term Limits and Other Mechanisms of Board Renewal

The Fund has not adopted term limits or other mechanisms of board renewal because the Board's view is that it benefits from the experience of its Trustees and does not perceive a need for renewal at this time.

Policies Regarding the Representation of Women on the Board and Consideration of the Representation of Women in the Director Identification and Selection Process

The Fund supports and embraces diversity. The ongoing success of the Royalty Pooled Restaurants depends on diversity. The Fund has not adopted, and does not currently intend to adopt, a written policy relating to the identification and nomination of women directors because the Board generally considers a range of diversity criteria including, but not limited to: gender, age, professional experience, cultural and educational background, skill set, expertise in a particular field and length of service. The appointment is based on merit

and contribution that each candidate brings to the board. The board composition and criteria is discussed annually by the Corporate Governance Committee.

## Consideration of the Representation of Women in Executive Officer Appointments

In appointing executive officers to the management team, the Fund does not consider the level of representation of women in executive officer positions. The Fund has no paid executive officers. Rather, the CEO and CFO of SIR Corp. from time to time also fulfil these functions for the Fund without additional compensation. The incumbents in these positions are recruited by SIR Corp. The independent Corporate Governance Committee reviews the qualifications of SIR's executives for their suitability of their roles in the governance and management of the Fund.

# Issuer's Targets Regarding the Representation of Women on the Board and in Executive Officer Positions

The Fund has not adopted a target regarding women on the Board because the Fund does not believe that any Director or Trustee nominee should be chosen or excluded solely or largely because of gender. The Board composition and criteria is discussed annually by the Corporate Governance Committee.

## Number of Women on the Board and in Executive Officer Positions

As of the date of this Annual Information Form, one of the Fund's Trustees is a woman, representing 20% of the Trustees. While the CFO's immediate predecessor was a woman, at the current time, both the CEO and CFO are men. As a result, as of the date of this Annual Information Form, none of the Fund's executive officers are women, representing 0% of the Fund's executive officers. However, Ms. van Nieuwkoop is a senior executive of SIR Corp., as well as a director of the Fund.